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Tender

UHB/ BSOL ICS Integrated Patient Pathway

University Hospitals Birmingham NHS Foundation Trust

UK4: Tender notice - Procurement Act 2023 - view information about notice types

Notice identifier: 2025/S 000-060687

Procurement identifier (OCID): ocds-h6vhtk-05a274 (view related notices)

Published 29 September 2025, 5:25pm

Scope

Description

Birmingham and Solihull ICS (BSol ICB) has a registered population of over 1.6 million people supported in primary care by 176 GP Practices/Practice Groups across five localities in Birmingham and one in Solihull.

The key acute providers comprise:

- University Hospitals Birmingham NHS Foundation Trust
- Birmingham Womens and Childrens NHS Foundation Trust
- The Royal Orthopaedic NHS Foundation Trust
- Birmingham Community Healthcare NHS Foundation Trust
- Birmingham and Solihull Mental NHS Foundation Trust
- Sandwell and West Birmingham NHS Trust

University Hospital Birmingham NHS Foundation Trust (UHB) is now one of the largest teaching hospital trusts in England treating more than 2.2 million patients each year from

a regional, national, and international population. Further information can be obtained from https://www.uhb.nhs.uk/

The Trust is made up of the following;

- Queen Elizabeth Hospital Birmingham (QEHB)
- Birmingham Heartlands Hospital
- Good Hope Hospital
- Solihull Hospital
- Solihull Community Services
- Birmingham Chest Clinic
- Along with a number of satellite units, allowing patients to be treated closer to home

In addition, a range of multi-specialty independent sector providers operate under ICB contracts across the 6 localities.

Currently, patient pathways across primary, community and secondary care are fragmented, with multiple manual processes for referrals, results handling, and patient communication. This creates inefficiencies, clinical variation, and a lack of patient visibility, all of which contribute to poorer outcomes and health inequalities.

To address this, UHB is system lead on the procurement of a single, integrated digital pathway platform integrated within primary care to:

- Deliver evidence-based care consistently across multiple specialities.
- Improve efficiency and reduce the risk of error and unwarranted variation delivering care to the patient in the most appropriate setting, first time.
- Facilitate patient choice and engagement, ensuring referrals are directed to the right clinic at the right time.
- Improve quality of care, reduce health inequalities, and give patients visibility and involvement throughout their journey.

Total value (estimated)

- £1,666,666.67 excluding VAT
- £2,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 2 February 2026 to 1 February 2030
- Possible extension to 1 February 2036
- 10 years

Description of possible extension:

The Contracting Authority proposes to enter into Contract(s) for a maximum period of 10 years with the successful Tenderer(s).

The initial contract term shall be 4 years with the potential for six 12 month Contract extension periods by election of the Contracting Authority, on such notice and for such periods as is specified by the Contract.

The Initial Term will be subject to a review period prior to the commencement of Year 3.

Main procurement category

Goods

CPV classifications

48000000 - Software package and information systems

Contract locations

- UK United Kingdom
- UKG West Midlands (England)
- UKG31 Birmingham

Participation

Legal and financial capacity conditions of participation

As per the Procurement Specific Questionnaire (PSQ) which can be found on Atamis

Technical ability conditions of participation

As per the Procurement Specific Questionnaire (PSQ) which can be found on Atamis

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

9 October 2025, 3:00pm

Tender submission deadline

27 October 2025, 1:00pm

Submission address and any special instructions

https://health-family.force.com/s/Welcome

Please search 'C390950', and then click 'Register Interest'. Once registered, please navigate to the homepage and click 'My Proposals and Quotes'.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

21 January 2026

Award criteria

Name	Туре	Weighting
Technical	Quality	70.00%
Social Value	Quality	20.00%
Presentation	Quality	10.00%

Other information

Payment terms

The Contracting Authority will pay correctly addressed, valid and undisputed invoices within 30 days of the day on which the invoice is received or, if later, the day on which the payment falls due in accordance with the invoice in accordance with and subject to the requirements of the Contract. Service Providers to the Contracting Authority must ensure comparable payment provisions apply to the payment of their sub-contractors and the subcontractors of their sub-contractors. General requirements for an invoice for the Contracting Authority include:

- Supplier Invoice number
- A description of the good/services supplied is included.
- The Contracting Authority's reference number/Purchase Order number is included.
- It must be sent and addressed to :

prch@uhb.nhs.uk

University Hospitals Birmingham NHS Foundation Trust, PO Box

16967, Edgbaston, Birmingham B16 6TT

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Contracting authority

University Hospitals Birmingham NHS Foundation Trust

• Public Procurement Organisation Number: PWVL-6877-BXXV

Mindelsohn Way

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United Kingdom

Contact name: Abdul Alim

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Website: https://www.uhb.nhs.uk/

Region: UKG31 - Birmingham

Organisation type: Public authority - central government