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Tender

Clinical Trial Data Management System

The Royal Marsden NHS Foundation Trust

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-060733

Procurement identifier (OCID): ocids-h6vhtk-050d4b ([view related notices](#))

Published 30 September 2025, 9:29am

Scope

Description

The Authority is seeking to procure a new Clinical Trial Data Management Solution. The primary objective of this solution is to provide an accessible and cost-effective service that enables The Royal Marsden to collect and manage clinical research data in full compliance with relevant regulatory standards, while supporting the maintenance of UKCRC Clinical Trials Unit (CTU) accreditation.

Further to pre-market engagement undertaken earlier this year, the Authority will now commence a three-stage competitive flexible procurement process. This process will consist of:

1. An initial supplier eligibility assessment;
2. A written stage, covering technical, commercial, and social value questions; and
3. A sandboxing exercise to assess shortlisted solutions in practice.

Interested suppliers are invited to engage with this procurement via Atamis <https://health-family.force.com/s/Welcome> Contract Reference: C388016.

North West London Procurement Services (NWLPS) is a Collaborative Procurement

Organisation. The Contracting Authority have instructed NWLPS to act as their procurement representative, therefore any communications during the tender process by NWLPS, are on behalf of the Contracting Authority.

NWLPS is an agent on behalf of the Contracting Authority acting on its behalf solely to carry out the Procurement. All decisions regarding the Contract will be made by the Contracting Authority.

Total value (estimated)

- £500,000 excluding VAT
- £600,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 27 February 2026 to 26 February 2031
- Possible extension to 26 February 2036
- 10 years

Description of possible extension:

Initial 5 year term will have extension options of up to an additional 5 years.

Main procurement category

Services

CPV classifications

- 72300000 - Data services
- 72322000 - Data management services
- 48600000 - Database and operating software package

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

9 October 2025, 12:00pm

Submission type

Requests to participate

Deadline for requests to participate

27 October 2025, 12:00pm

Submission address and any special instructions

The Contracting Authority is utilising an electronic Tendering system (“E-Tendering Portal”) to manage this procurement and communicate with Tenderers. Accordingly, there will be no hard copy documents issued to Tenderers and all communications with the Contracting Authority, including the submission of Tender responses will be conducted solely via the following link:

<https://health-family.force.com/s/Welcome>

User Guide:

https://services.atamis.co.uk/docs/Supplier_User_Guide.pdf

Unless stated otherwise in these Instructions or in writing from the Contracting Authority, all communications from Tenderers (including their sub-contractors, consortium members, consultants and advisers) during the period of this procurement exercise must be directed via the messaging service on the E-Tendering Portal.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

27 February 2026

Award criteria

Name	Description	Type	Weighting
Evaluation Criteria	Criterion % weighting Commercial Questionnaire 40% Technical Questionnaire 30% Sandbox Stage 20% Social Value 10%	Quality	100.00%

Other information

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

The procurement procedure will be a 3 stage Competitive Flexible Porcess

Contracting authority

The Royal Marsden NHS Foundation Trust

- Public Procurement Organisation Number: PXLT-9823-WVCY

Fulham Road

London

SW3 6JJ

United Kingdom

Contact name: NHS North West London Procurement Services

Email: clcht.nwlicsps-sourcing-it@nhs.net

Website: <https://www.royalmarsden.nhs.uk>

Region: UKI33 - Kensington & Chelsea and Hammersmith & Fulham

Organisation type: Public authority - central government