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Tender

## **Provision of Insurance and Related Services to Eastlight Community Homes**

Eastlight Community Homes

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-059544

Procurement identifier (OCID): ocids-h6vhtk-05a1ba

Published 25 September 2025, 10:34am

### **Scope**

### **Description**

Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by Eastlight Homes supported by our consultant, Gibbs Laidler Consulting LLP. The financial ability to deliver the programme, including Insurers with a minimum rating of 'BBB' from standard and poor, 'B++' from A M best, or an equivalent rating by an independent and reputable credit rating agency and approved by the bidder's market security committee. In the case of any rating less than A-, the contracting authority will evaluate and accept the nominated insurer(s) at its sole discretion, subject to disclosure and acceptance prior to the ITT bid deadline of the bidder's market security committee's latest report, including written recommendation from the bidder's market security committee.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-Braintree:-Insurance-services./6QA5R79354>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/6QA5R79354>

### **Total value (estimated)**

- £10,932,511 including VAT

Above the relevant threshold

### **Main procurement category**

Services

### **Lot constraints**

Maximum number of lots a supplier can be awarded: 5

Description of how multiple lots may be awarded:

The contracting authority reserves the right to award contracts combining the following lots or groups of lots: Lots 1-7 will be individually evaluated and multiple awards may result. Where the respondee is an insurance Broker, it may choose to place the insurance(s) required within each Lot with different insurers at its discretion, but full details of the risk carrier(s) will be required

### **Not the same for all lots**

CPV classifications, contract locations and contract dates are shown in Lot sections, because they are not the same for all lots.

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## **Lot 1. Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by Eastlight Community Homes**

### **Description**

A programme of General (non-life) insurance and related services for Eastlight Homes. The programme will require Insurance and related services for risks that may include but not be limited to:

property damage and business interruption, employers, public, products and property owners liability, business combined/office, money, all risks, computer, contract works, group personal accident, professional indemnity, fidelity guarantee/crime, employment practices liability. This list is to be decided at the sole discretion of Eastlight Community Homes.

### **Lot value (estimated)**

- £10,000,000 including VAT

### **Contract dates (estimated)**

- 31 March 2026 to 30 March 2029
- Possible extension to 31 March 2031
- 5 years, 1 day

Description of possible extension:

Eastlight Community Homes will consider entering into Long Term Agreements with the bidder and/or the bidder's proposed Risk carriers for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

## **CPV classifications**

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66516500 - Professional liability insurance services
- 66517300 - Risk management insurance services

## **Contract locations**

- UK - United Kingdom
- 

## **Lot 2. Insurance and related services for Motor vehicle risks (possibly including Motor Legal Expenses and Occasional Business Use) for Eastlight Community Homes**

### **Description**

Insurance and related services associated with Motor Fleet for Eastlight Community Homes. Bidders will be expected to provide cover of items such as but not limited to Motor Legal Expenses, Uninsured Loss Recovery, and OBU Extension.

### **Lot value (estimated)**

- £787,761 including VAT

### **Contract dates (estimated)**

- 31 March 2026 to 30 March 2029
- Possible extension to 31 March 2031

- 5 years, 1 day

Description of possible extension:

Eastlight Community Homes will consider entering into Long Term Agreements with the bidder and/or the bidder's proposed Risk carriers for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

### **CPV classifications**

- 66510000 - Insurance services
- 66514110 - Motor vehicle insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

### **Contract locations**

- UK - United Kingdom
- 

## **Lot 3. Insurance and related services associated with Cyber for Eastlight Community Homes**

### **Description**

Insurance and related services associated with Cyber for Eastlight Community Homes. Bidders will be expected to provide a robust policy that addresses Eastlight Community Homes' needs.

### **Lot value (estimated)**

- £31,750 including VAT

### **Contract dates (estimated)**

- 31 March 2026 to 30 March 2029
- Possible extension to 31 March 2031
- 5 years, 1 day

Description of possible extension:

Eastlight Community Homes will consider entering into Long Term Agreements with the bidder and/or the bidder's proposed Risk carriers for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

### **CPV classifications**

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

### **Contract locations**

- UK - United Kingdom
- 

## **Lot 4. Insurance and related services associated with Terrorism and /or Political Violence (Pool Re) for Eastlight Community**

# Homes

## Description

Insurance and related services associated with Terrorism and /or Political Violence (Pool Re) for Eastlight Community Homes. Bidders will be expected to provide options affiliated with the government-backed Pool Re programme.

## Lot value (estimated)

- £40,000 including VAT

## Contract dates (estimated)

- 31 March 2026 to 30 March 2029
- Possible extension to 31 March 2031
- 5 years, 1 day

Description of possible extension:

Eastlight Community Homes will consider entering into Long Term Agreements with the bidder and/or the bidder's proposed Risk carriers for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

## CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services

- 66518300 - Insurance claims adjustment services

## **Contract locations**

- UK - United Kingdom
- 

## **Lot 5. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool Re) for Eastlight Community Homes**

### **Description**

Insurance and related services associated with Terrorism and/or Political Violence (Non-Pool Re) for Eastlight Community Homes. Bidders will be expected to provide options not affiliated with the government-backed Pool Re programme.

### **Lot value (estimated)**

- £40,000 including VAT

### **Contract dates (estimated)**

- 31 March 2026 to 30 March 2029
- Possible extension to 31 March 2031
- 5 years, 1 day

Description of possible extension:

Eastlight Community Homes will consider entering into Long Term Agreements with the bidder and/or the bidder's proposed Risk carriers for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of



insurance), subject to satisfactory service, performance and cost.

