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Planning

Supply and Distribution of Alcohol products to Guy's and St Thomas' NHS Trust

Guy's and St Thomas' NHS Foundation Trust

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-056686

Procurement identifier (OCID): ocds-h6vhtk-05664a ([view related notices](#))

Published 15 September 2025, 4:12pm

Changes to notice

This notice has been edited. The [previous version](#) is still available.

Updated engagement date to w/c 1st Sep

Scope

Reference

C375955

Description

Guy's and St Thomas' NHS Foundation Trust are among the UK's busiest and most successful foundation trusts, with a long history of clinical excellence and high-quality care. The Trust is made up of two of London's best-known teaching hospitals – St Thomas' Hospital and Guy's Hospital. The Trust provides a full range of hospital services for our local communities in Lambeth, Southwark, and Lewisham. We also provide specialist services for patients from further afield, including cancer, cardiovascular, women's and children's services, kidney care and orthopaedics.

Great Ormond Street Hospital for Children is an international centre of excellence in child healthcare. Since its formation in 1852, the hospital has been dedicated to children's healthcare and to finding new and better ways to treat childhood illness. Located in the Bloomsbury area of the London Borough of Camden, Great Ormond Street Hospital for Children is the UK's largest paediatric centre for many services including heart problems, brain surgery, and gene therapy.

GSTT and GOSH are tendering for their Alcohol (Wine & Beers, Spirits and Soft Drinks) supply for hospitality and for the Thomas Guy Club. As part of this process, preliminary market engagement will also take place in due course, the date will be communicated in the preliminary market engagement notice to follow.

Total value (estimated)

- £416,230 excluding VAT
- £499,480 including VAT

Above the relevant threshold

Contract dates (estimated)

- 19 January 2026 to 19 January 2029
- Possible extension to 19 January 2031

- 5 years, 1 day

Main procurement category

Goods

CPV classifications

- 15900000 - Beverages, tobacco and related products
- 15961000 - Beer
- 15930000 - Wines
- 15982000 - Soft drinks
- 15941000 - Cider

Contract locations

- UKI - London
- UKI44 - Lewisham and Southwark
- UKI45 - Lambeth

Engagement

Engagement deadline

18 August 2025

The engagement was carried out before this notice was published.

Engagement process description

Supplier engagement sessions were held, one took place remotely on 3rd September and one held on site at client premises on 4th September.

Key Update - Suppliers questioned the contract start date of January if requiring fixed pricing and many brand owners only review beginning of each year and the bid being submitted in October, there was also discussions on duty increases on top of the annual reviews. It was also apparent that the mobilisation timeline although the right number of weeks, Christmas is not a great time to implement a contract.

Avendra feedback is to realign the timeline so the contract start date is April 2026, this will mean that all pricing is then fixed annually from this date with the exception of any duty changes from the budget. It will also allow time for site surveys to be completed, and new equipment installed.

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Publication date of tender notice (estimated)

7 October 2025

Contracting authority

Guy's and St Thomas' NHS Foundation Trust

- Public Procurement Organisation Number: PDZC-6438-DGPX

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Region: UKI44 - Lewisham and Southwark

Organisation type: Public authority - central government