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Award

Provision of Power Bi Solutions

Govia Thameslink Railway Limited

UK5: Transparency notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-061279

Procurement identifier (OCID): ocds-h6vhtk-05a5cf

Published 1 October 2025, 12:05pm

Scope

Description

The design, delivery, and deployment of the datahub platform architecture at Govia Thameslink Railway

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=983818901>

Contract 1

Supplier

- Clickflow SEO

Contract value

- £4,032,000 including VAT

Above the relevant threshold

Earliest date the contract will be signed

7 October 2025

Contract dates (estimated)

- 8 October 2025 to 31 March 2027
- 1 year, 5 months, 24 days

Main procurement category

Services

Options

The right to additional purchases while the contract is valid.

The inclusion of additional datasets to the datahub

CPV classifications

- 72212482 - Business intelligence software development services

- 72212610 - Database software development services
- 72310000 - Data-processing services
- 72320000 - Database services
- 72322000 - Data management services

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Direct award

Direct award justification

Additional or repeat goods, services or works - extension or partial replacement

The supplier offers a bespoke solution tailored to the company's data infrastructure, which is not available from other vendors without significant redevelopment. The datahub underpins core business operations, including data flows, reporting, and analytics. Disruption due to a change in supplier would pose significant operational risks and require a planned transition period. A competitive tender at this point will introduce risks related to data security, compliance, and service degradation during transition. The current supplier has deep, proprietary knowledge of the company's data architecture, integrations, and

historical configurations, which cannot be easily replicated or transferred.

Supplier

Clickflow SEO

- Public Procurement Organisation Number: PNVQ-6192-WNPN

21 Pembroke Drive,, Ingleby Barwick,

Cleveland,

TS17 5BB

United Kingdom

Contact name: Jonathan Galloway

Telephone: 03301338104

Email: jonathan.galloway@clickflow.co.uk

Region: UKC11 - Hartlepool and Stockton-on-Tees

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Contract 1

Contracting authority

Govia Thameslink Railway Limited

- Public Procurement Organisation Number: PCNW-8528-NRRP

1st Floor Monument Place,, 24 Monument Street

London

EC3R 8AJ

United Kingdom

Contact name: Christopher Wan

Telephone: 07866926013

Email: christopher.wan@gtrailway.com

Region: UKI31 - Camden and City of London

Organisation type: Private utility