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Tender

## **Southwark Local Access Partnership Programme - Packages 3 and 4**

London Borough of Southwark

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

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Procurement identifier (OCID): ocds-h6vhtk-05a40c

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### **Scope**

### **Reference**

DN791497

### **Description**

The Southwark LAP aims to tackle the key barriers to starting and growing a social-purpose organisation by providing a comprehensive package of enterprise support over the next two years and make strong progress towards the long-term goals namely:

- Build capacity, skills, community, connections and support across our social ecosystem.
- Tackle entrenched social issues in Southwark.
- Widen the diversity of those who own, start up, and are employed by social enterprises

and charities in Southwark.

The Southwark LAP is targeted at Global Majority-led and/or women-led organisations and individuals, those historically most marginalised and underserved in the borough. These contracts relates to providing enterprise support for later-stage enterprises focussed on growth, which will help social enterprises to grow and thrive.

The pre-tender estimates for each of the lots is:

Pack 3 - £359,100 and £384,120 (including VAT)

Pack 4 - £337,500 and £355,000 (including VAT)

### **Total value (estimated)**

- £696,600 excluding VAT
- £739,120 including VAT

Below the relevant threshold

### **Contract dates (estimated)**

- 26 January 2026 to 25 July 2027
- 1 year, 6 months

### **Main procurement category**

Services

### **CPV classifications**

- 98000000 - Other community, social and personal services

## **Contract locations**

- UKI44 - Lewisham and Southwark
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## **Lot 3. LAP Package 3 - Development**

### **Description**

This stream is aimed at organisations that have successfully validated their business model, built a customer base, and/or achieved some growth. These organisations now face the challenge of scaling up their operations and becoming less dependent on grant funding.

### **Lot value (estimated)**

- £359,100 excluding VAT
- £384,120 including VAT

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 4. LAP Package 4 - Growth**

### **Description**

This stream is designed for organisations that are further along their growth journey than those in Pack 3. These mature organisations are now prepared to refocus their efforts on business transformation, social investment opportunities and sustainable practices to secure long-term competitive advantage, and societal impact.

### **Lot value (estimated)**

- £337,500 excluding VAT
- £355,000 including VAT

### **Same for all lots**

CPV classifications, contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Participation**

### **Particular suitability**

#### **Lot 3. LAP Package 3 - Development**

#### **Lot 4. LAP Package 4 - Growth**

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

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## **Submission**

**Enquiry deadline**

17 October 2025, 12:00am

**Tender submission deadline**

24 October 2025, 9:00am

**Submission address and any special instructions**

Tenders must be submitted to via the Southwark eProcurement system:<https://procontract.due-north.com/Opportunities/Index?p=2241eb95-058a-e511-80f7-000c29c9ba21&v=1>

**Tenders may be submitted electronically**

Yes

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**Award criteria****Lot 3. LAP Package 3 - Development**

<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Service Delivery	Method and proposals in terms of delivering the subject matter of the contract	Quality	30.00%
Engagement and Recruitment	Engagement with SMEs and social organisations	Quality	25.00%

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<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Skills, Expertise and Resources	Skills and expertise to deliver the contract for Southwark Local Access Partnership in the way proposed in the tender submission.	Quality	15.00%
Outputs	The proposed outputs for the programme within the available financial envelope to deliver best value from the procurement	Quality	10.00%
Monitoring and Evaluation	Methods for monitoring and evaluating the efficiency of the programme	Quality	10.00%
Social Value	Social Value proposal and method statement - evaluated as 4% for quantitative social value and 6% qualitative social value	Quality	10.00%

#### **Lot 4. LAP Package 4 - Growth**

<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Service Delivery	Method and proposals in terms of delivering the subject matter of the contract.	Quality	30.00%
Engagement and Recruitment	Engagement with SMEs and social organisations	Quality	25.00%
Skills, Expertise and Resources	Skills and expertise to deliver the contract for Southwark Council in the way proposed in the tender submission	Quality	15.00%
Outputs	The proposed outputs for the programme within the available financial envelope to deliver best value from the procurement	Quality	10.00%

<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Monitoring and Evaluation	Methods for monitoring and evaluating the efficiency of the programme	Quality	10.00%
Social Value	Social Value proposal and method statement - evaluated as 4% for quantitative social value and 6% qualitative social value	Quality	10.00%

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## **Procedure**

### **Procedure type**

Below threshold - open competition

### **Special regime**

Light touch

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## **Contracting authority**

### **London Borough of Southwark**

- Public Procurement Organisation Number: PXTW-7647-VDLV

Southwark Council

London

SE1 2QH

United Kingdom

Contact name: Lauren Mudd

Email: [lauren.mudd@southwark.gov.uk](mailto:lauren.mudd@southwark.gov.uk)

Website: <http://www.southwark.gov.uk>

Region: UKI44 - Lewisham and Southwark

Organisation type: Public authority - sub-central government