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Tender

Provision of a Public Buying Organisation (PBO) for the Supply of Energy (Gas and Electricity).

Cornwall Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-058183

Procurement identifier (OCID): ocds-h6vhtk-059e44 ([view related notices](#))

Published 19 September 2025, 3:10pm

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Scope

Reference

DN790865

Description

Provision of a Public Buying Organisation (PBO) for the Supply of Energy (Gas and Electricity). - Cornwall Council seeks to procure a Public Buying Organisation for the supply of gas and electricity

Total value (estimated)

- £22,000,000 excluding VAT

- £26,400,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 April 2027 to 31 March 2031
- Possible extension to 31 March 2035
- 8 years

Description of possible extension:

2 x 24 month extension options

Main procurement category

Services

CPV classifications

- 65000000 - Public utilities

Contract locations

- UK - United Kingdom

Submission

Enquiry deadline

10 October 2025, 12:00pm

Tender submission deadline

31 October 2025, 12:00pm

Submission address and any special instructions

<http://www.supplyingthesouthwest.org.uk>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

11 February 2026

Recurring procurement

Publication date of next tender notice (estimated): 31 March 2033

Award criteria

Name	Type	Weighting
Quality	Quality	55.00%
Price	Price	30.00%
Social value	Quality	15.00%

Other information

Payment terms

payment terms are 30 days of date of an undisputed invoice

Description of risks to contract performance

This procurement is to secure a Supplier for energy on an initial 4 year contract term, being from 01 April 2027 until the 31 March 2031, with the provision to extend the contract term further by two separate, 2 year extensions, thus a possible contract term of 8 years from 01 April 2027 to 31 March 2035.

The Supplier will enter into a contract prior to the 01 April 2027 to enable it to mobilise to deliver the energy and services required under the contract. There will also be a requirement in the contract to demobilise and transition away from the Authority after the contract terminates to ensure the smooth transition away from its obligations to supply after the contract terminates.

The Authority is constantly reviewing its assets and its service providers and therefore the number of assets that will require energy will vary during the contract term. Some will be removed and others added on as the Authority acquires and disposes of assets, or as it decides to bring services in-house from existing service providers that previously occupied the Authority's assets under lease and were responsible for energy costs.

Equally, the Authority has several different programmes of investment to reduce energy demand and consumption, thus the volume of energy required is anticipated to fluctuate during the contract term also. The Supplier is expected and will be required to be flexible with the number of assets and meter points it is to manage as well as to fluctuating

volumes of energy.

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Justification for not publishing a preliminary market engagement notice

Justification for not publishing a preliminary market engagement notice. A preliminary market engagement notice was not published due to the specification of the requirement being already established and clear. Therefore, it was felt that no additional input from suppliers in the market to help with developing the requirement and approach to the procurement was required prior to publication of the tender notice. The supplier base is already known within the market and relatively static.

Documents

Associated tender documents

<http://www.supplyingthesouthwest.org.uk>

Please refer to Supplying the Southwest to view the full suit of tender documents

Contracting authority

Cornwall Council

- Public Procurement Organisation Number: PYRH-9827-DWLP

County Hall

Truro

TR1 3AY

United Kingdom

Contact name: Tamsyn Willcocks

Telephone: +441872322222

Email: tamsyn.willcocks@cornwall.gov.uk

Website: <http://www.cornwall.gov.uk>

Region: UKK30 - Cornwall and Isles of Scilly

Organisation type: Public authority - sub-central government