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Tender

Point of Care Testing to support NHS Health Checks

London Borough of Bromley

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-057606

Procurement identifier (OCID): ocds-h6vhtk-055cc8 ([view related notices](#))

Published 18 September 2025, 10:55am

Scope

Description

A Point of Care Testing (POCT) Service provides the equipment, consumables and training required for the cholesterol and HbA1c (diabetes) blood test which is an important part of the NHS Health Check programme. The current service is commissioned through BHR Pharmaceuticals.

Total value (estimated)

- £420,000 excluding VAT
- £504,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 April 2026 to 31 March 2034

- Possible extension to 31 March 2036
- 10 years

Description of possible extension:

Continuation of the service. The extension will be applied following assessment of the contractors performance during the initial contract term.

Main procurement category

Goods

CPV classifications

- 33000000 - Medical equipments, pharmaceuticals and personal care products
- 85000000 - Health and social work services
- 98000000 - Other community, social and personal services

Contract locations

- UKI61 - Bromley

Participation

Legal and financial capacity conditions of participation

As a condition of participation, tenderers must demonstrate that they have sufficient financial standing to perform the contract.

they will be assessed in the following way:

The council will firstly obtain the tenderers credit rating using Data8 'Business insights' during the evaluation period. Tenderers that have a credit score of 50 or above and have met any minimum turnover requirements (if included) will be deemed to have sufficient financial standard.

Tenderers that have a credit rating below 50 will be subject to further financial checks. This will be in the form of ration analysis based on tenderers 'latest accounts (or other evidence, as uploaded by the tenderer on the find a tender site). Specifically, tenderers must demonstrate the following:

- Trade debtor days to be a maximum of 60 days.
- trade creditor days to be a maximum of 60 days
- current ration is to be above 0.6
- debt to equity ratio to be under 3

for avoidance of doubt, if a tenderer does not meet the criteria above it will be excluded from the process without further evaluation.

Technical ability conditions of participation

question 1: Relevant experience and contract examples - Pass/fail

question 2: Scientific evidence of the accuracy of the POCT Devices - pass/fail

to refer to the tender documentation for full description

Particular suitability

- Small and medium-sized enterprises (SME)
 - Voluntary, community and social enterprises (VCSE)
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Submission

Enquiry deadline

6 October 2025, 12:00pm

Submission type

Tenders

Tender submission deadline

13 October 2025, 12:00pm

Submission address and any special instructions

Tenders must be submitted electronically via the London Tenders Portal
(www.londontenders.org)

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

30 January 2026

Award criteria

Name	Description	Type	Weighting
price	<p>The Council estimates this procurement opportunity based on best market valuation of an estimated annual contract value of £65,000 . To be considered for this opportunity, Tenderers shall have a minimum yearly turnover of at least equivalent to this amount. As a Condition of Participation, tenderers must demonstrate that they have sufficient financial standing to perform the contract. This will be assessed in the following way: - The Council will firstly obtain the tenderers' credit rating using Data8 'Business Insights' during the evaluation period. Tenderers that have a credit score of 50 or above and have met any minimum turnover requirements (if included) will be deemed to have sufficient financial standard. - Tenderers that have a credit rating below 50 will be subject to further</p>	Price	60%

Name	Description	Type	Weighting
	<p>financial checks. This will be in the form of ratio analysis based on the tenderers' latest accounts (or other evidence, as uploaded by the tenderer on the Find a Tender site). Specifically, tenderers must demonstrate the following:</p> <ul style="list-style-type: none"> o Trade debtor days to be a maximum of 60 days. o Trade creditor days to be a maximum of 60 days. o Current ratio to be above 0.6. o Debt to equity ratio to be under 3. <p>- If a tenderer does not meet the criteria above, it will be excluded from the process without further evaluation. - For clarity, if you are bidding as a consortium, only the turnover of the members that meet the financial standing criteria (above) will be considered when determining if the minimum turnover requirements (if included) are achieved.</p>		

Name	Description	Type	Weighting
quality	Award criteria - 25% broken down as: Q1: Equipment - 25% Q2: Service Transition and delivery - 15% Q3: Governance, Data management and Data protection - 15% Q4: Training and support to the users of equipment - 15% Q5: Supply of consumables - 15% Q6: Quality assurance - 15% Practical demonstration - 15%	Quality	40%

Other information

Description of risks to contract performance

The Department of Health and Social Care are currently piloting an online NHS Health Check to increase the capacity and accessible of NHS Health Checks. This is planned to run alongside current arrangements however it is not known how this will impact on the current offer. The date for roll out implementation in Bromley of the NHS Health Check online is not yet know but Bromley is not one of the early implementers. There may be a need to review this contract once the NHS Health Checks online is live and the impacts are assessed.

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

The steps to be followed include:

Conditions of Participation - to be evaluated with all of the successful suppliers being taken through to the next stage.

Invitation to Tender - six quality questions to be evaluated and a further quality element with the inclusion of a practical demonstration of tenderers solutions included

Best and Final Offer stage (if required). The Invitation to Tender stage may include clarification interviews which not evaluated but used to clarify and confirm tender scores.

Best and Final Offer - Tenders resubmitted and evaluated to determine the winning bidder.

Please note that this stage may not be required and the Council reserves the right to remove this stage at its discretion.

Please see the tender documents for a full description of each stage.

Contracting authority

London Borough of Bromley

- Public Procurement Organisation Number: PBBG-1282-YCXD

Bromley Civic Centre, Churchill Court, 2 Westmoreland Road

Bromley

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United Kingdom

Email: procurement@bromley.gov.uk

Website: <http://www.bromley.gov.uk>

Region: UKI61 - Bromley

Organisation type: Public authority - sub-central government