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Tender

## **NHS Devon and NHS Cornwall & Isles of Scilly Integrated Care Boards Mandatory Dental Services, Urgent Care & Stabilisation**

NHS Devon Integrated Care Board (ICB)

NHS Cornwall and Isles of Scilly Integrated Care Board (ICB)

F02: Contract notice

Notice identifier: 2025/S 000-060943

Procurement identifier (OCID): ocds-h6vhtk-056b84

Published 30 September 2025, 2:56pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Devon Integrated Care Board (ICB)

Devon

PL6 5FL

#### **Email**

[scwcsu.procurement@nhs.net](mailto:scwcsu.procurement@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKK4 - Devon

**Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

<https://onedevon.org.uk/>

Buyer's address

<https://health-family.force.com/s/Welcome>

**I.1) Name and addresses**

NHS Cornwall and Isles of Scilly Integrated Care Board (ICB)

Cornwall & Isles of Scilly

PL31 2FR

**Email**

[scwcsu.procurement@nhs.net](mailto:scwcsu.procurement@nhs.net)

**Country**

United Kingdom

**Region code**

UKK3 - Cornwall and Isles of Scilly

**Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

<https://cios.icb.nhs.uk>

Buyer's address

<https://health-family.force.com/s/Welcome>

## **I.2) Information about joint procurement**

The contract involves joint procurement

## **I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://health-family.force.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://health-family.force.com/s/Welcome>

## **I.4) Type of the contracting authority**

Body governed by public law

## **I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

NHS Devon and NHS Cornwall & Isles of Scilly Integrated Care Boards Mandatory Dental Services, Urgent Care & Stabilisation

Reference number

C387223 / WA18301

#### **II.1.2) Main CPV code**

- 85130000 - Dental practice and related services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NHS Devon and NHS Cornwall & Isles of Scilly (IOS) Integrated Care Boards (ICBs) are seeking providers who have the capability and capacity to deliver Mandatory Dental Services (MDS), Urgent Care and Stabilisation across Devon and Cornwall & IOS.

The procurement is divided into the following Lots:

Lot 1 - Plymouth South & West: (54,000 UDAs)

Lot 2 - Torquay & Paignton: (33,000 UDAs)

Lot 3 - Barnstaple, Bideford & Ilfracombe: (22,000 UDAs)

Lot 4 - Barnstaple, Exeter, Torbay & Plymouth: Out of Hours (OOH) (5,222 appointments)

Lot 5 - Central Cornwall: Truro (18,000 UDAs)

Lot 6 - Central Cornwall: Newquay (18,000 UDAs)

Lot 7 - West Cornwall (18,000 UDAs)

Lot 8 - North & East Cornwall (18,000 UDAs)

Bidders can bid for any combination of Lots and don't have to bid for the full UDA value. More information on this and how Lots could be awarded to multiple providers is included in Part C Bid Evaluation of the Invitation to Tender instructions.

The aims of this procurement are:

- To improve oral and general health by increasing access to NHS dental services.
- To ensure equity and consistency of provision, with a focus on vulnerable adults, children, and patients with additional needs (including bariatric access up to 227kg).
- To reduce inequalities in access to dental care through targeted services for high-need populations.
- To meet the national mandate for urgent dental care by ensuring patients have timely, compassionate access, including via NHS 111 and dental helplines, both within and outside working hours.
- To provide equitable, accessible, cost-effective stabilisation services to reduce repeat urgent care attendances and support patients without access to a routine NHS dentist.
- To ensure urgent care services are patient-centred, prioritising those in pain or with clinical need, and delivering care in the right place at the right time.
- To refer patients to other NHS services as appropriate, in line with local protocols and guidance.
- To promote overall health and wellbeing in line with Making Every Contact Count.

The Contracts will be for an initial term of 7 years with an option to extend for a further 2 years at the sole discretion of the Commissioner.

The UDA rate for this procurement will be £40 and the maximum annual contract values are as follows:

Lot 1 - Plymouth South & West: £2,160,000

Lot 2 - Torquay & Paignton: £1,320,000

Lot 3 - Barnstaple, Bideford & Ilfracombe: £880,000

Lot 4 - Barnstaple, Exeter, Torbay & Plymouth - Out of Hours: £657,972

Lot 5 - Central Cornwall - Truro: £720,000

Lot 6 - Central Cornwall - Newquay: £720,000

Lot 7 - West Cornwall (exact locations to be confirmed): £720,000

Lot 8 - North & East Cornwall (exact locations to be confirmed): £720,000

The Commissioner will be contracting for the services using the Standard clauses for a Personal Dental Services (PDS) agreement. Successful providers have the right to request a conversion from Personal Dental Services (PDS) to General Dental Services (GDS) contract after 3 years of the initial contract term.

Interested parties who wish to take part in the procurement are invited to take part in an Invitation to Tender (ITT) process, based on the competitive (open) procedure and designed to identify the most economically advantageous tender and therefore determine the incoming provider.

