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Award

## **Workforce Development Training - Motivational Interviewing Courses**

NI Public Health Agency

UK6: Contract award notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-055162

Procurement identifier (OCID): ocds-h6vhtk-05038c ([view related notices](#))

Published 9 September 2025, 4:54pm

### **Scope**

### **Reference**

5913615

### **Description**

The Workforce Development Training - Motivational Interviewing Courses focuses on the development and delivery of training and capacity building for those working in substance use services and other related service areas where substance use is pertinent.

Motivational Interviewing is a collaborative, person-centered way of having conversations about change.

Through four core processes of engaging, focusing, evoking, and planning, MI unearths and builds upon a person's intrinsic motivations for change. Specific strategies based on the psycholinguistics of change are applied within a spirit of partnership, acceptance, compassion, and evocation.

## **Contract 1**

### **Supplier**

- OIWILLO TRAINING CO. LTD. T/A Glenn Hinds Motivation and Coaching Consultancy

### **Contract value**

- £1,464,900 excluding VAT
- £1,757,880 including VAT

Above the relevant threshold

### **Award decision date**

9 September 2025

### **Date assessment summaries were sent to tenderers**

9 September 2025

### **Standstill period**

- End: 18 September 2025
- 8 working days

## **Earliest date the contract will be signed**

19 September 2025

## **Contract dates (estimated)**

- 1 October 2025 to 30 September 2028
- Possible extension to 31 March 2034
- 8 years, 6 months

Description of possible extension:

The Buyer will have the option to extend the contract for any period or periods together totalling no more than 48 months, plus 18 months emergency extension.

Extension exercised where the Buyer gives the Supplier no less than three Months' written notice before the expiry of the current Contract Period.

## **Main procurement category**

Services

## **Options**

The right to additional purchases while the contract is valid.

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The right for additional training and an option for ongoing practitioner support groups or communities of practice.

## **CPV classifications**

- 80000000 - Education and training services
- 85000000 - Health and social work services

## **Contract locations**

- UKN - Northern Ireland

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## **Information about tenders**

- 1 tender received
- 1 tender assessed in the final stage:
  - 1 submitted by small and medium-sized enterprises (SME)
  - 0 submitted by voluntary, community and social enterprises (VCSE)
- 1 supplier awarded contracts
- 0 suppliers unsuccessful (details included for contracts over £5 million)

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## **Procedure**

### **Procedure type**

Open procedure

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## **Supplier**

## **OIWILLO TRAINING CO. LTD. T/A Glenn Hinds Motivation and Coaching Consultancy**

- Companies House: NI065337
- Public Procurement Organisation Number: PXJD-7956-JGYG

77 Great James Street

Londonderry

BT48 7DG

United Kingdom

Email: [glenn@glennhinds.com](mailto:glenn@glennhinds.com)

Region: UKN0A - Derry City and Strabane

Small or medium-sized enterprise (SME): Yes

Voluntary, community or social enterprise (VCSE): No

Supported employment provider: No

Public service mutual: No

Contract 1

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## **Contracting authority**

### **NI Public Health Agency**

- Public Procurement Organisation Number: PGGH-1787-BZLL

4th Floor , 12-22 Linenhall Street

Belfast

BT28BS

United Kingdom

Email: [palsarmagh.sourcing@hscni.net](mailto:palsarmagh.sourcing@hscni.net)

Region: UKN06 - Belfast

Organisation type: Public authority - central government

Devolved regulations that apply: Northern Ireland

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## Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

## Regional Business Services Organisation, Procurement and Logistics Service

Summary of their role in this procurement: Tendering service for Health Service NI entities.

- Public Procurement Organisation Number: PWNJ-1991-NGDW

Pinewood Villa, Longstone Hospital, 73 Loughgall Road

Armagh

BT61 7PR

United Kingdom

Email: [palsarmagh.sourcing@hscni.net](mailto:palsarmagh.sourcing@hscni.net)

Region: UKN07 - Armagh City, Banbridge and Craigavon

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## Contact organisation

Contact Regional Business Services Organisation, Procurement and Logistics Service for any enquiries.