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Tender

Community Counselling - Opportunity for Third Sector - PROC.90.0029

Birmingham & Solihull Mental Health Foundation Trust

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-060651

Procurement identifier (OCID): ocds-h6vhtk-05a3fd

Published 29 September 2025, 4:28pm

Changes to notice

This notice has been edited. The [previous version](#) is still available.

The original dates included within the notice were incorrect, the contract is for 2 YEARS initial period, not 1, with an option to extend for a further 2 years.

Scope

Description

This is an opportunity for third sector/charity organisations for Community Counselling services across Birmingham and Solihull localities. Full information regarding the service and allocated budget can be found within the tender documents.

This is a competitive procedure under the Provider Selection Regime (PSR). The competition is being run by Birmingham Solihull Procurement Collaborative on behalf of Birmingham Mental Health Provider Collaborative.

This procurement is split into 6 lots - Central, North, East, South, West, Solihull. More information on partnership can be found within the specification.

Financials will be evaluated on a "Cost per £ Benefit" formula, which can be found within the invitation to tender.

PLEASE NOTE - Providers are able to bid for all six lots, there is no limit of 5 lots as this notice prescribes, this was simply put forward due to system restrictions.

For any issues and assistance accessing the opportunity please contact the authority via Atamis.

Total value (estimated)

- £718,317 excluding VAT
- £718,317 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 April 2026 to 31 March 2028
- Possible extension to 31 March 2029
- 3 years

Description of possible extension:

This contract will be for an initial 2 years, with a possibility to extend for a further 2 years (1+1) dependant upon available funding.

Main procurement category

Services

CPV classifications

- 85312320 - Counselling services

Lot constraints

Maximum number of lots a supplier can bid for: 5

Maximum number of lots a supplier can be awarded: 5

Description of how multiple lots may be awarded:

Localities across Birmingham and Solihull - Central, East, South, West, North, Solihull.

The lead provider will be expected to work in partnership across the lots with each locality lead within their bid.

More information on partnership working can be found within the specification.

Lot 1. Central

Description

Locality - Central Birmingham

Lot value (estimated)

- £113,422 excluding VAT
- £113,422 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. East

Description

Locality - East Birmingham

Lot value (estimated)

- £139,245 excluding VAT
- £139,245 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. West

Description

Locality - West Birmingham

Lot value (estimated)

- £143,661 excluding VAT
- £143,661 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 4. Solihull

Description

Locality - Solihull

Lot value (estimated)

- £107,352 excluding VAT
- £107,352 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 5. South

Description

Locality - South Birmingham

Lot value (estimated)

- £107,873 excluding VAT
- £107,873 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 6. North

Description

Locality - North Birmingham

Lot value (estimated)

- £106,764 excluding VAT

- £106,764 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Participation

Particular suitability

Lot 1. Central

Lot 2. East

Lot 3. West

Lot 4. Solihull

Lot 5. South

Lot 6. North

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

3 November 2025, 12:00pm

Tender submission deadline

3 November 2025, 12:00pm

Submission address and any special instructions

Submissions to be made via Atamis (Third sector only).

Opportunity reference - C387018 (Search via Atamis)

Please ensure you are signed up to Atamis via - <https://atamis-1928.my.site.com/>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

26 January 2026

Award criteria

Name	Description	Type	Weighting
Technical	Technical Scoring	Quality	100.00%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Contracting authority

Birmingham & Solihull Mental Health Foundation Trust

- Public Procurement Organisation Number: PTMC-2127-TPCV

Unit 1, B1 50 Summer Hill Road

Birmingham

B1 3RB

United Kingdom

Contact name: Ali Babu

Email: ali.babu@uhb.nhs.uk

Website: <https://www.bsmhft.nhs.uk>

Region: UKG31 - Birmingham

Organisation type: Public authority - central government

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

University Hospitals Birmingham NHS Foundation Trust

Summary of their role in this procurement: Conduction of the procurement on behalf of contracting authority.

- Public Procurement Organisation Number: PWVL-6877-BXXV

Mindelsohn Way

Birmingham

B15 2WB

United Kingdom

Email: ali.babu@uhb.nhs.uk

Website: <https://www.uhb.nhs.uk/>

Region: UKG31 - Birmingham

Contact organisation

Contact [Birmingham & Solihull Mental Health Foundation Trust](#) for any enquiries.