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Tender

Haldon Forest Park Cafe Concession

Forestry Commission

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-056200

Procurement identifier (OCID): ocds-h6vhtk-059975 ([view related notices](#))

Published 12 September 2025, 1:41pm

Scope

Reference

FCCN003420

Description

Forestry England are seeking an organisation to operate the Cafe Concession at Haldon Forest Park. Starting March 2026 the operator will be required to serve hot and cold food and beverages to members of the public visiting Haldon Forest Park.

Full details of the requirements are enclosed in the tender documentation available.

Total value (estimated)

- £5,000,000 excluding VAT
- £6,000,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 2 March 2026 to 1 March 2033
- 7 years

Main procurement category

Services

CPV classifications

- 55300000 - Restaurant and food-serving services

Contract locations

- UKK4 - Devon

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
 - Voluntary, community and social enterprises (VCSE)
-

Submission

Enquiry deadline

29 September 2025, 12:00pm

Submission type

Tenders

Tender submission deadline

13 October 2025, 12:00pm

Submission address and any special instructions

<https://app.panacea-software.com/ForestryCommission/Login.aspx?ReturnUrl=/ForestryCommission/>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

18 November 2025

Award criteria

| Name | Type | Weighting |
|-----------------------------------|---------|-----------|
| Food Offer | Quality | 25% |
| Financial Offer | Price | 25% |
| Service and Customer Care | Quality | 20% |
| Fit-Out Design/Alterations | Quality | 10% |
| Sustainability | Quality | 10% |
| Partnerships/Innovation/Marketing | Quality | 10% |

Other information

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Concession

Competitive flexible procedure description

Stage 1 - Initial Tender Submitted and Evaluated. Top 4 scoring bidders to be invited to verification interview

Stage 2 - Verification Interviews with the top 4 scoring bidders

Stage 3 - Final Moderation of Scores and Award

Stage 4 - Post Tender Negotiations with Successful Bidder

Justification for not publishing a preliminary market engagement notice

Not applicable. Preliminary Market Engagement Notice was published on 7th July 2025.

Procurement identifier (OCID): ocds-h6vhtk-055a91

Contracting authority

Forestry Commission

- Public Procurement Organisation Number: PLRM-7846-HGLG

620 Bristol Business Park

Bristol

BS16 1EJ

United Kingdom

Contact name: Sam Harris

Telephone: 0300 067 4000

Email: sam.harris@forestryengland.uk

Region: UKK12 - Bath and North East Somerset, North Somerset and South Gloucestershire

Organisation type: Public authority - sub-central government