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Contract

Tender for the Provision of Coaching Services for Strategic Leadership Programme

University of Warwick

F03: Contract award notice

Notice identifier: 2025/S 000-056049

Procurement identifier (OCID): ocds-h6vhtk-050871

Published 12 September 2025, 10:00am

Section I: Contracting authority

I.1) Name and addresses

University of Warwick

University House, Kirby Corner Road

Coventry

CV4 7AL

Contact

Charlotte Davies-Colley

Email

charlotte.davies-colley@warwick.ac.uk

Country

United Kingdom

NUTS code

UKG33 - Coventry

Internet address(es)

Main address

<https://in-tendhost.co.uk/universityofwarwick/asp/Home>

Buyer's address

<https://in-tendhost.co.uk/universityofwarwick/asp/Home>

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Education

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Tender for the Provision of Coaching Services for Strategic Leadership Programme

Reference number

LT-04-25-WBS-COACH-SLP

II.1.2) Main CPV code

- 79998000 - Coaching services

II.1.3) Type of contract

Services

II.1.4) Short description

The University of Warwick invites interested parties to bid for this service contract. The University of Warwick Business School (WBS) is seeking an experienced Service Provider who can deliver Executive level Coaching for future leaders to WBS's corporate clients, a key element of WBS's bespoke Strategic Leadership Programme. This coaching is for approximately 100 sessions per cohort, 400 sessions across 4 cohorts per annum, starting July 2025 with an initial term of 2 years. The University of Warwick is not a contracting authority for the purposes of the Public Contracts Regulations 2015 (as amended) and its procurement activities are not subject to the Public Contracts Regulations 2015 or the obligations under the European Public Procurement Directives, including the European Remedies Directive. Advertisement of any contract in the Official Journal of the European Union or Contracts Finder is at the sole discretion of the University and is undertaken on a voluntary basis .

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £240,000

II.2) Description

II.2.2) Additional CPV code(s)

- 79998000 - Coaching services

II.2.3) Place of performance

NUTS codes

- UKG33 - Coventry

II.2.4) Description of the procurement

The University of Warwick has a requirement for an Executive Coaching Service. Please refer to <http://in-tendhost.co.uk/universityofwarwick> for further information. You will be able to download the full tender documents from this site. Any queries in relation to this requirement should be directed to the University of Warwick via the correspondence functionality of the In-tend system. Failure to do so may result in queries being excluded from the procedure.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2025/S 000-017337](#)

Section V. Award of contract

Contract No

LT-04-25-WBS-COACH-SLP

Title

Tender for the Provision of Coaching Services for Strategic Leadership Programme

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

7 August 2025

V.2.2) Information about tenders

Number of tenders received: 26

Number of tenders received from SMEs: 24

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 26

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

BTS in London Ltd

1 Queen Caroline Street

London

W6 9YN

Country

United Kingdom

NUTS code

- UKI - London

National registration number

2323256

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £120,000

Total value of the contract/lot: £110,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

University of Warwick

Coventry

CV4 7AL

Country

United Kingdom