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Tender

Scaffolding Tender (Southern Water)

Southern Water Services Limited

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-061333

Procurement identifier (OCID): ocds-h6vhtk-04ec05 ([view related notices](#))

Published 1 October 2025, 1:46pm

Scope

Reference

prj_6969

Description

The nature of the work required is to design, supply, erect, install, inspect, hire, remove, adopt, manage compliance, manage H&S regs (but not limited to) of all scaffolding requirements for Southern Water. Either as planned work or on a reactive basis, both within normal working hours (08:00-16:00) and outside of these hours, 24 hours a day, 7 days a week. This can include for third party contractors who will be able to engage with the Framework Scaffolding Suppliers on a one-to-one basis as if they were Southern Water employees. Full details of Southern Water's requirements are set out in the specification.

This procurement is set out in 3 lots by regional location.

Lot 1 Kent Primary Supplier

Lot 2 Sussex Primary Supplier

Lot 3 Hampshire & Isle of Wight Primary Supplier

Tenderers are only permitted to submit a maximum of two (2) bids across all lots in accordance with the lotting structure set out in the Information & Instruction to Tenderers ("IITT") document. Acting as a secondary or tertiary supplier as detailed in Table 1 may be a rare occurrence but must be able to deliver services in the areas should that requirement arise.

This limitation is in place to ensure that Southern Water maintains a suitable level of resilience within its supply chain, reducing dependency on a limited number of suppliers and promoting diversity in service provision.

Any tenderer submitting more than two bids across Lots 1–3 will have only the first two bids received (based on submission timestamp) evaluated. Any additional bids beyond this limit will be disregarded and not considered for evaluation.

Commercial tool

Establishes a framework

Total value (estimated)

- £44,000,000 excluding VAT
- £52,800,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 20 March 2026 to 19 March 2030
- Possible extension to 18 March 2034
- 7 years, 11 months, 30 days

Description of possible extension:

Option to extend up to a further 4 years.

Main procurement category

Goods

CPV classifications

- 44212310 - Scaffolding
- 44212317 - Scaffolding structures

Lot 1. Kent Primary Supplier

Description

All services relating to scaffolding erection & management in the Southern Water region including the design, supply, erect, install, dismantle, delivery, hire, inspections & adoption all in accordance with all H&S regulations and specifications.

All services listed in the above scope overview, Schedule 1 Specification and framework contract

Able to deliver scaffolding services in all Southern Water regions (Kent, Sussex & Hampshire + Isle of Wight)

1. Act as a primary supplier for all scaffolding requirements for the Southern Water Kent region.
2. Act as a secondary supplier for the Southern Water East Sussex region when the

Primary supplier for Sussex cannot deliver a requirement.

3. Act as a tertiary supplier for the Southern Water West Sussex region when the Primary supplier for Sussex & Primary Supplier for Hampshire & Isle of Wight cannot deliver a requirement.
4. Act as a tertiary supplier for the Southern Water Hampshire & Isle of Wight region when the Primary supplier for Hampshire & Isle of Wight & Primary supplier for Sussex cannot deliver a requirement.

Lot value (estimated)

- £20,000,000 excluding VAT
- £24,000,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. Sussex Primary Supplier

Description

All services relating to scaffolding erection & management in the Southern Water region including the design, supply, erect, install, dismantle, delivery, hire, inspections & adoption all in accordance with all H&S regulations and specifications.

All services listed in the above scope overview, Schedule 1 Specification and framework contract

Able to deliver scaffolding services in all Southern Water regions (Kent, Sussex & Hampshire + Isle of Wight)

1. Act as a primary supplier for all scaffolding requirements for the Southern Water Sussex region.
2. Act as a secondary supplier for the Southern Water Kent region when the Primary supplier for Kent cannot deliver a requirement.
3. Act as a secondary supplier for the Southern Water Hampshire & Isle of Wight region when the Primary supplier for Hampshire & Isle of Wight cannot deliver a requirement.

Lot value (estimated)

- £12,000,000 excluding VAT
- £14,400,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. Hampshire & Isle of Wight Primary Supplier

Description

All services relating to scaffolding erection & management in the Southern Water region including the design, supply, erect, install, dismantle, delivery, hire, inspections & adoption all in accordance with all H&S regulations and specifications.

All services listed in the above scope overview, Schedule 1 Specification and framework contract

Able to deliver scaffolding services in all Southern Water regions (Kent, Sussex & Hampshire + Isle of Wight)

1. Act as a primary supplier for all scaffolding requirements for the Southern Water Hampshire & Isle of Wight region.
2. Act as a secondary supplier for the Southern Water West Sussex region when the Primary supplier for Sussex cannot deliver a requirement.
3. Act as a tertiary supplier for the Southern Water East Sussex region when the Primary supplier for Sussex & Primary Supplier for Kent cannot deliver a requirement.
4. Act as a tertiary supplier for the Southern Water Kent region when the Primary supplier for Hampshire & Isle of Wight & Primary supplier for Sussex cannot deliver a requirement.

Lot value (estimated)

- £12,000,000 excluding VAT
- £14,400,000 including VAT

Framework lot values may be shared with other lots

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Framework

Maximum number of suppliers

3

Maximum percentage fee charged to suppliers

0%

Framework operation description

Detailed on tender documentation

Award method when using the framework

Either with or without competition

Contracting authorities that may use the framework

Establishing party only

Participation

Particular suitability

Lot 1. Kent Primary Supplier

Lot 2. Sussex Primary Supplier

Lot 3. Hampshire & Isle of Wight Primary Supplier

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

14 October 2025, 12:00pm

Submission type

Tenders

Tender submission deadline

29 October 2025, 12:00pm

Submission address and any special instructions

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://southernwater.bravosolution.co.uk/>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://southernwater.bravosolution.co.uk>

Tenders or requests to participate must be submitted to the above-mentioned address

If you are interested in bidding for this tender, please be aware that you will need to have registered on the central digital platform before you will be able to bid. This will require you to complete some information and then you will be provided with a unique identifier. For more information on how to register, please follow the below link:

how to register on the CDP

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

3 March 2026

Award criteria

Name	Description	Type	Weighting
Commercial	Commercial / Price assessment of scaffolding scenarios and rates	Price	60%
Technical	Technical capability to deliver the contract assessed through weighted technical questions.	Quality	40%

Other information

Payment terms

Companies that are classified as Small-Medium Enterprises will automatically qualify for 30 day payment terms.

All other companies will have 60 day payment terms.

Description of risks to contract performance

Priority response performance

Health & Safety performance

Service Level performance

Contract performance

Cost performance

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Utilities

Competitive flexible procedure description

2 part process: Pre Qualification followed by Invitation to Tender

Reduced tendering period

Yes

Negotiated tendering period - utilities contract or not central government - no minimum

Documents

Documents to be provided after the tender notice

Access to all tender documentation is available on the Southern Water e-sourcing platform as detailed on this tender notice.

Contracting authority

Southern Water Services Limited

- Public Procurement Organisation Number: PBJQ-2231-ZRPG

Southern Water, Southern House

Worthing

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United Kingdom

Email: luke.stone@southernwater.co.uk

Website: <http://www.southernwater.co.uk>

Region: UKJ27 - West Sussex (South West)

Organisation type: Private utility