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Planning

HBC CN Leisure Management Services (ESPH749)

Hastings Borough Council

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-059305

Procurement identifier (OCID): ocds-h6vhtk-05a12f

Published 24 September 2025, 2:35pm

Scope

Reference

ESPH749

Description

Hastings Borough Council is commencing a procurement process for a new Leisure Facilities Operator. The Council has two leisure centres within its portfolio and the contract is expiring 31 March 2027. The centres are located in Hastings in East Sussex.

It is proposed that the contract will be for a maximum term of fifteen years, until 31 March 2042. The contract start date is 1 April 2027.

The Council are at an early stage in development of its proposals for the Leisure Management Contract and seeks input from the market as to what might be the most advantageous way of packaging and scoping this future procurement opportunity. Prior to undertaking the formal procurement process, which is currently targeted for commencement in December 2025, the Council is seeking to undertake a preliminary market engagement exercise to review in summary:

- i. Delivery of further external activities
- ii. Contract length
- iii. Views on procurement route
- iv. Potential risk allocation
- v. Potential investment schemes and funding options
- vi. Views on Agency Model and how this might be explored through the tender process
- vii. Views on potential variant bids

The Council wishes to engage with experienced leisure facility operators and service providers to inform the upcoming procurement process. The Council wishes to understand the current issues and opportunities facing the market in the delivery of these services.

The Council has issued a questionnaire for interested operators to complete and is available at the Council procurement portal here: <https://in-tendhost.co.uk/esph/asp/Home>

The deadline for submitting preliminary market engagement questionnaires is Friday 9th October 2025.

Contract dates (estimated)

- 1 April 2027 to 31 March 2042
- 15 years

Main procurement category

Services

CPV classifications

- 92000000 - Recreational, cultural and sporting services

Contract locations

- UKJ22 - East Sussex CC

Engagement

Engagement deadline

9 October 2025

Engagement process description

The Council are at an early stage in development of its proposals for the Leisure Management Contract and seeks input from the market as to what might be the most advantageous way of packaging and scoping this future procurement opportunity. Prior to undertaking the formal procurement process, which is currently targeted for commencement in December 2025, the Council is seeking to undertake a preliminary market engagement exercise to review in summary:

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Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Publication date of tender notice (estimated)

1 December 2025

Procedure

Special regime

- Concession
- Light touch

Contracting authority

Hastings Borough Council

- Public Procurement Organisation Number: PCYQ-9369-PMNV

Muriel Matters House

Hastings

TN34 3UY

United Kingdom

Email: procurement@hastings.gov.uk

Website: <http://www.hastings.gov.uk>

Region: UKJ22 - East Sussex CC

Organisation type: Public authority - sub-central government