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Tender

UK Authorised Microsoft CSP Indirect Provider with Added Value Services

Cantium Business Solutions Limited

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-057051

Procurement identifier (OCID): ocids-h6vhtk-059b8e

Published 16 September 2025, 4:05pm

Scope

Reference

979697443

Description

Cantium Business Solutions Ltd, and its trading brands (Cantium), is a Local Authority Trading Company (LATCo) delivering ICT managed services that is ultimately owned by Kent County Council (KCC) and is part of the Commercial Services Group (CSG).

Cantium, and its trading brands, provides ICT Managed Services to its customers across the UK within the Education, Local Authority, and the Private sector. As a LATCo, we are proud of our Public Sector heritage, which has given us a foundation in business delivery and infrastructure insight. This uniquely enables us to drive innovation and progressive practices to deliver the best value for our clients.

Cantium supports its customers by offering advice and guidance on the use of Information Technology to maximise the business benefits of current systems and support the delivery of new products and services.

Cantium is looking to partner as a reseller with an Authorised UK Microsoft CSP Indirect Provider to act as the licence provider for Microsoft products for resale to its customers.

This Agreement shall commence on 3rd February 2026 and shall continue in force for up to 36 months unless terminated in accordance with the partner contractual conditions or extended in accordance with clause 2.6.

The buyer has the right to request up to two x 12-month extensions to this contract, providing the supplier with a minimum notice of 30 days prior to the contract end date. Therefore, the maximum possible contract length will be 60 months.

Any contractual offer made will be against a zero-value agreement as any sales will be based on best value for our customers. However, the total contract value over the 60 month period is estimated at circa £7 million inclusive of VAT.

All bidders are to confirm alignment with the principles of Cantium's Supply Chain Charter.

Further background and technical information can be found within the Invitation to Tender (ITT) documentation.

To view this notice, please click here:

<https://csg.delta-esourcing.com/delta/viewNotice.html?noticeId=980689524>

Total value (estimated)

- £7,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 3 February 2026 to 2 February 2029
- Possible extension to 2 February 2031
- 5 years

Description of possible extension:

Optional 2 x 12 month contract extensions

Main procurement category

Services

CPV classifications

- 48000000 - Software package and information systems
- 72222300 - Information technology services

Contract locations

- UK - United Kingdom

Participation

Legal and financial capacity conditions of participation

Please refer to the ITT documentation.

Any award will be subject to validation of Legal and Financial capacity.

Technical ability conditions of participation

Please refer to the ITT documentation.

Submission

Enquiry deadline

12 October 2025, 5:00pm

Tender submission deadline

19 October 2025, 5:00pm

Submission address and any special instructions

Please submit your response via the eDelta Portal, following the instructions within the ITT documentation.

<https://csg.delta-esourcing.com/respond/2U5ZP54V3W>

eDelta Portal Supplier Registration: <https://www.delta-esourcing.com/delta/signup.html?userType=supplier>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

10 November 2025

Award criteria

Name	Description	Type	Weighting
Technical Specification	includes pricing including Price Books	Quality	45%
Value-Added Services	includes pricing	Quality	35%
Mandatory (Non-Technical) Requirements		Quality	10%
General Requirement	includes pricing	Quality	10%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Contracting authority

Cantium Business Solutions Limited

- Public Procurement Organisation Number: PYCX-4938-CCHM

1 Abbey Wood Road, Kings Hill

West Malling

ME19 4YT

United Kingdom

Contact name: Contracts and Procurement Team

Email: contractsprocurement@cantium.solutions

Region: UKJ46 - West Kent

Organisation type: Public undertaking (commercial organisation subject to public authority oversight)