This is a published notice on the Find a Tender service: <a href="https://www.find-tender.service.gov.uk/Notice/056062-2025">https://www.find-tender.service.gov.uk/Notice/056062-2025</a>

### **Planning**

# Clinical Waste Collection and Disposal Services for both General Practice and Community Pharmacy sites across the eleven (11) ICB geographical areas of the West & East Midlands.

NHS Birmingham and Solihull Integrated Care Board

NHS Black Country Integrated Care Board

NHS Shropshire, Telford and Wrekin Integrated Care Board

NHS Herefordshire and Worcestershire Integrated Care Board

NHS Coventry and Warwickshire Integrated Care Board

NHS Staffordshire and Stoke-on-Trent Integrated Care Board

NHS Derby & Derbyshire Integrated Care Board

NHS Leicester, Leicestershire and Rutland Integrated Care Board

NHS Lincolnshire Integrated Care Board

NHS Northamptonshire Integrated Care Board

NHS Nottingham and Nottinghamshire Integrated Care Board

UK3: Planned procurement notice - Procurement Act 2023 - <u>view information about notice</u> <u>types</u>

Notice identifier: 2025/S 000-056062

Procurement identifier (OCID): ocds-h6vhtk-058fd0

Published 12 September 2025, 10:16am

# **Changes to notice**

This notice has been edited. The <u>previous version</u> is still available.

Notice includes ambiguous wording about whether the values shown are annual or for the maximum 10 year term. Amendment is required to remove the reference to the values being annual, as all values shown are estimated for the maximum 10 year contract term.

# Scope

# **Description**

The eleven (11) Contracting Authorities across both West & East Midlands are seeking to re-procure new contracts for their clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites across their individual ICB geographical footprints, via a competitive flexible procedure in accordance with the Procurement Act 2023.

The eleven (11) Contracting Authorities are seeking to tender eleven (11) new contracts/lots. (Respective NUTS codes in brackets for your information):

- Lot 1 = NHS Birmingham & Solihull Integrated Care Board (UKG31 & UKG32)
- Lot 2 = NHS Black Country Integrated Care Board (UKG36, UKG37, UKG38, UKG39)
- Lot 3 = NHS Coventry & Warwickshire Integrated Care Board (UKG33 & UKG13)
- Lot 4 = NHS Herefordshire & Worcestershire Integrated Care Board (UKG11, UKG12)
- Lot 5 = NHS Staffordshire & Stoke on Trent Integrated Care Board (UKG23 & UKG24)
- Lot 6 = NHS Shropshire & Telford & Wrekin Integrated Care Board (UKG21 & UKG22)
- Lot 7 = NHS Derby & Derbyshire Integrated Care Board (UKF11, UKF12, UKF13)
- Lot 8 = NHS Nottingham & Nottinghamshire Integrated Care Board (UKF14, UKF15, UKF16)
- Lot 9 = NHS Lincolnshire Integrated Care Board (UKF30)

- Lot 10 = NHS Leicester Leicestershire & Rutland Integrated Care Board (UKF21 & UKF22)
- Lot 11 = NHS Northamptonshire Integrated Care Board (UKF24 & UKF25)

Each lot is for the combined collection and disposal service of clinical waste for both General Practices and Community Pharmacy sites.

The overall estimated value for these services is £38,063,459.00 (exc. VAT) for the full 10-year term across the eleven (11) proposed contracts/lots (optional extension(s) included).

There is an estimated launch date of October 2025, an estimated award date of February 2026 and an estimated go live date of 01 April 2026 (Note: the go-live date may change depending on the required mobilisation period for each lot but is not expected to exceed three (3) months).

The proposed contract length shall be an 'initial term' of five (5) years, with the option to extend for a period (or periods) of up to a further five (5) years (maximum 10 years).

Please note that estimated values, contract length (including changes to the initial term and/or extension term options), and timeline dates are all indicative at this stage and may be subject to change as the eleven (11) Contracting Authorities are planning on undertaking a second market assessment exercise with the provider market which may/or may not result in feedback that we would wish to incorporate and/or change our tendering approach slightly to accommodate

# **Total value (estimated)**

- £33,460,000 excluding VAT
- £40,150,000 including VAT

Above the relevant threshold

# **Contract dates (estimated)**

1 April 2026 to 31 March 2031

- Possible extension to 31 March 2036
- 10 years

Description of possible extension:

Potential for multiple extensions up to a further 5 years.

