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Contract

Insourcing of clinical services_Mechanical Thrombectomy

East Kent Hospitals University NHS Foundation Trust

F03: Contract award notice

Notice identifier: 2025/S 000-058229

Procurement identifier (OCID): ocds-h6vhtk-059e63

Published 19 September 2025, 4:05pm

Section I: Contracting authority

I.1) Name and addresses

East Kent Hospitals University NHS Foundation Trust

Trust Headquarters, Kent and Canterbury Hospital, Ethelbert Road

Canterbury

CT1 3NG

Contact

Senior Category Manager - Corporate (C385190)

Email

ekh-tr.procurement@nhs.net

Country

United Kingdom

Region code

UKJ44 - East Kent

Internet address(es)

Main address

<https://www.ekhuft.nhs.uk>

Buyer's address

<https://www.ekhuft.nhs.uk>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Insourcing of clinical services_Mechanical Thrombectomy

Reference number

C385190

II.1.2) Main CPV code

- 85100000 - Health services

II.1.3) Type of contract

Services

II.1.4) Short description

2gether Support Solutions, on behalf of East Kent Hospitals University NHS Foundation Trust (the "Trust"), is looking to award a contract under the Most Suitable Provider

process of the Provider Selection Regime ("PSR"), i.e., able to identify the most suitable provider without running a competitive exercise, for the provision of insourced clinical services to support the establishment and delivery of the Trust's new Mechanical Thrombectomy service.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,052,000

II.2) Description

II.2.2) Additional CPV code(s)

- 85141000 - Services provided by medical personnel
- 85110000 - Hospital and related services
- 85121200 - Medical specialist services
- 85141200 - Services provided by nurses

II.2.3) Place of performance

NUTS codes

- UKJ44 - East Kent

II.2.4) Description of the procurement

In accordance with Regulation 10 of The Health Care Services (Provider Selection Regime) Regulations 2023, 2gether Support Solutions, on behalf of East Kent Hospitals University NHS Foundation Trust (the "Trust"), is looking to award a contract under the Most Suitable Provider process, i.e., able to identify the most suitable provider without running a competitive exercise, for the provision of insourced clinical services to support the establishment and delivery of the Trust's new Mechanical Thrombectomy service.

A most suitable provider has been identified by the Trust to provide:

1) specifically trained and competent Interventional Neuroradiologists to operate the Trust's Mechanical Thrombectomy service, including the delivery of an effective Mechanical Thrombectomy training programme to the Trust's substantive Interventional Radiologists within this period, to allow for the Mechanical Thrombectomy service to

operate independently (without insourced staffing) at the end of the Proposed Contract's term; and

2) specifically skilled and competent Interventional Neuroradiology Radiographers and Interventional Neuroradiology Nurses to support and train the Trust's substantive Interventional Radiology Radiographers and Interventional Radiology Nurses during the initial establishment of the Mechanical Thrombectomy service (maximum period of eight weeks); and

3) provide independently competent Interventional Radiologists with the specific clinical skillset required to operate and support the existing Interventional Radiology service (caseload) for the Proposed Contract term.

This is a Provider Selection Regime (PSR) intention of award notice.

II.2.5) Award criteria

Cost criterion - Name: Most suitable provider process with regard to the key criteria /
Weighting: 100

II.2.11) Information about options

Options: Yes

Description of options

Award of a contract without prior publication of a call for competition, as selected in the preliminary questions.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

This is a Provider Selection Regime (PSR) intention to award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Procurement Act Regulations 2023 do NOT apply to this award. The standstill period begins on the day after the publication of this notice. Representations by providers must be made to decision makers before midnight on 1st October 2025. The Proposed Contract has not yet formally been awarded; this notice serves as an intention to award under the PSR.

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

19 September 2025

V.2.2) Information about tenders

Number of tenders received: 1

Number of tenders received from SMEs: 1

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Athona Limited

2nd Floor, Kingsgate House, 1 King Edward Road

Brentwood

CM14 4HG

Email

info@athona.com

Telephone

+44 1277217777

Fax

+44 1277217755

Country

United Kingdom

NUTS code

- UK - United Kingdom

National registration number

04854351

Internet address

<http://www.athona.com>

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £1,052,000

Lowest offer: £1,052,000 / Highest offer: £1,052,000 taken into consideration

Section VI. Complementary information

VI.3) Additional information

This is a Provider Selection Regime (PSR) intention to award notice.

The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Procurement Act Regulations 2023 do NOT apply to this award.

The standstill period begins on the day after the publication of this notice. Representations by providers must be made to the relevant authority before midnight on 1st October 2025. Any representations must be made to email address: ekh-tr.procurement@nhs.net, with the subject line titled: 'C385190_MSP_PSR_Representations_[insert your company name]'.

This contract has NOT yet formally been awarded; this notice serves as an intention to award under the PSR.

The Contracting Authority is of the view that after having taken into account likely providers and all relevant information available to it at this time, that it has identified the most suitable provider. Each of the five key criteria elements (quality and innovation; value, integration, collaboration and service sustainability; improving access, reducing health inequalities and facilitation choice; and social value) were considered and balanced with equal importance.

This decision has been made as per the Contracting Authority's governance processes. No declared conflicts or potential conflicts of interest of the individuals making the decision were identified.

VI.4) Procedures for review

VI.4.1) Review body

2Gether Support Solutions Limited

William Harvey Hospital, Kennington Road, Ashford

Kent

TN24 0LZ

Country

United Kingdom

Internet address

<https://www.2gethersupportsolutions.org/>

VI.4.2) Body responsible for mediation procedures

2Gether Support Solutions Limited

William Harvey Hospital, Kennington Road, Ashford

Kent

TN24 0LZ

Country

United Kingdom

Internet address

<https://www.2gethersupportsolutions.org/>

VI.4.4) Service from which information about the review procedure may be obtained

2Gether Support Solutions Limited

William Harvey Hospital, Kennington Road, Ashford

Kent

TN24 0LZ

Country

United Kingdom

Internet address

<https://www.2gethersupportsolutions.org/>