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Contract

Echocardiography East Surrey

NHS SURREY HEARTLANDS INTEGRATED CARE BOARD

F03: Contract award notice

Notice identifier: 2025/S 000-056452

Procurement identifier (OCID): ocids-h6vhtk-0599fe

Published 15 September 2025, 10:19am

Section I: Contracting authority

I.1) Name and addresses

NHS SURREY HEARTLANDS INTEGRATED CARE BOARD

Dukes Court, Duke Street

Woking

GU215BH

Contact

Maggie Czapiewska

Email

maggie.czapiewska1@nhs.net

Country

United Kingdom

Region code

UKJ26 - East Surrey

NHS Organisation Data Service

QXU

Internet address(es)

Main address

<https://www.surreyheartlands.org/nhs-surrey-heartlands-board>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Health

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Echocardiography East Surrey

Reference number

Echocardiography - April 2024 - InHealth Echotech

II.1.2) Main CPV code

- 85121231 - Cardiology services

II.1.3) Type of contract

Services

II.1.4) Short description

This provider offers an echocardiology diagnostic test for the population of East Surrey. Echocardiography is the process of using ultrasound to build up a picture of the heart and

assess possible defects. An echocardiogram can help diagnose and monitor certain heart conditions. The aim of this service is to provide a community diagnostic service for transthoracic echocardiograms.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Lowest offer: £110,000 / Highest offer: £150,000 taken into consideration

II.2) Description

II.2.3) Place of performance

NUTS codes

- UKJ26 - East Surrey

II.2.4) Description of the procurement

This provider offers an echocardiology diagnostic test for the population of East Surrey patients. Echocardiography is the process of using ultrasound to build up a picture of the heart and assess possible defects. An echocardiogram can help diagnose and monitor certain heart conditions. The aim of this service is to provide a community diagnostic service for transthoracic echocardiograms.

Surrey Heartlands ICB has awarded InHealth Echotech, an existing provider, a contract following direct award process C.

The approximate lifetime value of the contract will be £135,000 over the 2 year term, from 1st April 2024 until 31st March 2026.

II.2.5) Award criteria

Quality criterion - Name: The existing provider is satisfying the original contract and will likely satisfy the proposed contract to a sufficient standard / Weighting: 100

Price - Weighting: 0

II.2.11) Information about options

Options: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Award of a contract without prior publication of a call for competition in the cases listed below

- The procurement falls outside the scope of application of the regulations

Explanation:

This is a Provider Selection Regime (PSR) contract award notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 and the Procurement Act Regulations 2023 do not apply to this award.

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

31 March 2024

V.2.2) Information about tenders

Number of tenders received: 1

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

InHealth Echotech Limited

Beechwood Hall, Kingsmead Road

High Wycombe

HP11 1JL

Country

United Kingdom

NUTS code

- UKJ26 - East Surrey

Companies House

04176884

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £135,000

Lowest offer: £120,000 / Highest offer: £150,000 taken into consideration

Section VI. Complementary information

VI.3) Additional information

Details of the award decision makers:

NHS Surrey Heartlands ICB Commissioning, Commercial and Contracting Board. NHS Surrey Heartlands ICB Executive.

No identified conflicts of interest.

After an assessment of InHealth against the PSR Key Criteria, it is evident that InHealth stands as a qualified and capable provider for Direct Award Process C.

Improving access, reducing health inequalities and facilitating choice 30%

This criterion has a weight reflecting the importance to Surrey Heartlands ICB that the provider delivers a service that has equitable access to all appropriate people and that it seeks to reduce health inequalities in line with the national guidance.

The community setting of the service permits diagnostics closer to a patient's home.

The provider works in collaboration with partners to identify inequalities and actively seek to reduce them through equity of service and provision and patient choice.

Quality and innovation 30%

This criterion has an equally heavy weighting reflecting the requirement of the ICB to offer service provision of the highest quality. Inhealth demonstrates commitments to quality and innovation through regulatory accreditations (CQC, patient safety initiatives (PSIRF)) and has consistently delivered a safe, high-quality and person centred service.

Integration, collaboration and service sustainability 15%

Integration, collaboration and service sustainability are key to the provision of an effective service. This service provides timely access, closer to where people live in the community, enabling early detection and monitoring of health conditions. As a community-based service, the service provides sustainability to the local health system.

Value 15%

The provider demonstrates an ability to utilise funding to maximise the resources in the provision of community-based echocardiograms. Continuing to do so demonstrates value to the local health system, improving the efficiency of local diagnostics and providing value to the local population. Inhealth's service offers excellent value for money, effectively delivering on outcomes.

Social value 10%

This weighting recognises the potential impact the service has to the wider health system across broader social, economic and environmental areas in the community. The service impacts on local employment and supports the reduction of travel costs for patients, by offering care in convenient settings.

Whilst this has not scored as highly as other criteria it is important the provider has evidenced commitment to social value and recognises the impact it has to the local health system and more broadly the local community.

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2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 and the Procurement Act Regulations 2023 do not apply to this award.

Any written representations should be sent to robert.kitt1@nhs.net

VI.4) Procedures for review

VI.4.1) Review body

NHS Surrey Heartlands ICB

Woking

Country

United Kingdom

VI.4.2) Body responsible for mediation procedures

NHSE

Skipton House, 80 London Road

London

SE1 6LH

Country

United Kingdom