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Contract

Video Digitisation Services

British Film Institute

F03: Contract award notice

Notice identifier: 2025/S 000-055184

Procurement identifier (OCID): ocds-h6vhtk-04e6d3

Published 9 September 2025, 6:09pm

Section I: Contracting authority

I.1) Name and addresses

British Film Institute

BFI, 21 Stephen Street

London

W1T 1LN

Contact

Vicki Akinosho

Email

vicki.akinosho@bfi.org.uk

Country

United Kingdom

NUTS code

UKI - London

Internet address(es)

Main address

<https://in-tendhost.co.uk/bfi/asp/Home>

Buyer's address

<https://in-tendhost.co.uk/bfi/asp/Home>

I.4) Type of the contracting authority

Other type

NDPB

I.5) Main activity

Recreation, culture and religion

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Video Digitisation Services

Reference number

2025/418

II.1.2) Main CPV code

- 92110000 - Motion picture and video tape production and related services

II.1.3) Type of contract

Services

II.1.4) Short description

The BFI requires several Suppliers to deliver Video Digitisation Services under a Framework Agreement. The British Film Institute is responsible for the accessibility and preservation of a significant share of the UK's film heritage and aims to make it available to audiences through the widest range of platforms and technologies. The film and television collections cared for by the BFI National Archive encompass the entire history of cinema, include educational, broadcast, amateur and other creative content held on a wide range of videotape formats. To help achieve these objectives this framework agreement invites bidders to propose a range of videotape (and audio) digitisation services, along with costs, which can be drawn upon to augment technical capacity within the BFI National Archive's conservation teams. While the BFI maintains considerable expertise and equipment to support and preserve these formats, this Tender seeks a greater range and capacity through commercial provision.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £750,000

II.2) Description

II.2.2) Additional CPV code(s)

- 92110000 - Motion picture and video tape production and related services
- 92100000 - Motion picture and video services

II.2.3) Place of performance

NUTS codes

- UKH23 - Hertfordshire

Main site or place of performance

Berkhamsted

II.2.4) Description of the procurement

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of cinema, include educational, broadcast, amateur and other creative content held on a wide range of videotape formats. To help achieve these objectives this framework agreement invites bidders to propose a range of videotape (and audio) digitisation services, along with costs, which can be drawn upon to augment technical capacity within the BFI National Archive's conservation teams.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 80%

Cost criterion - Name: Price / Weighting: 20%

II.2.11) Information about options

Options: Yes

Description of options

One year option to extend.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Restricted procedure

IV.1.3) Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2025/S 000-006826](#)

Section V. Award of contract

Contract No

2025/418

Title

Video Digitisation Services

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

5 September 2025

V.2.2) Information about tenders

Number of tenders received: 4

Number of tenders received from SMEs: 4

Number of tenders received from tenderers from other EU Member States: 1

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: Yes

V.2.3) Name and address of the contractor

CJP Broadcast Service Solutions Ltd

Unit 7, Oaklands Business Centre, Stoney Hill Industrial Estate, Whitchurch, Ross-on-Wye, Herefordshire

Ross -on-Wye

HR9 6BX

Country

United Kingdom

NUTS code

- UKG11 - Herefordshire, County of

Internet address

www.cjp-bss.co.uk

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

DC1 GmbH Media & Object Digitisation

Carl-Bertelsmann-Str. 161F, D-33332 Guetersloh, Germany.

Guetersloh

Country

Germany

NUTS code

- DE - Germany

Internet address

www.dc1-online.de

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

Memnon Archiving Services

Unit 15, Youngs Industrial Estate, Stanbridge Road, Leighton Buzzard LU7 4QB

Leighton Buzzard

LU7 4QB

Country

United Kingdom

NUTS code

- UKH2 - Bedfordshire and Hertfordshire

Internet address

www.memnon.com

The contractor is an SME

Yes

V.2.3) Name and address of the contractor

OvationData Limited

Unit 10, Crayfields Industrial Park Orpington Kent BR5 3HP

Orpington

BR5 3HP

Country

United Kingdom

NUTS code

- UKJ4 - Kent

Internet address

www.ovationdata.com

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £750,000

Total value of the contract/lot: £750,000

Section VI. Complementary information

VI.3) Additional information

The Framework has been awarded to four Suppliers. The Framework has been awarded for 3 years with an option to extend for one year. The Standstill period has been concluded successfully.

VI.4) Procedures for review

VI.4.1) Review body

British Film Institute

21 Stephen Street

London

W1T 1LN

Email

vicki.akinoshio@bfi.org.uk

Country

United Kingdom

Internet address

www.bfi.org.uk