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Contract

Medical Insurance Brokerage Services for British Embassy Hanoi and British Consulate General Ho Chi Minh

Foreign Commonwealth and Development Office

F03: Contract award notice

Notice identifier: 2025/S 000-057531

Procurement identifier (OCID): ocids-h6vhtk-04983e

Published 18 September 2025, 5:34am

Section I: Contracting authority

I.1) Name and addresses

Foreign Commonwealth and Development Office

King Charles Street

London

SW1A 2AH

Email

mniprocurement@fcdo.gov.uk

Country

United Kingdom

Region code

UK - United Kingdom

Internet address(es)

Main address

<https://fcdo.bravosolution.co.uk/>

I.4) Type of the contracting authority

Ministry or any other national or federal authority

I.5) Main activity

General public services

Section II: Object**II.1) Scope of the procurement****II.1.1) Title**

Medical Insurance Brokerage Services for British Embassy Hanoi and British Consulate General Ho Chi Minh

Reference number

CPG/11510/2024

II.1.2) Main CPV code

- 66512220 - Medical insurance services

II.1.3) Type of contract

Services

II.1.4) Short description

Medical Insurance Brokerage Services for British Embassy Hanoi and British Consulate General Ho Chi Minh

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Lowest offer: £43,088.12 / Highest offer: £129,264.36 taken into consideration

II.2) Description

II.2.3) Place of performance

NUTS codes

- VN - Vietnam

Main site or place of performance

British Embassy Hanoi and British Consulate General Ho Chi Minh

II.2.4) Description of the procurement

Medical Insurance Brokerage Services for British Embassy Hanoi and British Consulate General Ho Chi Minh

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: Yes

Description of options

with option to extend for 2 years annually

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-028381](#)

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

18 December 2024

V.2.2) Information about tenders

Number of tenders received: 3

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

Willis Towers Watson Vietnam Insurance Broker Co., Ltd.

Vietnam

Country

Vietnam

NUTS code

- VN - Vietnam

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £91,358.24

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Foreign Commonwealth and Development Office

King Charles Street

London

SW1A 2AH

Email

mn procurement@fcdo.gov.uk

Country

Taiwan

Internet address

<https://fcdo.bravosolution.co.uk/>