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Tender

Provision of Blood Sciences Managed Laboratory Service

University Hospitals of North Midlands NHS Trust

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-060052

Procurement identifier (OCID): ocds-h6vhtk-050d69 ([view related notices](#))

Published 26 September 2025, 11:21am

Scope

Reference

PR-4562

Description

The scope of the blood sciences managed service will include the provision of all blood sciences equipment, maintenance, staff training, reagents & consumables, associated IT systems and enabling works for the delivery of chemistry, immunoassay, haematology, coagulation, blood transfusion, and immunology services. Other tests such as Point of Care Testing may be considered at a later stage of the procurement as part of the Contract.

Tenderers should use the information provided as part of this tender to propose innovative, efficient and sustainable solutions that meet the outlined needs of the Contracting Authority.

Total value (estimated)

- £280,000,000 excluding VAT
- £336,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 October 2028 to 30 September 2035
- Possible extension to 30 September 2044
- 16 years

Description of possible extension:

The parties can mutually agree in writing any extensions to the contract to a total maximum extension period of 9 years

Options

The right to additional purchases while the contract is valid.

As this contract will operate as a managed service for the duration of the contract, the Authority reserves the right to procure any blood science-related equipment or associated services, including point-of-care testing, where required to support clinical operations within the scope of this procurement.

Main procurement category

Services

CPV classifications

- 85111800 - Pathology services
- 38430000 - Detection and analysis apparatus
- 38434000 - Analysers
- 38434520 - Blood analysers
- 38434540 - Biomedical equipment
- 38434550 - Blood-cell counters
- 38434560 - Chemistry analyser
- 38434570 - Haematology analysers
- 38434580 - Immunoassay analysers

Contract locations

- UK - United Kingdom

Participation

Legal and financial capacity conditions of participation

As per "ITPD - Section A - BS NMCPs" available on the tendering platform
<https://healthtrusteurope.bravosolution.co.uk/>

Technical ability conditions of participation

As per "ITPD - Section A - BS NMCPs" available on the tendering platform
<https://healthtrusteurope.bravosolution.co.uk/>

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

21 October 2025, 3:00pm

Submission type

Requests to participate

Deadline for requests to participate

30 October 2025, 3:00pm

Submission address and any special instructions

Via the Bravo Solutions Portal ONLY -

<https://healthtrusteurope.bravosolution.co.uk/web/login.shtml>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

1 March 2027

Award criteria

| Name | Description | Type | Weighting |
|----------------------------------|--|-------------|------------------|
| Quality (including Social Value) | At least 10% of the total criteria will be allocated to Social Value | Quality | 60% |
| Cost | At least 10% of the total criteria will be allocated to Social Value | Cost | 40% |

Other information**Conflicts assessment prepared/revised**

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

This procurement will be conducted in successive stages of a competitive flexible procedure incorporating dialogue, with the aim of enabling the design of a procedure appropriate for awarding this public contract. The dialogue sessions will be beneficial in facilitating the discussion of the procurement requirement and helping the Authority understand the Tenderers' solutions.

The competitive flexible procedure for this procurement will be structured in the following stages:

Stage 1 - Invitation to Participate in Dialogue ("ITPD")

Stage 2 - First Dialogue Stage

Stage 3 - Invitation to Submit Detailed Solutions ("ISDS")

Stage 4 - Final Dialogue Stage

Stage 5 - Invitation to Submit Final Tenders ("ISFT")

Stage 6 - Contract Award

This is a complex procurement and the Authority has, as far as possible, provided details about the procurement procedure it wishes to carry out. However, depending on the Tenderers' submissions and how the procurement process progresses, the Authority reserves the right to adjust the process and introduce further stages (including presentations and demonstrations) as it sees fit. Any confirmed changes will be communicated to all Tenderers who remain in the competition at the time such changes take effect.

Contracting authority

University Hospitals of North Midlands NHS Trust

- NHS Organisation Data Service: RJE

Newcastle Rd

Stoke

ST4 6QG

United Kingdom

Contact name: Customer Care

Email: customercare@htepg.com

Region: UKG23 - Stoke-on-Trent

Organisation type: Public authority - central government

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

HealthTrust Europe LLP

Summary of their role in this procurement: On 11th August 2021, Mid and South Essex NHS Foundation Trust (MSE) published a contract notice for procurement partner services. HealthTrust Europe LLP (HTE) was selected to provide these services under the MSE Framework, including access to HTE's public sector frameworks. HTE is now conducting this procurement exercise as part of its services to the Customers under the MSE Framework.

- Companies House: OC358224

19 George Road

Birmingham

B15 1NU

United Kingdom

Contact name: Customer Care

Telephone: 08458875000

Email: customercare@htepg.com

Region: UKG31 - Birmingham

Contact organisation

Contact HealthTrust Europe LLP for any enquiries.