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Tender

Avanti West Coast Cleaning tender

First Trenitalia West Coast Rail Limited

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-059330

Procurement identifier (OCID): ocds-h6vhtk-05a140

Published 24 September 2025, 3:08pm

Scope

Description

Avanti West Coast (AWC) is committed to delivering a high-quality, safe, and welcoming environment across all areas of our railway operations - for our passengers, staff, and stakeholders.

The scope of this contract is designed to ensure that AWC environments are not only clean and hygienic, but also well-maintained, safe, and compliant with all relevant legislation and industry best practices in line with SQR requirements. Our focus is on partnering with a supplier who can deliver consistent performance, demonstrate innovation in service delivery, and embed sustainable and socially responsible practices.

OVERVIEW OF SERVICES

- Station and office cleaning
- Waste management aligned to Simpler Recycling legislation
- Car park cleaning
- Washroom services

- Pest control
- Landscaping and vegetation management and maintenance including planned preventative maintenance (PPM)

Total value (estimated)

- £25,500,000 excluding VAT
- £30,600,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 July 2026 to 30 June 2029
- Possible extension to 30 June 2031
- 5 years

Description of possible extension:

An option to extend for a further two years in 12 month increments.

Main procurement category

Services

CPV classifications

- 85142300 - Hygiene services
- 90911000 - Accommodation, building and window cleaning services

- 90914000 - Car park cleaning services
- 90919000 - Office, school and office equipment cleaning services
- 90921000 - Disinfecting and exterminating services
- 90922000 - Pest-control services
- 90923000 - Rat-disinfestation services

Contract locations

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKF - East Midlands (England)
- UKG - West Midlands (England)
- UKH - East of England
- UKI - London
- UKJ - South East (England)
- UKK - South West (England)
- UKL - Wales
- UKM - Scotland

Participation

Legal and financial capacity conditions of participation

This procurement process is being advertised and run by Avanti West Coast on its own behalf and on behalf of the successor operator of the rail passenger transport services in respect of

West Coast Franchise. That successor operator will be a public sector company, is expected to be a wholly owned subsidiary of DfT OLR Holdings Limited and will be ultimately owned by

the Secretary of State for Transport.

The date for transfer of the current operations to the successor operator is not yet confirmed. Where the transfer is completed before contract award under this procurement process, the successor operator may elect (but will not be obliged) to carry on with this procurement process in place of Avanti West Coast, by taking on the role of contracting entity from the date of completion of the transfer (with this notice and all other procurement documents to be interpreted accordingly).

Where the transfer is not yet completed by the time of contract award, contractual rights may be included in the contractual arrangements to enable transfer to the successor operator.

Bidders should note that this procurement process (if ongoing), or any awarded contract, may be included in a transfer scheme made by the Secretary of State under section 12 of the Railways Act 2005, or the transfer may be effected outside of, or separate from, such a scheme.

If transfer takes place before the contract award the successor operator shall assume all the rights of the Client set out in this document. All references to Avanti West Coast shall be deemed to refer to the successor operator for the purposes of this procurement and the successor operator shall be entitled to continue or terminate this procurement as if it was involved from the outset.

Submission

Submission type

Requests to participate

Deadline for requests to participate

27 October 2025, 11:59pm

Submission address and any special instructions

<http://redirect.transaxions.com/events/Fwh48>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

23 February 2026

Award criteria

Name	Type	Weighting
Quality	Quality	55%
Price	Price	40%
Contract	Quality	5%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Utilities

Competitive flexible procedure description

This will be a two stage process with Pre Qualification Stage (PQQ).

Following the evaluation of the PQQ responses, the Client will shortlist the Applicants it will invite to tender in accordance with the terms of the PQQ.

The Client reserves the right to limit the number of Applicants that are invited to tender to a maximum of five Applicants. Only Applicants that score a "Pass" for all non-qualitatively

scored questions in the PQQ will be considered and places will be awarded in order of highest to lowest score. The client reserves the right, in its absolute discretion, to invite more Applicants if there is a tie in the scores between two or more Applicants for the final place.

The PQQ will be followed by an Invitation to Tender (ITT) with shortlisted bidders being taken forward to a Presentation stage before final evaluation and award.

The final scores for each Tender will be added together, after application of the relevant weightings, to receive a final score for each Tender. The Tenders will then be ranked according to the final scores received to identify the Most Advantageous Tender.

The Client intends to award the contract to the highest scoring Tender.

Documents

Associated tender documents

<http://redirect.transaxions.com/events/Fwh48>

Contracting authority

First Trenitalia West Coast Rail Limited

- Companies House: 10349442

8th Floor The Point

London

W2 1AF

United Kingdom

Email: procurement.tenders@avantiwestcoast.co.uk

Region: UKI32 - Westminster

Organisation type: Private utility

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

FIRST RAIL HOLDINGS LIMITED

Summary of their role in this procurement: Procurement Support

- Companies House: 05154485
- Public Procurement Organisation Number: PPVJ-1479-GGLX

8th Floor The Point

London

W2 1AF

United Kingdom

Email: firstprocurementservices@firstrail.com

Region: UKI32 - Westminster

Contact organisation

Contact First Trenitalia West Coast Rail Limited for any enquiries.