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Tender

Joint Venture Partnership in Private Healthcare Provision - UHD

University Hospitals Dorset NHS Foundation Trust

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-056276

Procurement identifier (OCID): ocds-h6vhtk-051fe6 ([view related notices](#))

Published 12 September 2025, 3:19pm

Scope

Description

Opportunity for Joint Venture Partnership in Private Healthcare Provision

University Hospitals Dorset NHS Foundation Trust

University Hospitals Dorset (UHD) is on a transformative journey to become home to the UK's largest planned care hospital, offering an unrivalled breadth and volume of elective services.

As part of this ambitious programme, we are seeking a high-calibre private healthcare operator to join us as a Joint Venture (JV) partner. This is a unique opportunity to co-develop and grow our Private Patient (PP) services in a way that aligns with our core values and benefits the wider population.

We are not seeking capital investment or construction partners. Instead, we are focused on finding a strategic service partner—a proven operator in private healthcare with a strong track record of delivering high-quality, patient-centred care.

Dorset represents a significant growth market for private care, currently under-served

relative to demand. A successful private offering will not only provide greater choice for patients but also support UHD's mission to maximise the impact of our £900m NHS budget on the health and wellbeing of our community.

UHD is midway through a £550 million estates and service transformation programme. With excellent clinical teams and a strong operational foundation already in place, we are ready to expand our private care capabilities in partnership with an organisation that shares our commitment to excellence, integrity, and innovation.

We are now inviting expressions of interest from suitably qualified JV private healthcare partners. Following this stage, an open tender will be conducted and interested parties will be invited to participate in a tender exercise where a partner will be selected to form a strategic partnership with UHD.

For more information, please visit our UHD website and submit your expression of interest no later than 14:00 on the 13th of June.

EOI Submissions should be made directly via email to Sean.fuller@uhd.nhs.uk and should include a brief overview of your organisation, and a short description of your experience in this area with contact details where tender invites can be sent.

Total value (estimated)

- £125,000,000 excluding VAT
- £150,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 March 2026 to 29 February 2036
- Possible extension to 28 February 2041
- 15 years

Description of possible extension:

60 months in aggregate

Options

The right to additional purchases while the contract is valid.

As per ITT

Main procurement category

Services

CPV classifications

- 85100000 - Health services

Contract locations

- UK - United Kingdom
- UKK24 - Bournemouth, Christchurch and Poole

Submission

Enquiry deadline

8 October 2025, 4:00pm

Submission type

Tenders

Tender submission deadline

15 October 2025, 4:00pm

Submission address and any special instructions

<https://atamis-1928.lightning.force.com/lightning/page/home>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

1 February 2026

Recurring procurement

Publication date of next tender notice (estimated): 1 February 2040

Award criteria

Name	Type
Quality	Quality
Social Values	Quality
Mandatory	Price
Financial	Price
Presentation	Quality

Weighting description

As per ITT Documents

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Concession

Competitive flexible procedure description

Multi-stage procurement as described in invitation to tender.

Contracting authority

University Hospitals Dorset NHS Foundation Trust

- Public Procurement Organisation Number: PBGQ-3462-MVRD

Management Offices, Poole Hospital, Longfleet Road

POOLE

BH15 2JB

United Kingdom

Contact name: Sean Fuller

Telephone: 0300 019 5972

Email: sean.fuller@uhd.nhs.uk

Website: <https://www.uhd.nhs.uk/>

Region: UKK24 - Bournemouth, Christchurch and Poole

Organisation type: Public authority - central government