### **CPV classifications**

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

### **Contract locations**

- UK - United Kingdom
- 

## **Lot 6. Insurance and related services associated with Directors and Officers' Liability for Eastlight Community Homes**

### **Description**

Insurance and related services associated with Directors and Officers' Liability for Eastlight Community Homes. Bidders will be expected provide a programme that robustly addresses the particular needs of Eastlight Community Homes.

### **Lot value (estimated)**

- £33,000 including VAT

### **Contract dates (estimated)**

- 31 March 2026 to 30 March 2029

- Possible extension to 31 March 2031
- 5 years, 1 day

Description of possible extension:

Eastlight Community Homes will consider entering into Long Term Agreements with the bidder and/or the bidder's proposed Risk carriers for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

### **CPV classifications**

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

### **Contract locations**

- UK - United Kingdom
- 

## **Lot 7. Insurance and related services for Alternative Risk Finance for Eastlight Community Homes**

### **Description**

Insurance and related services associated with Alternative Risk Financing for Eastlight Community Homes. Bidders will be asked to provide innovative solutions to the Contracting Authority as & where they identify the need.

## **Lot value (estimated)**

- £0 including VAT

## **Contract dates (estimated)**

- 31 March 2026 to 30 March 2029
- Possible extension to 31 March 2031
- 5 years, 1 day

Description of possible extension:

Eastlight Community Homes Ltd. will consider entering into Long Term Agreements with the bidder and/or the bidder's proposed Risk carriers for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

## **CPV classifications**

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66516500 - Professional liability insurance services
- 66517300 - Risk management insurance services

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## **Participation**

### **Particular suitability**

**Lot 1. Insurance and related services for Property, legal liability and other general (non-**

life) insurable risks, as required by Eastlight Community Homes

**Lot 2. Insurance and related services for Motor vehicle risks (possibly including Motor Legal Expenses and Occasional Business Use) for Eastlight Community Homes**

**Lot 3. Insurance and related services associated with Cyber for Eastlight Community Homes**

**Lot 4. Insurance and related services associated with Terrorism and /or Political Violence (Pool Re) for Eastlight Community Homes**

**Lot 5. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool Re) for Eastlight Community Homes**

**Lot 6. Insurance and related services associated with Directors and Officers' Liability for Eastlight Community Homes**

Small and medium-sized enterprises (SME)

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## **Submission**

### **Enquiry deadline**

20 October 2025, 12:00am

### **Submission type**

Tenders

### **Deadline for requests to participate**

20 October 2025, 12:00am

### **Submission address and any special instructions**

Please submit via Delta portal: <https://www.delta-esourcing.com/respond/6QA5R79354>

**Tenders may be submitted electronically**

Yes

**Languages that may be used for submission**

English

**Award decision date (estimated)**

5 February 2026

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**Award criteria**

**Lot 1. Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by Eastlight Community Homes**

**Lot 3. Insurance and related services associated with Cyber for Eastlight Community Homes**

**Lot 4. Insurance and related services associated with Terrorism and /or Political Violence (Pool Re) for Eastlight Community Homes**

**Lot 5. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool Re) for Eastlight Community Homes**

**Lot 6. Insurance and related services associated with Directors and Officers' Liability for Eastlight Community Homes**

<b>Name</b>	<b>Type</b>	<b>Weighting</b>
Cost	Cost	50%
Quality	Quality	50%

## **Lot 2. Insurance and related services for Motor vehicle risks (possibly including Motor Legal Expenses and Occasional Business Use) for Eastlight Community Homes**

<b>Name</b>	<b>Type</b>	<b>Weighting</b>
Cost	Cost	60%
Quality	Quality	40%

## **Lot 7. Insurance and related services for Alternative Risk Finance for Eastlight Community Homes**

<b>Name</b>	<b>Type</b>	<b>Weighting</b>
Criterion 1	Cost	50%
Criterion 2	Quality	50%

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## **Other information**

### **Conflicts assessment prepared/revised**

Yes

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## **Procedure**

### **Procedure type**

Competitive flexible procedure

### **Competitive flexible procedure description**

The procedure will consist a multi stage procurement, covering a conditions of participation stage and three stages contained within the tendering period, allowing for shortlisting of suppliers at each round. The high level weightings apportioned to this

procurement consists of 50% Cost / 50% Quality.

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## **Contracting authority**

### **Eastlight Community Homes**

- Public Procurement Organisation Number: PDRZ-7469-PLCL

Eastlight House, Charter Way

Braintree

CM77 8FG

United Kingdom

Contact name: Jenny Aley

Telephone: 07734956109

Email: [procurement@gibbslaidler.co.uk](mailto:procurement@gibbslaidler.co.uk)

Region: UKH34 - Essex Haven Gateway

Organisation type: Public authority - sub-central government

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## **Other organisation**

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

## **Gibbs Laidler Consulting LLP**

Summary of their role in this procurement: Working on behalf of the contracting authority

- Public Procurement Organisation Number: PGJB-3773-RCMH

The Courtyard, Salters Heath Business Centre, Cold Arbour Road

Sevenoaks

TN13 2BL

United Kingdom

Contact name: Jenny Aley

Telephone: 07841632935

Email: [procurement@gibbslaidler.co.uk](mailto:procurement@gibbslaidler.co.uk)

Region: UKJ46 - West Kent

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## **Contact organisation**

Contact Eastlight Community Homes for any enquiries.