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Tender

Learning Academy Partnership (SW) - Communications & Security

LEARNING ACADEMY PARTNERSHIP (SOUTH WEST)

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-057487

Procurement identifier (OCID): ocids-h6vhtk-059c99

Published 17 September 2025, 4:55pm

Scope

Description

Learning Academy Partnership (SW) (LAP) encompasses 19 schools located in Devon and Cornwall with a Head Office in Newton Abbott.

The LAP Trust was established in 2012 from its initial inception at Ilsham Academy. The Trust is a family of inclusive and aspirational schools working together within a Multi-Academy Trust with a Church of England Foundation. The Trust is a values driven organisation and welcomes both church and community schools as well as those in all Ofsted categories.

The mission and core purpose of our School Trust is to enable Flourishing Futures for our children by working together as a values-led family of exceptional academies, delivering an entitlement to exceptional education across all our local communities and where every child flourishes. We believe that every young person, regardless of their background or context, can achieve and exceed the highest of expectations.

The Trust currently encompasses 19 schools but is expected to grow this year and again in the coming years.

This procurement encompasses the items noted below. In essence, this procurement is all about identifying a single supplier to provide a fully outsourced communications, security & VoIP solution. At the sole discretion of the Trust any future schools that the Trust may incorporate into the Trust will also be added to the ICT contract.

Further details regarding bid timescales are noted below but this is advertised as a 60 month contract with a maximum 5 year service:

Lines available - Service start date - Various, but mainly mid 2026 (See table in PSQ Document for details)

The companies identified from these shortlisting questions to receive the ITT for the Service will then receive a detailed set of requirements. For the purposes of this shortlisting stage bidders should assume that the ITT will include, but is not be limited to;

- A managed connectivity service to connect schools anywhere in England
- A broadband service for each school based on synchronous connectivity
- A 'failover' line
- A firewalled service
- Filtering and security solution compliant with latest KCSIE regulations
- Take over a managed VoIP telephony service for each school to an agreed number of handsets each (see details in PSQ Document)
- Support and maintenance service
- Full end to end single SLA approach
- Management of any 3rd parties required to provide the service
- Relevant monitoring, management, and reporting
- Full installation and transition service
- Value added services

Technical interface into the Trusts outsourced support provision

Bidders should note the following:

- The Trust will provide a standard contract as part of the ITT Pack
- There is will not be a requirement for TUPE from existing suppliers.

Total value (estimated)

- £600,000 excluding VAT
- £720,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 April 2026 to 31 March 2031
- 5 years

Main procurement category

Services

CPV classifications

- 32000000 - Radio, television, communication, telecommunication and related equipment
- 72000000 - IT services: consulting, software development, Internet and support
- 80100000 - Primary education services
- 80500000 - Training services

Contract locations

- UKK - South West (England)

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Submission type

Tenders

Tender submission deadline

20 October 2025, 12:00pm

Submission address and any special instructions

Submission instructions are in the PSQ Document

Tenders may be submitted electronically

No

Languages that may be used for submission

English

Award decision date (estimated)

6 January 2026

Award criteria

Name	Type	Weighting
Quality	Quality	70%
Price	Cost	30%

Other information**Conflicts assessment prepared/revised**

Yes

Procedure**Procedure type**

Competitive flexible procedure

Competitive flexible procedure description

Stage 1 = Evaluation of response to PSQ

Stage 2 = ITT Submissions

Stage 3 = Presentations

Documents

Associated tender documents

[LAP - Comms Services Partner Procurement PSQ v2.0.docx](#)

Contracting authority

LEARNING ACADEMY PARTNERSHIP (SOUTH WEST)

- Companies House: 07713540
- Public Procurement Organisation Number: PPDM-6143-JJTD

Zealley House, Suite 4 Greenhill Way

Newton Abbot

TQ12 3SB

United Kingdom

Email: eclark@lapsw.org

Website: <https://www.lapsw.co.uk>

Region: UKK43 - Devon CC

Organisation type: Public authority - sub-central government

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

MOXTON EDUCATION LTD

Summary of their role in this procurement: Managing the Procurement

- Companies House: 09008303
- Public Procurement Organisation Number: PPHN-8276-MGRZ

Ossington Chambers

Newark

NG24 1AX

United Kingdom

Contact name: Geoff Chandler

Telephone: 07970661087

Email: geoff.chandler@moxton-education.com

Region: UKF15 - North Nottinghamshire

Contact organisation

Contact MOXTON EDUCATION LTD for any enquiries.