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Tender

Chiltern Railways - Radio Equipment Hire

THE CHILTERN RAILWAY COMPANY LIMITED

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-056697

Procurement identifier (OCID): ocds-h6vhtk-059aa2

Published 15 September 2025, 4:21pm

Scope

Description

Chiltern Railways is conducting this Procurement to select a supplier for the provision of Radio Hire Equipment.

This Procurement defines the technical standards for radio equipment deployed across Chiltern Railways operations. It establishes the minimum functional, technical, environmental, and regulatory requirements for handheld equipment used by operational staff, including Route Control personnel, Train Managers, shunters, and station staff.

Reliable and interoperable radio communications are critical to ensuring the safe and efficient movement of trains, effective coordination between front-line teams, and compliance with the Rail Safety and Standards Board (RSSB) safety standards. These standards apply to all radio systems intended for use within the Chiltern Railways network, including, private mobile radios, and digital radio systems where applicable.

The technical standards set out in this Procurement align with current UK railway regulations, including Ofcom licensing conditions and Network Rail interoperability requirements.

Consideration has also been given to environmental resilience, user ergonomics, future scalability, and integration with legacy and safety-critical systems.

This Procurement supports the procurement, deployment, and maintenance of radio communication systems that are robust, future-ready, and fully aligned with Chiltern Railways' operational and safety objectives.

The contract term is 7 years, 3+2+2 with an estimated value of £700,000 over the 7 year term.

The contracting start date is 1st May 2026.

1st May 2026 to 1st May 2029.

Possible further extension 30th April 2033.

Total value (estimated)

- £700,000 excluding VAT
- £840,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 May 2026 to 30 April 2029
- Possible extension to 30 April 2033
- 7 years

Description of possible extension:

An initial 3 year term plus an opportunity for an additional 2 x 2 year extensions based on the contract performance of the supplier.

Options

The right to additional purchases while the contract is valid.

Additional radio handsets, docking stations and associated peripherals.

Main procurement category

Goods

CPV classifications

- 32344280 - Portable radios

Contract locations

- UKG - West Midlands (England)
- UKH23 - Hertfordshire
- UKH25 - Central Bedfordshire
- UKI5 - Outer London - East and North East
- UKJ1 - Berkshire, Buckinghamshire and Oxfordshire

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Submission type

Requests to participate

Deadline for requests to participate

24 October 2025, 1:00pm

Submission address and any special instructions

<https://marketdojo.com/>

Chiltern use Market Dojo e-sourcing portal for the purposes of this Procurement.

Use Invitation Code: 4E5287BAE6 to access the tender documents.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

19 January 2026

Award criteria

Name	Type	Weighting
Commercial Costs	Cost	30%
Technical Deliverability	Quality	25%
Terms & Conditions	Quality	15%
Health & Safety	Quality	10%
Relevant Experience & Contract Examples	Quality	10%
Key Performance Indicators (KPI's)	Quality	10%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

This procurement will consist of 6 Stages.

Non-Disclosure Agreement - NDA

Stage 1 - Invitation to Participate (ITP), includes Procurement Specific Questionnaire

(PSQ). Bidders who are successfully shortlisted in Stage 1 will be invited to participate in Stage 2.

Stage 2 - Invitation to Tender.

Stage 3 - Best and Final Offer (BAFO)

Stage 4 - Preferred Bidder Stage.

Stage 5 - Contract Award.

Contracting authority

THE CHILTERN RAILWAY COMPANY LIMITED

- Companies House: 03007939
- Public Procurement Organisation Number: PNPV-7838-DRMN

1 Admiral Way

Sunderland

SR3 3XP

United Kingdom

Contact name: Peter Clark

Email: Procurement.Department@chilternrailways.co.uk

Region: UKC23 - Sunderland

Organisation type: Private utility

