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Tender

## Scaffolding Tender (Southern Water)

Southern Water Services Limited

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-061333

Procurement identifier (OCID): ocds-h6vhtk-04ec05 ([view related notices](#))

Published 1 October 2025, 1:46pm

## Scope

## Reference

prj\_6969

## Description

The nature of the work required is to design, supply, erect, install, inspect, hire, remove, adopt, manage compliance, manage H&S regs (but not limited to) of all scaffolding requirements for Southern Water. Either as planned work or on a reactive basis, both within normal working hours (08:00-16:00) and outside of these hours, 24 hours a day, 7 days a week. This can include for third party contractors who will be able to engage with the Framework Scaffolding Suppliers on a one-to-one basis as if they were Southern Water employees. Full details of Southern Water's requirements are set out in the specification.

This procurement is set out in 3 lots by regional location.

Lot 1 Kent Primary Supplier

Lot 2 Sussex Primary Supplier

## Lot 3 Hampshire & Isle of Wight Primary Supplier

Tenderers are only permitted to submit a maximum of two (2) bids across all lots in accordance with the lotting structure set out in the Information & Instruction to Tenderers ("IITT") document. Acting as a secondary or tertiary supplier as detailed in Table 1 may be a rare occurrence but must be able to deliver services in the areas should that requirement arise.

This limitation is in place to ensure that Southern Water maintains a suitable level of resilience within its supply chain, reducing dependency on a limited number of suppliers and promoting diversity in service provision.

Any tenderer submitting more than two bids across Lots 1-3 will have only the first two bids received (based on submission timestamp) evaluated. Any additional bids beyond this limit will be disregarded and not considered for evaluation.

## **Commercial tool**

Establishes a framework

## **Total value (estimated)**

- £44,000,000 excluding VAT
- £52,800,000 including VAT

Above the relevant threshold

## **Contract dates (estimated)**

- 20 March 2026 to 19 March 2030
- Possible extension to 18 March 2034
- 7 years, 11 months, 30 days

Description of possible extension:

Option to extend up to a further 4 years.

## **Main procurement category**

Goods

## **CPV classifications**

- 44212310 - Scaffolding
  - 44212317 - Scaffolding structures
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## **Lot 1. Kent Primary Supplier**

### **Description**

All services relating to scaffolding erection & management in the Southern Water region including the design, supply, erect, install, dismantle, delivery, hire, inspections & adoption all in accordance with all H&S regulations and specifications.

All services listed in the above scope overview, Schedule 1 Specification and framework contract

Able to deliver scaffolding services in all Southern Water regions (Kent, Sussex & Hampshire + Isle of Wight)

1. Act as a primary supplier for all scaffolding requirements for the Southern Water Kent region.

2. Act as a secondary supplier for the Southern Water East Sussex region when the

Primary supplier for Sussex cannot deliver a requirement.

3. Act as a tertiary supplier for the Southern Water West Sussex region when the Primary supplier for Sussex & Primary Supplier for Hampshire & Isle of Wight cannot deliver a requirement.

4. Act as a tertiary supplier for the Southern Water Hampshire & Isle of Wight region when the Primary supplier for Hampshire & Isle of Wight & Primary supplier for Sussex cannot deliver a requirement.

### **Lot value (estimated)**

- £20,000,000 excluding VAT
- £24,000,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 2. Sussex Primary Supplier**

### **Description**

All services relating to scaffolding erection & management in the Southern Water region including the design, supply, erect, install, dismantle, delivery, hire, inspections & adoption all in accordance with all H&S regulations and specifications.

All services listed in the above scope overview, Schedule 1 Specification and framework contract

Able to deliver scaffolding services in all Southern Water regions (Kent, Sussex & Hampshire + Isle of Wight)

1. Act as a primary supplier for all scaffolding requirements for the Southern Water Sussex region.
2. Act as a secondary supplier for the Southern Water Kent region when the Primary supplier for Kent cannot deliver a requirement.
3. Act as a secondary supplier for the Southern Water Hampshire & Isle of Wight region when the Primary supplier for Hampshire & Isle of Wight cannot deliver a requirement.

