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Tender

Provision of Hive Side Training

ANIMAL AND PLANT HEALTH AGENCY

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-060112

Procurement identifier (OCID): ocds-h6vhtk-05a321 ([view related notices](#))

Published 26 September 2025, 12:22pm

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Scope

Description

We are seeking up to three contractors to provide hive side training to intermediate hobbyist beekeepers to teach beekeepers how to recognise pests and diseases and ensure good husbandry practices.

The requirement is separated into three lots covering three regions:

Lot 1: North of England and Midlands

Lot 2: South of England

Lot 3 Wales

Note on market engagement: market engagement was conducted through a PCR 2015 notice: <https://www.contractsfinder.service.gov.uk/Notice/b26ba9b3-3d8b-43bd-b3d3-21d60541b6f8>

Total value (estimated)

- £406,000 excluding VAT
- £487,200 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 January 2026 to 30 November 2026
- Possible extension to 30 November 2029
- 3 years, 11 months

Description of possible extension:

Subject to success in year 1 and ongoing budget approval

Main procurement category

Services

CPV classifications

- 80531200 - Technical training services
- 77110000 - Services incidental to agricultural production
- 77100000 - Agricultural services
- 80540000 - Environmental training services
- 16640000 - Bee-keeping machinery
- 80530000 - Vocational training services

- 80531000 - Industrial and technical training services
- 80510000 - Specialist training services
- 77000000 - Agricultural, forestry, horticultural, aquacultural and apicultural services

Lot constraints

Description of how multiple lots may be awarded:

A supplier may be awarded all three lots.

Lot 1. Lot 1: North of England and Midlands

Description

Provision of hive side training in the North of England and Midlands.

Lot value (estimated)

- £135,333.33 excluding VAT
- £162,400 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. Lot 2: South of England.

Description

Provision of hive side training in the South of England.

Lot value (estimated)

- £135,333.33 excluding VAT
- £162,400 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. Lot 3 Wales

Description

Provision of hive side training in Wales

Lot value (estimated)

- £135,333.34 excluding VAT
- £162,400 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Participation

This procurement is reserved for

Supported employment providers

Legal and financial capacity conditions of participation

Lot 1. Lot 1: North of England and Midlands

Lot 2. Lot 2: South of England.

Lot 3. Lot 3 Wales

As set out in the bidder pack.

Technical ability conditions of participation

Lot 1. Lot 1: North of England and Midlands

Lot 2. Lot 2: South of England.

Lot 3. Lot 3 Wales

As set out in the bidder pack.

Particular suitability

Lot 1. Lot 1: North of England and Midlands

Lot 2. Lot 2: South of England.

Lot 3. Lot 3 Wales

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

7 November 2025, 2:00pm

Submission type

Tenders

Tender submission deadline

14 November 2025, 2:00pm

Submission address and any special instructions

via our e-procurement system Atamis: <https://defra-family.force.com/s>Welcome>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

8 December 2025

Award criteria

Lot 1. Lot 1: North of England and Midlands

| Name | Type | Weighting |
|-------------|-------------|------------------|
| Technical | Quality | 50.00% |
| Commercial | Price | 50.00% |

Lot 2. Lot 2: South of England.

Lot 3. Lot 3 Wales

| Name | Type | Weighting |
|-------------|-------------|------------------|
| Commercial | Price | 50.00% |
| Technical | Quality | 50.00% |

Other information

Description of risks to contract performance

Key risks include: (i) the training can only be delivered during the beekeeping season; (ii) we do not train the desired number of learners; and (iii) the training is a novel approach with actual outcomes being uncertain at contract inception.

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

A two-stage competitive flexible procedure: stage 1 is a written technical & commercial response; and stage 2 is a site visit. The bidder pack provides greater detail regarding each stage and the evaluation criteria.

Contracting authority

ANIMAL AND PLANT HEALTH AGENCY

- Public Procurement Organisation Number: PBHC-6261-BLLQ

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London

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United Kingdom

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Region: UKI32 - Westminster

Organisation type: Public authority - central government