All ITT responses must be returned by 12 noon on 28th October 2025, at the latest.

This exercise is being carried out by NHS South, Central and West Commissioning Support Unit (SCW) on behalf of the Commissioner.

### **II.1.5) Estimated total value**

Value excluding VAT: £71,081,748

### **II.1.6) Information about lots**

This contract is divided into lots: Yes

Tenders may be submitted for all lots

## **II.2) Description**

### **II.2.1) Title**

Plymouth, South & West

Lot No

1

### **II.2.2) Additional CPV code(s)**

- 85130000 - Dental practice and related services

### **II.2.3) Place of performance**

NUTS codes

- UKK41 - Plymouth

### **II.2.4) Description of the procurement**

Lot 1 covers Plymouth South & West. Please refer to the lot data sheet included within the tender documents for more information.

The maximum contract value during the initial term is £15,120,000

The maximum contract value including the optional 2-year extension is £19,440,000

The maximum annual UDA is 54,000 but this may be split across multiple providers if necessary .

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 90

Cost criterion - Name: Finance / Weighting: 10

### **II.2.6) Estimated value**

Value excluding VAT: £19,440,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

108

This contract is subject to renewal

Yes

Description of renewals

Subject to renewal at the end of the initial contract term

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

## **II.2) Description**

### **II.2.1) Title**

Torquay & Paignton

Lot No

2

### **II.2.2) Additional CPV code(s)**

- 85130000 - Dental practice and related services

### **II.2.3) Place of performance**

NUTS codes

- UKK42 - Torbay

### **II.2.4) Description of the procurement**

Lot 2 covers Torquay and Paignton. Please refer to the lot data sheet included within the tender documents for more information.

The maximum contract value of the initial 7-year term is £9,240,000

The maximum contract value including the optional 2-year extension is £11,880,000

The maximum annual UDA is 33,000 but this may be split across multiple suppliers if necessary.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 90

Cost criterion - Name: Finance / Weighting: 10

### **II.2.6) Estimated value**

Value excluding VAT: £11,880,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

108

This contract is subject to renewal

Yes

Description of renewals

Subject to renewal at the end of the initial contract term

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

## **II.2) Description**

### **II.2.1) Title**

Barnstaple, Bideford & Ilfracombe

Lot No

3

### **II.2.2) Additional CPV code(s)**

- 85130000 - Dental practice and related services

### **II.2.3) Place of performance**

NUTS codes

- UKK43 - Devon CC

### **II.2.4) Description of the procurement**

Lot 3 covers Barnstaple, Bideford & Ilfracombe. Please refer to the lot data sheet included within the tender documents for more information.

The maximum contract value of the initial 7-year term is £6,160,000

The maximum contract value including the optional 2-year extension is £7,920,000

The maximum annual UDA is 22,000 but this may be split across multiple suppliers if necessary.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 90

Cost criterion - Name: Finance / Weighting: 10

#### **II.2.6) Estimated value**

Value excluding VAT: £7,920,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

108

This contract is subject to renewal

Yes

Description of renewals

Subject to renewal at the end of the initial contract term

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

### **II.2) Description**

#### **II.2.1) Title**

Barnstaple, Exeter. Torbay & Plymouth: Out of Hours (OOH)

Lot No

4

**II.2.2) Additional CPV code(s)**

- 85130000 - Dental practice and related services

**II.2.3) Place of performance**

NUTS codes

- UKK4 - Devon

**II.2.4) Description of the procurement**

Lot 4 covers Barnstaple, Exeter. Torbay & Plymouth: Out of Hours (OOH). Please refer to the lot data sheet included within the tender documents for more information.

The maximum contract value of the initial 7-year term is £4,605,804

The maximum contract value including the optional 2-year extension is £5,921,748.

This lot is to cover 5,222 OOH appointments per year.

**II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 90

Cost criterion - Name: Finance / Weighting: 10

**II.2.6) Estimated value**

Value excluding VAT: £5,921,748

**II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

108

This contract is subject to renewal

Yes

Description of renewals

Subject to renewal at the end of the initial contract term

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

## **II.2) Description**

### **II.2.1) Title**

Central Cornwall: Truro

Lot No

5

### **II.2.2) Additional CPV code(s)**

- 85130000 - Dental practice and related services

### **II.2.3) Place of performance**

NUTS codes

- UKK30 - Cornwall and Isles of Scilly

### **II.2.4) Description of the procurement**

Lot 5 covers Central Cornwall: Truro. Please refer to the lot data sheet included within the tender documents for more information.