# Main procurement category

Services

### **CPV** classifications

- 90000000 Sewage, refuse, cleaning and environmental services
- 90524100 Clinical-waste collection services
- 90524200 Clinical-waste disposal services

### Lot constraints

Description of how multiple lots may be awarded:

- Highest total weighted score, including both quality and financial assessment
- There will be a restriction on the maximum number of lots a bidder can be awarded, the criteria for this will be clearly laid out in the published tender documentation. The Contracting Authorities (ICBs) reserve the right to amend this approach (see note below on clustering)
- NOTE: The six (6) ICBs in the West Midlands will 'cluster' during 2025/26 reducing down from six (6) separate ICBs to three (3) clusters these being (\* formal names to be announced):
- o NHS Birmingham and Solihull and NHS Black Country ICBs\*

- o NHS Coventry and Warwickshire and NHS Herefordshire and Worcestershire ICBs\*
- o NHS Shropshire, Telford and Wrekin and NHS Staffordshire and Stoke-on-Trent ICBs\*

Similarly, the five (5) ICBs in the East Midlands will also 'cluster' during 2025/26, reducing down from five (5) separate ICBs to two (2) clusters these being (\* formal names to be announced):

- o NHS Derby and Derbyshire, Nottingham and Nottinghamshire and Lincolnshire ICBs\*
- o NHS Leicester, Leicestershire, Rutland and Northamptonshire ICBs\*

# Lot 1. NHS Birmingham & Solihull Integrated Care Board.

# **Description**

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Birmingham & Solihull Integrated Care System (ICS).

Estimated lot value is for the full 10 year term.

# Lot value (estimated)

- £4,890,000 excluding VAT
- £5,870,000 including VAT

### Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

# Lot 10. NHS Leicester, Leicestershire and Rutland Integrated Care Board

# **Description**

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Leicester, Leicestershire and Rutland Integrated Care Service (ICS).

Estimated lot value is for the full 10 year term.

### Lot value (estimated)

- £2,850,000 excluding VAT
- £3,420,000 including VAT

### Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

# Lot 11. NHS Northamptonshire Integrated Care Board

# **Description**

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Northamptonshire Integrated Care Service (ICS).

Estimated lot value is for the full 10 year term.

### Lot value (estimated)

- £2,190,000 excluding VAT
- £2,630,000 including VAT

### Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

# Lot 2. NHS Black Country Integrated Care Board

# **Description**

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Black Country Integrated Care System (ICS).

Estimated lot value is for the full 10 year term.

# Lot value (estimated)

- £4,220,000 excluding VAT
- £5,060,000 including VAT

### Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are

# Lot 3. NHS Coventry & Warwickshire Integrated Care Board

# **Description**

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Coventry & Warwickshire Integrated Care System (ICS).

Estimated lot value is for the full 10 year term.

# Lot value (estimated)

- £3,370,000 excluding VAT
- £4,040,000 including VAT

#### Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

# Lot 4. NHS Herefordshire & Worcestershire Integrated Care Board

# **Description**

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Herefordshire & Worcestershire Integrated Care System (ICS).

Estimated lot value is for the full 10 year term.

# Lot value (estimated)

- £2,160,000 excluding VAT
- £2,590,000 including VAT

#### Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

# Lot 5. NHS Staffordshire and Stoke on Trent Integrated Care Board

# **Description**

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Staffordshire and Stoke on Trent Integrated Care System (ICS).

Estimated lot value is for the full 10 year term.

# Lot value (estimated)

- £4,280,000 excluding VAT
- £5,140,000 including VAT

### Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

# Lot 6. NHS Shropshire, Telford & Wrekin Integrated Care Board

### **Description**

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Shropshire, Telford and Wrekin Integrated Care System (ICS).

Estimated lot value is for the full 10 year term.

# Lot value (estimated)

- £1,550,000 excluding VAT
- £1,860,000 including VAT

### Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

# Lot 7. NHS Derby & Derbyshire Integrated Care Board

# **Description**

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Derby & Derbyshire Integrated Care System (ICS).

