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Planning

Provision of Consultancy Service for Workforce Assessment

King's College Hospital NHS Foundation Trust

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-058522

Procurement identifier (OCID): ocds-h6vhtk-059f21 ([view related notices](#))

Published 22 September 2025, 2:11pm

Scope

Description

King's College Hospital NHS Foundation Trust (KCH) is exploring the market for a consultancy or service provider to support an upcoming procurement relating to a Medical Workforce Rota Management Review.

The Trust is undertaking a workforce transformation programme aimed at enhancing efficiency, ensuring long-term sustainability, and aligning medical workforce planning with national benchmarks. The review will also place strong emphasis on safeguarding patient safety, supporting training requirements, and promoting staff wellbeing.

Total value (estimated)

- £200,000 excluding VAT
- £240,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 5 January 2026 to 4 January 2027
- Possible extension to 4 January 2028
- 2 years

Main procurement category

Services

CPV classifications

- 79410000 - Business and management consultancy services

Contract locations

- UKI - London
- UKI45 - Lambeth
- UKJ - South East (England)

Engagement

Engagement deadline

26 September 2025

Engagement process description

King's College Hospital NHS Foundation Trust (KCH) is undertaking preliminary market engagement in relation to a forthcoming Medical Workforce Rota Management Review. This exercise is being conducted as an informal engagement to gather insight and best practice from both peer NHS Trusts and experienced consultants who have delivered similar reviews.

The purpose of this engagement is to explore:

Approaches and methodologies adopted in implementing medical workforce rota reviews.

Lessons learned from comparable workforce transformation programmes within other Trusts.

Innovative solutions and tools that can improve efficiency, enhance sustainability, and align workforce planning with national benchmarks.

How rota redesign can support the dual priorities of safeguarding patient safety and clinical training requirements, while also promoting staff wellbeing.

The feedback from this informal engagement will help to shape KCH's procurement strategy, specification, and evaluation criteria for the planned Medical Workforce Rota Management Review.

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
 - Voluntary, community and social enterprises (VCSE)
-

Submission

Publication date of tender notice (estimated)

6 October 2025

Contracting authority

King's College Hospital NHS Foundation Trust

- Public Procurement Organisation Number: PXLV-9225-PRBN

KCH Business Park, 129 Coldharbour Lane

London

SE5 9NY

United Kingdom

Contact name: Sunday Okhiria

Telephone: 02045340573

Email: s.okhiria1@nhs.net

Website: <https://www.kch.nhs.uk/>

Region: UKI45 - Lambeth

Organisation type: Public authority - central government

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

KCH Interventional Facilities Management LLP

Summary of their role in this procurement: Overseeing and delivering end-to-end procurement services on behalf of the Trust. In this capacity, KFM's primary role is to ensure that all procurement activities are conducted in a compliant, transparent, and commercially effective manner, aligned with both NHS procurement regulations and the Trust's strategic objectives.

- Public Procurement Organisation Number: PDWQ-2826-VTWP

Unit 1, KCH Business Park, 129 Coldharbour Lane

London

SE5 9NY

United Kingdom

Contact name: Naomi O'Malley

Email: naomi.omalley@nhs.net

Website: <https://www.kings-fm.co.uk/>

Region: UKI45 - Lambeth

Contact organisation

Contact King's College Hospital NHS Foundation Trust for any enquiries.