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Award

Winter Bureau and Weather Station Maintenance Services

Kent County Council

UK5: Transparency notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-058011

Procurement identifier (OCID): ocds-h6vhtk-059de8

Published 19 September 2025, 10:33am

Scope

Reference

CN250206

Description

This requirement is for Road Weather Information System maintenance and operation required within the Growth, Environment and Transport Directorate. This contract covers the maintenance and operation of the existing network of Weather Stations throughout the County of Kent.

Contract 1

Supplier

- VAISALA LIMITED

Contract value

- £300,000 excluding VAT
- £360,000 including VAT

Above the relevant threshold

Earliest date the contract will be signed

1 October 2025

Contract dates (estimated)

- 1 October 2025 to 30 September 2028
- Possible extension to 30 September 2030
- 5 years

Description of possible extension:

The contract may be extended by up to 2 years (24 months), either through two separate 1 year (12 months) extensions or a single 2 year (24 months) extension.

Please note that these are optional extensions, subject to the Council's discretion.

Main procurement category

Goods

CPV classifications

- 38127000 - Weather stations

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Direct award

Direct award justification

Single supplier - technical reasons

Software Compatibility - The existing weather station software operates the weather stations using a specific operating system. Alternative providers do not offer compatible software, leading to integration issues and potentially costly reconfiguration.

Proprietary Parts - Spare and consumable parts are unique to the current manufacture,

Vaisala. These components are not universally interchangeable. Alternative suppliers would be required to source these from the original manufacturer, Vaisala, resulting in additional costs and delays.

Continuity of Service - Retaining the same manufacturer for weather stations and components ensures uninterrupted delivery of weather forecasting services, maintaining consistency and reliability across the system.

Seamless Integration - New and additional weather instruments can be added to our existing weather stations infrastructure without the need to seek additional software or operating systems, ensuring operational efficiency.

Established In-House Capability - KCC staff are already trained with this type of equipment. In-house experts are capable of performing frontline repairs, testing, trouble shooting and basic maintenance, reducing reliance on external support and delivers long term cost savings.

Alternative Solutions Impact- Any alternative solution would likely require significant reconfiguration due to incompatibility with the existing operating system and infrastructure. This would introduce additional costs for integration, training, and support, while also increasing the risk of operational disruption and reduced service efficiency.

Supplier

VAISALA LIMITED

- Companies House: 01487125
- Public Procurement Organisation Number: PPCV-2355-BDRZ

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Birmingham

B37 7YB

United Kingdom

Email: weathersales.uk@vaisala.com

Website: <http://www.vaisala.com>

Region: UKG32 - Solihull

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Contract 1

Contracting authority

Kent County Council

- Public Procurement Organisation Number: PLDL-8938-YGYW

County Hall

Maidstone

ME14 1XQ

United Kingdom

Email: sourcingsupportteam@kent.gov.uk

Website: <https://www.kent.gov.uk/>

Region: UKJ45 - Mid Kent

Organisation type: Public authority - sub-central government