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Tender

# **Provision of Hive Side Training**

ANIMAL AND PLANT HEALTH AGENCY

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Notice identifier: 2025/S 000-060112

Procurement identifier (OCID): ocds-h6vhtk-05a321

Published 26 September 2025, 12:22pm

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## Scope

## **Description**

We are seeking up to three contractors to provide hive side training to intermediate hobbyist beekeepers to teach beekeepers how to recognise pests and diseases and ensure good husbandry practices.

The requirement is separated into three lots covering three regions:

Lot 1: North of England and Midlands

Lot 2: South of England

Lot 3 Wales

Note on market engagement: market engagement was conducted through a PCR 2015 notice: <a href="https://www.contractsfinder.service.gov.uk/Notice/b26ba9b3-3d8b-43bd-b3d3-21d60541b6f8">https://www.contractsfinder.service.gov.uk/Notice/b26ba9b3-3d8b-43bd-b3d3-21d60541b6f8</a>

### **Total value (estimated)**

- £406,000 excluding VAT
- £487,200 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 1 January 2026 to 30 November 2026
- Possible extension to 30 November 2029
- 3 years, 11 months

Description of possible extension:

Subject to success in year 1 and ongoing budget approval

## Main procurement category

Services

### **CPV** classifications

- 80531200 Technical training services
- 77110000 Services incidental to agricultural production
- 77100000 Agricultural services
- 80540000 Environmental training services
- 16640000 Bee-keeping machinery
- 80530000 Vocational training services

- 80531000 Industrial and technical training services
- 80510000 Specialist training services
- 77000000 Agricultural, forestry, horticultural, aquacultural and apicultural services

#### Lot constraints

Description of how multiple lots may be awarded:

A supplier may be awarded all three lots.

# Lot 1. Lot 1: North of England and Midlands

## **Description**

Provision of hive side training in the North of England and Midlands.

## Lot value (estimated)

- £135,333.33 excluding VAT
- £162,400 including VAT

#### Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

## Lot 2. Lot 2: South of England.

## **Description**

Provision of hive side training in the South of England.

## Lot value (estimated)

- £135,333.33 excluding VAT
- £162,400 including VAT

### Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

## Lot 3. Lot 3 Wales

## **Description**

Provision of hive side training in Wales

# Lot value (estimated)

- £135,333.34 excluding VAT
- £162,400 including VAT

#### Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

## **Participation**

### This procurement is reserved for

Supported employment providers

### Legal and financial capacity conditions of participation

Lot 1. Lot 1: North of England and Midlands

Lot 2. Lot 2: South of England.

Lot 3. Lot 3 Wales

As set out in the bidder pack.

## Technical ability conditions of participation

Lot 1. Lot 1: North of England and Midlands

Lot 2. Lot 2: South of England.

Lot 3. Lot 3 Wales

As set out in the bidder pack.

# Particular suitability

Lot 1. Lot 1: North of England and Midlands

### Lot 2. Lot 2: South of England.

#### Lot 3. Lot 3 Wales

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

### **Submission**

### **Enquiry deadline**

7 November 2025, 2:00pm

### **Submission type**

**Tenders** 

### Tender submission deadline

14 November 2025, 2:00pm

## Submission address and any special instructions

via our e-procurement system Atamis: <a href="https://defra-family.force.com/s/Welcome">https://defra-family.force.com/s/Welcome</a>

# Tenders may be submitted electronically

Yes

### Languages that may be used for submission

English

### **Award decision date (estimated)**

8 December 2025

### **Award criteria**

## Lot 1. Lot 1: North of England and Midlands

Name	Туре	Weighting	
Technical	Quality	50.00%	
Commercial	Price	50.00%	

### Lot 2. Lot 2: South of England.

### Lot 3. Lot 3 Wales

Name	Туре	Weighting	
Commercial	Price	50.00%	
Technical	Quality	50.00%	

## Other information

## Description of risks to contract performance

Key risks include: (i) the training can only be delivered during the beekeeping season; (ii) we do not train the desired number of learners; and (iii) the training is a novel approach with actual outcomes being uncertain at contract inception.

### Applicable trade agreements

• Government Procurement Agreement (GPA)

## Conflicts assessment prepared/revised

Yes

### **Procedure**

### **Procedure type**

Competitive flexible procedure

## Competitive flexible procedure description

A two-stage competitive flexible procedure: stage 1 is a written technical & commercial response; and stage 2 is a site visit. The bidder pack provides greater detail regarding each stage and the evaluation criteria.

# **Contracting authority**

#### ANIMAL AND PLANT HEALTH AGENCY

Public Procurement Organisation Number: PBHC-6261-BLLQ

Seacole Building, 2 Marsham Street

London

### SW1P 4DF

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Region: UKI32 - Westminster

Organisation type: Public authority - central government