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Planning

Preliminary Market Engagement Notice – Isles of Scilly Ambulance Boat Replacement

South Western Ambulance Service NHS Foundation Trust

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-058714

Procurement identifier (OCID): ocds-h6vhtk-059fb0

Published 22 September 2025, 8:28pm

Scope

Reference

SWAST-5066-F

Description

Early Market Engagement

Meet the Buyer Event: Monday, 3rd November 2025

South Western Ambulance Service NHS Foundation Trust (SWASFT) is seeking early engagement with the market regarding the future provision of the ambulance boat service for the Isles of Scilly.

The current vessel, which has served the islands for over 25 years, is approaching the end of its operational life. Maintenance costs are rising, and sourcing replacement parts is increasingly difficult. To ensure the continuity of a safe, reliable, and sustainable ambulance service for the Isles of Scilly, SWASFT is exploring options for either:

The procurement of a new replacement vessel, or

The engagement of a service provider to deliver an alternative solution that meets the operational and clinical needs of the community.

We are open to innovative proposals and welcome input from suppliers with relevant expertise in marine transport, emergency services, and remote healthcare logistics.

Meet the Buyer Event Details

Date: Monday, 3rd November 2025

Format: Virtual and/or in-person (details to be confirmed)

Purpose: To engage with potential suppliers, share background information, and gather market insight ahead of formal procurement.

How to Register Interest

Suppliers interested in attending the Meet the Buyer event or contributing to the market engagement process should contact:

Lewis Wells

Senior Procurement Contract Manager

Email: lewis.wells@swast.nhs.uk

Please register your interest by Friday, 25th October 2025.

Total value (estimated)

- £1 excluding VAT
- £1.20 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 April 2026 to 31 March 2035
- 9 years

Main procurement category

Goods

CPV classifications

- 34114122 - Patient-transport vehicles
- 34144212 - Water-tender vehicles

Engagement

Engagement deadline

31 October 2025

Engagement process description

Meet the buyer event hosted by SWASFT.

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
 - Voluntary, community and social enterprises (VCSE)
-

Submission

Publication date of tender notice (estimated)

31 January 2026

Contracting authority

South Western Ambulance Service NHS Foundation Trust

- Public Procurement Organisation Number: PQXD-1311-BRXL

Westcountry House, Abbey Court, Eagle Way, Sowton Industrial Estate

Exeter

EX2 7HY

United Kingdom

Contact name: Lewis Wells

Email: lewis.wells@swast.nhs.uk

Website: <https://www.swast.nhs.uk>

Region: UKK43 - Devon CC

Organisation type: Public authority - central government