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Contract

Provision of Aircraft Brokerage Services

Scottish Government

F03: Contract award notice

Notice identifier: 2025/S 000-058122

Procurement identifier (OCID): ocds-h6vhtk-052c3c

Published 19 September 2025, 1:07pm

Section I: Contracting authority

I.1) Name and addresses

Scottish Government

Marine Directorate, Marine Laboratory, 375 Victoria Road, Torry

Aberdeen

AB11 9DB

Contact

Bob McLeod

Email

bob.mcleod@gov.scot

Telephone

+44 1312442500

Country

United Kingdom

NUTS code

UKM - Scotland

Internet address(es)

Main address

<http://www.scotland.gov.uk>

Buyer's address

https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA10482

I.2) Information about joint procurement

The contract is awarded by a central purchasing body

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Provision of Aircraft Brokerage Services

Reference number

CASE/693111

II.1.2) Main CPV code

- 66130000 - Brokerage and related securities and commodities services

II.1.3) Type of contract

Services

II.1.4) Short description

The Scottish Ministers, Marine Directorate is seeking to appoint a qualified and experienced aircraft broker to market, manage and execute the sale of 2 Reims Cessna F406 Caravan II aircraft together with associated spare parts inventory. The aircraft are currently in operational use and will become available for sale from 31 July 2025.

The tender for services would involve proposals for storage, preservation and maintenance of the aircraft and spare parts until such time as they are sold.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £387,061

II.2) Description

II.2.2) Additional CPV code(s)

- 34710000 - Helicopters, aeroplanes, spacecraft and other powered aircraft
- 34711000 - Helicopters and aeroplanes

- 34711100 - Aeroplanes

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

Main site or place of performance

Aircraft will be collected and stored at supplier's site.

II.2.4) Description of the procurement

The Scottish Ministers, Marine Directorate is seeking to appoint a qualified and experienced aircraft broker to market, manage and execute the sale of 2 Reims Cessna F406 Caravan II aircraft together with associated spare parts inventory. The aircraft are currently in operational use and will become available for sale from 31 July 2025.

The tender for services would involve proposals for storage, preservation and maintenance of the aircraft and spare parts until such time as they are sold.

II.2.5) Award criteria

Quality criterion - Name: Delivery of Requirements / Weighting: 50

Quality criterion - Name: Timetable / Weighting: 20

Quality criterion - Name: Key Staff and Due Diligence / Weighting: 15

Quality criterion - Name: Contract Management / Weighting: 10

Quality criterion - Name: Corporate & Social Responsibilities / Weighting: 5

Price - Weighting: 30

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2025/S 000-029814](#)

Section V. Award of contract

Contract No

CASE/693111

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

12 September 2025

V.2.2) Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 3

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 2

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

DirectFlight

Regus House, Fairbourne Drive

Milton Keynes

MK10 9RG

Telephone

+44 7968792875

Country

United Kingdom

NUTS code

- UKH25 - Central Bedfordshire

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £387,061

Section VI. Complementary information

VI.3) Additional information

SPD will be scored on a pass/fail basis.

Question scoring methodology for Award Criteria outlined in Invitation to Tender.

0 - Unacceptable. Nil or inadequate response. Fails to demonstrate an ability to meet the requirement.

1 - Poor. Response is partially relevant but generally poor. The response addresses some elements of the requirement but contains insufficient/limited detail or explanation to demonstrate how the requirement will be fulfilled.

2 - Acceptable. Response is relevant and acceptable. The response addresses a broad understanding of the requirement but may lack details on how the requirement will be fulfilled in certain areas.

3 - Good. Response is relevant and good. The response is sufficiently detailed to demonstrate a good understanding and provides details on how the requirements will be fulfilled.

4 - Excellent. Response is completely relevant and excellent overall. The response is comprehensive, unambiguous and demonstrates a thorough understanding of the requirement and provides details of how the requirement will be met in full.

NOTE: To register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at

https://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=538689.

The buyer has indicated that it will accept electronic responses to this notice via the Postbox facility. A user guide is available at

https://www.publiccontractsscotland.gov.uk/sitehelp/help_guides.aspx.

Suppliers are advised to allow adequate time for uploading documents and to dispatch the electronic response well in advance of the closing time to avoid any last minute problems.

(SC Ref:810751)

VI.4) Procedures for review

VI.4.1) Review body

Sheriff Court House

27 Chambers Street

Edinburgh

EH1 1LB

Telephone

+44 1312252525

Country

United Kingdom