### **Lot value (estimated)**

- £12,000,000 excluding VAT
- £14,400,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 3. Hampshire & Isle of Wight Primary Supplier**

### **Description**

All services relating to scaffolding erection & management in the Southern Water region including the design, supply, erect, install, dismantle, delivery, hire, inspections & adoption all in accordance with all H&S regulations and specifications.

All services listed in the above scope overview, Schedule 1 Specification and framework contract

Able to deliver scaffolding services in all Southern Water regions (Kent, Sussex & Hampshire + Isle of Wight)

1. Act as a primary supplier for all scaffolding requirements for the Southern Water Hampshire & Isle of Wight region.
2. Act as a secondary supplier for the Southern Water West Sussex region when the Primary supplier for Sussex cannot deliver a requirement.
3. Act as a tertiary supplier for the Southern Water East Sussex region when the Primary supplier for Sussex & Primary Supplier for Kent cannot deliver a requirement.
4. Act as a tertiary supplier for the Southern Water Kent region when the Primary supplier for Hampshire & Isle of Wight & Primary supplier for Sussex cannot deliver a requirement.

### **Lot value (estimated)**

- £12,000,000 excluding VAT
- £14,400,000 including VAT

Framework lot values may be shared with other lots

### **Same for all lots**

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Framework**

### **Maximum number of suppliers**

3

### **Maximum percentage fee charged to suppliers**

0%

## **Framework operation description**

Detailed on tender documentation

## **Award method when using the framework**

Either with or without competition

## **Contracting authorities that may use the framework**

Establishing party only

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## **Participation**

### **Particular suitability**

**Lot 1. Kent Primary Supplier**

**Lot 2. Sussex Primary Supplier**

**Lot 3. Hampshire & Isle of Wight Primary Supplier**

Small and medium-sized enterprises (SME)

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## **Submission**

## **Enquiry deadline**

14 October 2025, 12:00pm

## **Submission type**

Tenders

## **Tender submission deadline**

29 October 2025, 12:00pm

## **Submission address and any special instructions**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://southernwater.bravosolution.co.uk/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://southernwater.bravosolution.co.uk>

Tenders or requests to participate must be submitted to the above-mentioned address

If you are interested in bidding for this tender, please be aware that you will need to have registered on the central digital platform before you will be able to bid. This will require you to complete some information and then you will be provided with a unique identifier. For more information on how to register, please follow the below link:

how to register on the CDP

## **Tenders may be submitted electronically**

Yes

## Languages that may be used for submission

English

## Award decision date (estimated)

3 March 2026

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## Award criteria

Name	Description	Type	Weighting
Commercial	Commercial / Price assessment of scaffolding scenarios and rates	Price	60%
Technical	Technical capability to deliver the contract assessed through weighted technical questions.	Quality	40%

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## Other information

### Payment terms

Companies that are classified as Small-Medium Enterprises will automatically qualify for 30 day payment terms.

All other companies will have 60 day payment terms.

## **Description of risks to contract performance**

Priority response performance

Health & Safety performance

Service Level performance

Contract performance

Cost performance

## **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Competitive flexible procedure

### **Special regime**

Utilities

### **Competitive flexible procedure description**

2 part process: Pre Qualification followed by Invitation to Tender

## **Reduced tendering period**

Yes

Negotiated tendering period - utilities contract or not central government - no minimum

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## **Documents**

### **Documents to be provided after the tender notice**

Access to all tender documentation is available on the Southern Water e-sourcing platform as detailed on this tender notice.

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## **Contracting authority**

### **Southern Water Services Limited**

- Public Procurement Organisation Number: PBJQ-2231-ZRPG

Southern Water, Southern House

Worthing

Bn13 3NX

United Kingdom

Email: [luke.stone@southernwater.co.uk](mailto:luke.stone@southernwater.co.uk)

Website: <http://www.southernwater.co.uk>

Region: UKJ27 - West Sussex (South West)

Organisation type: Private utility