Estimated lot value is for the full 10 year term.

### Lot value (estimated)

- £3,540,000 excluding VAT
- £4,250,000 including VAT

### Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

# Lot 8. NHS Nottingham and Nottinghamshire Integrated Care Board

# **Description**

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Nottingham and Nottinghamshire Integrated Care System (ICS).

Estimated lot value is for the full 10 year term.

# Lot value (estimated)

- £1,950,000 excluding VAT
- £2,340,000 including VAT

### Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

# Lot 9. NHS Lincolnshire Integrated Care Board

# **Description**

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Lincolnshire Integrated Care System (ICS).

Estimated lot value is for the full 10 year term.

# Lot value (estimated)

- £2,460,000 excluding VAT
- £2,950,000 including VAT

### Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

# **Submission**

# Publication date of tender notice (estimated)

6 October 2025

# **Enquiry deadline**

24 October 2025, 12:00pm

# **Submission type**

Requests to participate

# Deadline for requests to participate

31 October 2025, 12:00pm

# Submission address and any special instructions

- The Authority will be using the Atamis e-Sourcing Portal to conduct the procurement process ("e-Sourcing Portal"). The e-Sourcing Portal can be accessed at: <a href="https://atamis-1928.my.site.com/s/Welcome">https://atamis-1928.my.site.com/s/Welcome</a>
- All communications (including submission of the Procurement Specific Questionnaire and Tenders) should be carried out via the e-Sourcing Portal.

# Tenders may be submitted electronically

Yes

# Languages that may be used for submission

English

# Award decision date (estimated)

3 February 2026

# **Award criteria**

Name	Description	Туре	Weighting
Technical Award Criteria	Technical Quality questions, potentially including Environmental Benefit and Emissions Monitoring 60%	Quality s	60.00%
Commercial	Commercial Pricing 30%	Price	30.00%
Social Value	Social Value Social Value questions 10%	Quality	10.00%

# Other information

# **Payment terms**

Will be set out in the published tender documentation.

# **Procedure**

# **Procedure type**

Competitive flexible procedure

# Competitive flexible procedure description

Contracts will be awarded under the competitive flexible procedure, which will consist of a two (2) stage process of written tender responses.

Stage 1 - Procurement Specific Questionnaire

The Procurement Specific Questionnaire (PSQ) is a set of questions that a Bidder must satisfy to be invited to participate in Stage two (2) of this procurement. These questions will relate to the Bidder(s) legal, insurance and economic financial standing as well as their technical ability to fulfil the contract requirements.

Bidder(s) must indicate how many of the eleven (11) lots they wish to bid for in stage one.

Outcome letters will be published to all Bidder(s) who either pass or fail at stage one and a voluntary 'stand still' period will then be observed.

Only those Bidder(s) that pass Stage One (PSQ) will be invited to participate in stage two (Invitation to Tender)

Stage 2 - Tendering stage

For this stage, Bidder(s) shall respond to the published tender documentation.

# **Contracting authorities**

# NHS Birmingham and Solihull Integrated Care Board

Public Procurement Organisation Number: PWQY-9673-JBYN

NHS Birmingham and Solihull Integrated Care Board Alpha Tower, 8th Floor, Suffolk Street Queensway

Birmingham

**B1 1TT** 

**United Kingdom** 

Email: andy.harvey@nhs.net

Website: <a href="https://www.birminghamsolihull.icb.nhs.uk/">https://www.birminghamsolihull.icb.nhs.uk/</a>

