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Tender

The Purchase of Five (5) Electric Reachstackers

THE FELIXSTOWE DOCK AND RAILWAY COMPANY

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

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Procurement identifier (OCID): ocids-h6vhtk-0597e0

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Scope

Reference

TC01411

Description

The purchase of five (5) electric Reachstackers supplied in two (2) batches over two (2) years.

There is also a requirement for 2 different specifications as shown by Vehicle Type 1 and Vehicle Type 2,

Vehicle Type 1 (2 Assets)

- Lifting capacity of 45t first row / 35t second row
- Wheelbase no longer than 6.6m.

- Sliding cabin
- Support jacks
- Mechanical pile slope
- Integrated over height legs on the spreader

Vehicle Type 2 (3 assets)

- Lifting capacity of 45t first row / 31t second row
- Wheelbase no longer than 6.6m.
- Sliding cabin
- Mechanical pile slope

Total value (estimated)

- £3,750,000 excluding VAT
- £4,500,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 5 January 2026 to 5 January 2028
- 2 years, 1 day

Main procurement category

Goods

CPV classifications

- 31000000 - Electrical machinery, apparatus, equipment and consumables; lighting
- 34000000 - Transport equipment and auxiliary products to transportation

Contract locations

- UKH14 - Suffolk

Participation

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

6 October 2025, 5:00pm

Submission type

Requests to participate

Deadline for requests to participate

6 October 2025, 5:00pm

Submission address and any special instructions

Proactis e-tender platform:

<https://procontract.due-north.com/Register>

Suppliers that are already registered on the Proactis e-tender platform can log on and search for this tender opportunity under Hutchison Ports UK (parent company of The Felixstowe Dock and Railway Company).

Please note if you are not registered, you will need to register first than proceed in searching for the opportunity following completion of the registration.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

23 December 2025

Award criteria

Name	Description	Type
STAGE 1 - Technical	Supply the Equipment (vehicle type 1) with integrated over height legs.	Quality
STAGE 1 - Technical	Supply the Equipment (vehicle type 1) with support jacks.	Quality
STAGE 1 - Technical	Supply the Equipment with sliding cabins.	Quality
STAGE 1 - Technical	Supply the Equipment with a Lithium-ION batteries above 500kWh.	Quality
STAGE 1 - Technical	Supply the Equipment with an estimated operational duty cycle between changes of 6 hours or greater in a heavy usage environment.	Quality
Stage 2 - Price and Delivery	Total cost for vehicle type 1 Total cost for vehicle type 2	Price
Stage 2 - Price and Delivery	Total cost of delivery for vehicle type 1 Total cost of delivery for vehicle type 2	Price
Stage 2 - Price and Delivery	Total cost of training	Price
Stage 2 - Sustainability	Describe how your organisation is working towards achieving Net Zero carbon emissions. Please include a copy of your Carbon Reduction Plan or equivalent.	Quality
Stage 2 - Sustainability	Please explain how the equipment you are supplying minimises energy use and emissions across its lifecycle. Include references to energy ratings, electrification, or low-emission technologies. To include expected energy usage in one container, move and one kilometre of travel at full speed.	Quality

Name	Description	Type
Stage 2 - Sustainability	What measures have been taken to ensure the equipment is designed with sustainability in mind (e.g., recycled materials, modular design, ease of repair, end-of-life recycling)?	Quality
Stage 2 - Sustainability	List any environmental & quality certifications or standards the equipment and/or the supplier complies with (e.g., ISO 14001, Eco-Design, RoHS, REACH, CE marking).	Quality
Stage 2 - Sustainability	What steps will you take to minimise environmental impact in production, procurement & delivery of the equipment. Demonstrate the carbon impact in tons of CO2 for the procurement of the equipment.	Quality
Stage 2 - Sustainability	How will your contract delivery support social and environmental value in the UK & within your business location, such as biodiversity protection, air quality improvement, or local community benefits.	Quality
Stage 2 - Sustainability	Please describe any innovative approaches your equipment or service offers that contribute to sustainability goals (e.g., digital efficiency monitoring, AI optimisation, renewable power integration).	Quality
Stage 2 - Deviations	No material deviations to Conditions of Contract or Technical Specifications - Deviations will be considered material if they could result in i) additional cost or ii) additional risk to the Purchaser.	Quality

Weighting description

Stage 1

5 x technical questions - all pass/fail mark awarded - stage 1 is required to receive a pass mark for each technical question to proceed to stage 2. If a Supplier fails this section the evaluation of their submission shall cease.

Stage 2

Price and Delivery has 3 questions - total weighting 70%

Sustainability has 7 questions - total weighting 10%

Deviations has 1 question - total weighting 20%

Other information

Description of risks to contract performance

Electric Reachstacker specification cannot be met.

Downturn in global shipping, reduced number of container movements and as a result could reduce the requirement for the equipment.

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Utilities

Competitive flexible procedure description

Interested suppliers are to express their interest in this opportunity via the Purchasers e-tender portal

<https://procontract.due-north.com/Register>

Please note that Suppliers will be required to register on the e-tender portal if they are not already registered - registration is a free process to complete.

The tender document contains the specification: submission requirements, two stages of award criteria (Stage 1 - Technical which will be a pass or fail and a pass mark shall be required to proceed to stage 2). Stage 2 - Cost, Sustainability and Deviations which shall be weighted criteria (as set out in the section headed Award Criteria in this notice), together with the Form of Contract. These documents are all available on the Purchasers e-tender portal.

NOTE - The tender document is provided for information of the requirements and must not be completed or submitted until invited to do so following successful completion of the Conditions of Participation stage which includes assessment of the Suppliers financial standing.

Suppliers will be required to complete the Conditions of Participation. Submissions must be completed by the date for requests to participate (06/10/2025 - 1700 hours).

The Purchasers Finance Department will undertake a financial assessment of the Suppliers financial standing, using an obtained finance report. Suppliers must pass both the Conditions of Participation and the financial assessment.

Successful Suppliers that pass both the Conditions of Participation and the financial assessment will be invited to tender.

Tender submissions are required to be submitted via the Purchasers e-tender portal and will be opened following submission at a scheduled tender committee meeting. A preferred Supplier stage will be entered into following the completion of the tender assessments, this will allow for contract terms negotiations to be finalised as required.

Contracting authority

THE FELIXSTOWE DOCK AND RAILWAY COMPANY

- Companies House: ZC000205
- Public Procurement Organisation Number: PRVX-4252-DPQD

Tomline House

Felixstowe

IP11 3SY

United Kingdom

Email: tenders@fdrc.co.uk

Region: UKH14 - Suffolk

Organisation type: Private utility