

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/057941-2025>

Award

Consultancy Support with Improvements for Children with SEND

Royal Borough of Greenwich

UK5: Transparency notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-057941

Procurement identifier (OCID): ocds-h6vhtk-059dbf

Published 19 September 2025, 8:42am

Scope

Description

To deliver improvements to the support and offer for children with special educational needs and disabilities. It is a further stage of work in this critical area. The work aims to enable Greenwich young people with special educational and disabilities to reach their full potential while ensuring the Council remains financially stable and delivers in the most efficient and effective way possible.

Contract 1. Consultancy to support Service Improvements for Children with SEND

Supplier

- NEWTON CONSULTING LIMITED

Contract value

- £975,000 excluding VAT
- £1,170,000 including VAT

Above the relevant threshold

Earliest date the contract will be signed

1 October 2025

Contract dates (estimated)

- 1 October 2025 to 30 September 2026
- 1 year

Main procurement category

Services

CPV classifications

- 79400000 - Business and management consultancy and related services

Contract locations

- UKI51 - Bexley and Greenwich

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Direct award

Direct award justification

Additional or repeat goods, services or works - extension or partial replacement

This is a specialist service for complex change programmes that can be delivered only by a very limited category of suppliers. Newton Consulting Ltd have been identified for their unique position, existing work to date and understanding of the breadth of work around children with SEND, Dedicated Schools Grants and the overall financial benchmarking

and performance across the country within this area.

They were the delivery partner for the DfE for the Delivering Better Value Programme working with one third of the country's local areas (54 in total) to build an evidence base to identify opportunities within SEND that local areas could achieve without legislative change. Newton then supported these local areas to build their implementation plans to realise these opportunities. Alongside this experience the breadth of experience in working with over 100 public sector organisations puts them in a unique position to deliver successfully on this work.

Direct Award is made in accordance with PA23 Schedule 5 - Above Threshold Justifications Direct Awards paragraph 3. This is an additional commission to a specialist consultancy that have previously completed diagnostic work in these services. A change in supplier would mean considerable additional work and would be likely to result in an outcome that was incompatible with progress already made in this area.

Supplier

NEWTON CONSULTING LIMITED

- Companies House: 04279175
- Public Procurement Organisation Number: PQLG-2999-MLXM

2 Kingston Business Park, Kingston Bagpuize

Abingdon

OX13 5FE

United Kingdom

Email: tenders@newtonimpact.com

Website: <http://www.newtonimpact.com>

Region: UKJ14 - Oxfordshire

Small or medium-sized enterprise (SME): No

Voluntary, community or social enterprise (VCSE): No

Contract 1. Consultancy to support Service Improvements for Children with SEND

Contracting authority

Royal Borough of Greenwich

- Public Procurement Organisation Number: PXBB-6689-HZVL

The Woolwich Centre, 35 Wellington Street

London

SE18 6HQ

United Kingdom

Email: procurement@royalgreenwich.gov.uk

Region: UKI51 - Bexley and Greenwich

Organisation type: Public authority - sub-central government