Region: UKG31 - Birmingham

Organisation type: Public authority - central government

# **NHS Black Country Integrated Care Board**

Public Procurement Organisation Number: PCXW-1342-CXYV

Civic Centre, St Peter's Square

Wolverhampton

WV1 1SH

**United Kingdom** 

Email: andy.harvey@nhs.net

Website: https://www.blackcountry.icb.nhs.uk/

Region: UKG39 - Wolverhampton

Organisation type: Public authority - central government

# NHS Shropshire, Telford and Wrekin Integrated Care Board

• Public Procurement Organisation Number: PGZQ-6523-JGTT

Wellington Civic Offices, Larkin Way, Tan Bank, Wellington

Telford

TF1 1LX

**United Kingdom** 

Email: andy.harvey@nhs.net

Website: https://www.shropshiretelfordandwrekin.nhs.uk/

Region: UKG21 - Telford and Wrekin

Organisation type: Public authority - central government

# NHS Herefordshire and Worcestershire Integrated Care Board

Public Procurement Organisation Number: PNMN-7243-RQRR

Kirkham House, John Comyn Drive, Perdiswell

Worcester

**WR3 7NS** 

**United Kingdom** 

Email: andy.harvey@nhs.net

Website: https://www.herefordshireandworcestershire.icb.nhs.uk/

Region: UKG12 - Worcestershire

Organisation type: Public authority - central government

# **NHS Coventry and Warwickshire Integrated Care Board**

• Public Procurement Organisation Number: PBZT-7637-QJTP

Westgate House Market Street

Warwick

**CV34 4DE** 

**United Kingdom** 

Email: andy.harvey@nhs.net

Website: https://www.happyhealthylives.uk/

Region: UKG13 - Warwickshire

Organisation type: Public authority - central government

# NHS Staffordshire and Stoke-on-Trent Integrated Care Board

• Public Procurement Organisation Number: PMRD-4914-TDDX

1 Staffordshire Place

Stafford

ST16 2LP

**United Kingdom** 

Email: andy.harvey@nhs.net

Website: https://www.staffsstoke.icb.nhs.uk/

Region: UKG24 - Staffordshire CC

Organisation type: Public authority - central government

# **NHS Derby & Derbyshire Integrated Care Board**

• Public Procurement Organisation Number: PXJD-6284-VTGG

The Council House, First Floor, Corporation Street

Derby

DE1 2FS

**United Kingdom** 

Email: andy.harvey@nhs.net

Website: <a href="https://www.joinedupcarederbyshire.co.uk/derbyshire-integrated-care-board/">https://www.joinedupcarederbyshire.co.uk/derbyshire-integrated-care-board/</a>

Region: UKF11 - Derby

Organisation type: Public authority - central government

# NHS Leicester, Leicestershire and Rutland Integrated Care Board

Public Procurement Organisation Number: PCLY-6219-YPTV

Room G30, Pen Lloyd Building, County Hall Glenfield

Leicester

LE3 8TB

**United Kingdom** 

Email: andy.harvey@nhs.net

Website: https://www.leicesterleicestershireandrutland.icb.nhs.uk/

Region: UKF22 - Leicestershire CC and Rutland

Organisation type: Public authority - central government

# **NHS Lincolnshire Integrated Care Board**

Public Procurement Organisation Number: PQRJ-5722-YJRJ

Bridge House The Point Lions Way

Sleaford

NG34 8GG

**United Kingdom** 

Email: andy.harvey@nhs.net

Website: https://www.lincolnshire.icb.nhs.uk/

Region: UKF30 - Lincolnshire

Organisation type: Public authority - central government

# **NHS Northamptonshire Integrated Care Board**

Public Procurement Organisation Number: PWCM-9262-VJDY

Francis Crick House, Summerhouse Road, Moulton Park

Northampton

NN3 6BF

**United Kingdom** 

Email: andy.harvey@nhs.net

Region: UKF24 - West Northamptonshire

Organisation type: Public authority - central government

# **NHS Nottingham and Nottinghamshire Integrated Care Board**

Public Procurement Organisation Number: PZXB-5878-GBVD

Sir John Robinson House Sir John Robinson Way Arnold Nottingham

Nottingham

NG5 6DA

**United Kingdom** 

Email: andy.harvey@nhs.net

Website: https://www.notts.icb.nhs.uk/

Region: UKF16 - South Nottinghamshire

Organisation type: Public authority - central government

# Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

# NHS Arden and Greater East Midlands Commissioning Support Unit

Summary of their role in this procurement: Facilitation of group procurement notices

• Public Procurement Organisation Number: PLVR-6647-BVMM

Cardinal Square, 10 Nottingham Road

Derby

DE1 3QT

**United Kingdom** 

Email: cathy.pearson2@nhs.net

Website: https://www.ardengemcsu.nhs.uk/

Region: UKF11 - Derby

# **Contact organisation**

Contact NHS Birmingham and Solihull Integrated Care Board for any enquiries.