The maximum contract value for the 7-year initial term is £5,040,000

The maximum contract value including the optional 2-year extension is £6,480,000

The maximum annual UDA is 18,000 but this may be split across multiple suppliers if necessary.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 90

Cost criterion - Name: Finance / Weighting: 10

### **II.2.6) Estimated value**

Value excluding VAT: £6,480,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

108

This contract is subject to renewal

Yes

Description of renewals

Subject to renewal at the end of the initial contract term

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

## **II.2) Description**

### **II.2.1) Title**

Central Cornwall: Newquay

Lot No

6

### **II.2.2) Additional CPV code(s)**

- 85130000 - Dental practice and related services

### **II.2.3) Place of performance**

NUTS codes

- UKK30 - Cornwall and Isles of Scilly

#### **II.2.4) Description of the procurement**

Lot 5 covers Central Cornwall: Newquay. Please refer to the lot data sheet included within the tender documents for more information.

The maximum contract value for the initial 7-year term is £5,040,000

The maximum contract value including the optional 2-year extension is £6,480,000

The maximum annual UDA is 18,000 but this may be split across multiple suppliers if necessary.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 90

Cost criterion - Name: Finance / Weighting: 10

#### **II.2.6) Estimated value**

Value excluding VAT: £6,480,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

108

This contract is subject to renewal

Yes

Description of renewals

Subject to renewal at the end of the initial contract term

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

## **II.2) Description**

### **II.2.1) Title**

West Cornwall

Lot No

7

### **II.2.2) Additional CPV code(s)**

- 85130000 - Dental practice and related services

### **II.2.3) Place of performance**

NUTS codes

- UKK30 - Cornwall and Isles of Scilly

### **II.2.4) Description of the procurement**

Lot 5 covers West Cornwall. Please refer to the lot data sheet included within the tender documents for more information.

The maximum contract value for the initial 7-year term is £5,040,000

The maximum contract value including the optional 2-year extension is £6,480,000

The maximum annual UDA is 18,000 but this may be split across multiple suppliers if necessary.

### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 90

Cost criterion - Name: Finance / Weighting: 10

### **II.2.6) Estimated value**

Value excluding VAT: £6,480,000

### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

108

This contract is subject to renewal

Yes

Description of renewals

Subject to renewal at the end of the initial contract term

### **II.2.10) Information about variants**

Variants will be accepted: No

### **II.2.11) Information about options**

Options: No

## **II.2) Description**

### **II.2.1) Title**

North & East Cornwall

Lot No

8

### **II.2.2) Additional CPV code(s)**

- 85130000 - Dental practice and related services

### **II.2.3) Place of performance**

NUTS codes

- UKK30 - Cornwall and Isles of Scilly

### **II.2.4) Description of the procurement**

Lot 5 covers North & East Cornwall. Please refer to the lot data sheet included within the tender documents for more information.

The maximum contract value for the initial 7-year term is £5,040,000

The maximum contract value including the optional 2-year extension is £6,480,000

The maximum annual UDA is 18,000 but this may be split across multiple suppliers if necessary.

#### **II.2.5) Award criteria**

Quality criterion - Name: Quality / Weighting: 90

Cost criterion - Name: Finance / Weighting: 10

#### **II.2.6) Estimated value**

Value excluding VAT: £6,480,000

#### **II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

108

This contract is subject to renewal

Yes

Description of renewals

Subject to renewal at the end of the initial contract term

#### **II.2.10) Information about variants**

Variants will be accepted: No

#### **II.2.11) Information about options**

Options: No

## **Section IV. Procedure**

### **IV.1) Description**

#### **IV.1.1) Type of procedure**

Open procedure

#### **IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: No

### **IV.2) Administrative information**

#### **IV.2.1) Previous publication concerning this procedure**

Notice number: [2025/S 000-045301](#)

#### **IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

28 October 2025

Local time

12:00pm

#### **IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

#### **IV.2.7) Conditions for opening of tenders**

Date

28 October 2025

Local time

12:15pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: Yes

Estimated timing for further notices to be published: Re-procurement at the end of the contract term

### **VI.3) Additional information**

Interested providers will be able to view this opportunity via the live opportunities list on the 'Health Family' e-procurement system, Atamis. Click on 'View our Live Opportunities' from the home page, available on the following link: <https://health-family.force.com/s/Welcome>.

Once you have found the opportunity (via the search function, using the title or reference number), to gain full access to the bid documentation (including questionnaires), you will need to click on 'Register interest' - this will take you to the log-in page.

If you are not already registered on the system, you will need to do so before gaining full access to the documentation and be able to submit a bid.

A prior information notice was published in relation to this procurement in August 2025, in order to facilitate early engagement with potential providers. Please note that this previous notice was an information gathering exercise rather than a call for competition in its own right. Although those who responded to that notice may be advised that this contract notice has been published, there will be no process exemptions or preferential treatment afforded to any parties who expressed an interest at that stage.

This is a Provider Selection Regime (PSR) Contract Notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 and The Procurement Act 2023 do not apply to this award.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

NHS Devon ICB and NHS Cornwall & IOS ICB

Devon/Cornwall

PL6 5FL / PL31 2FR

Country

United Kingdom