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Tender

Provision of Insurance and Related Services to Greatwell Homes Limited

Greatwell Homes Limited

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-055033

Procurement identifier (OCID): ocids-h6vhtk-0596bb

Published 9 September 2025, 2:05pm

Scope

Description

Greatwell Homes Limited are looking to appoint one or more providers to deliver their Insurance and related services for Property, legal liability and other general (non-life) insurable risks.

The programme will require Insurance and related services for risks that may include but not be limited to: property damage and business interruption, employers, public, products and property owners liability, business combined/office, money, all risks, computer, contract works, group personal accident and employment practices liability. This list is to be decided at the sole discretion of Greatwell Homes Limited.

Suppliers will be required to have the financial ability to deliver the programme, including Insurers with a minimum rating of 'BBB' from standard and poor, 'B++' from AM Best, or an equivalent rating by an independent and reputable credit rating agency and approved by the bidder's market security committee. In the case of any rating less than A-, the contracting authority will evaluate and accept the nominated insurer(s) at its sole discretion, subject to disclosure and acceptance prior to the ITT bid deadline of the bidder's market security committee's latest report, including written recommendation from the bidder's market security committee.

Suppliers will be assessed but not limited to the following high level criterion:

- The ability to provide the Contracting Authority with a choice of suitable insurers and/or suitable cover options
- A skilled and competent service team, being Client Relationship Management, Insurance Claims management, Insurance Broking / underwriting and insurable risk managers
- The delivery of quality service to the Contracting Authority and our clients, including that provided to us by any third-party contractor employed by you or by the Insurer(s) you propose

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-Wellingborough:-Insurance-services./J2FG442AQT>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/J2FG442AQT>

Total value (estimated)

- £3,290,500 excluding VAT
- £3,292,300 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 April 2026 to 31 March 2029
- Possible extension to 31 March 2031
- 5 years

Description of possible extension:

Greatwell Homes Limited will consider entering into Long Term Agreements with the bidder and/or the bidder's proposed Risk carriers for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

Main procurement category

Services

Contract locations

- UK - United Kingdom

Lot constraints

Maximum number of lots a supplier can be awarded: 7

Description of how multiple lots may be awarded:

The contracting authority reserves the right to award contracts combining the following lots or groups of lots: Lots 1-8 will be individually evaluated and multiple awards may result. Where the respondee is an insurance Broker, it may choose to place the insurance(s) required within each Lot with different insurers at it's discretion, but full details of the risk carrier(s) will be required

Not the same for all lots

CPV classifications are shown in Lot sections, because they are not the same for all lots.

Lot 1. Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by Greatwell Homes Limited

Description

A programme of General (non-life) insurance and related services for Greatwell Homes Limited. The programme will require Insurance and related services for risks that may include but not be limited to: Property damage and business interruption, employers, public, products and property owners liability, business combined/office, money, all risks, computer, contract works, group personal accident, professional indemnity, fidelity guarantee/crime, employment practices liability. This list is to be decided at the sole discretion Greatwell Homes Limited.

Lot value (estimated)

- £2,700,000 excluding VAT
- £2,700,000 including VAT

CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66516500 - Professional liability insurance services
- 66517300 - Risk management insurance services

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 2. Insurance and related services associated with Terrorism and/or Political Violence (Pool Re) for Greatwell Homes Limited

Description

Greatwell Homes Limited are looking to appoint one provider to deliver their Insurance and related services for Terrorism and/or Political Violence (Pool Re) cover.

Lot value (estimated)

- £115,000 excluding VAT
- £115,000 including VAT

CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool Re) for Greatwell Homes Limited

Description

Greatwell Homes Limited are looking to appoint one or more providers to deliver their Insurance and related services associated with Terrorism and/or Political Violence (Non Pool Re) cover.

Lot value (estimated)

- £115,000 excluding VAT
- £115,000 including VAT

CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 4. Insurance and related services associated with Cyber Risk for Greatwell Homes Limited

Description

Greatwell Homes Limited are looking to appoint one or more providers to deliver their Insurance and related services associated with Cyber cover.

Lot value (estimated)

- £75,000 excluding VAT
- £75,000 including VAT

CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 5. Insurance and related services associated with Motor Fleet risks for Greatwell Homes Limited

Description

Greatwell Homes Limited are looking to appoint one or more providers to deliver their Insurance and related services associated with Motor Fleet cover.

Lot value (estimated)

- £240,000 excluding VAT

- £240,000 including VAT

CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 6. Insurance and related services associated with Engineering Inspection for Greatwell Homes Limited

Description

Greatwell Homes Limited are looking to appoint one or more providers to deliver their Insurance and related services associated with Engineering Inspection cover

Lot value (estimated)

- £9,000 excluding VAT
- £10,800 including VAT

CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 7. Insurance and related services associated with Professional Indemnity risks for Greatwell Homes Limited

Description

Greatwell Homes Limited are looking to appoint one or more providers to deliver their Insurance and related services associated with Professional Indemnity cover.

Lot value (estimated)

- £14,000 excluding VAT
- £14,000 including VAT

CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services

- 66518300 - Insurance claims adjustment services

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 8. Insurance and related services associated with Directors and Officers Liability for Greatwell Homes Limited

Description

Greatwell Homes Limited are looking to appoint one or more providers to deliver their Insurance and related services associated with Directors and Officers cover.

Lot value (estimated)

- £22,500 excluding VAT
- £22,500 including VAT

CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

Same for all lots

Contract locations and contract dates are shown in the Scope section, because they are the same for all lots.

Participation

Particular suitability

Lot 1. Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by Greatwell Homes Limited

Lot 2. Insurance and related services associated with Terrorism and/or Political Violence (Pool Re) for Greatwell Homes Limited

Lot 3. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool Re) for Greatwell Homes Limited

Lot 4. Insurance and related services associated with Cyber Risk for Greatwell Homes Limited

Lot 5. Insurance and related services associated with Motor Fleet risks for Greatwell Homes Limited

Lot 6. Insurance and related services associated with Engineering Inspection for Greatwell Homes Limited

Lot 7. Insurance and related services associated with Professional Indemnity risks for Greatwell Homes Limited

Lot 8. Insurance and related services associated with Directors and Officers Liability for Greatwell Homes Limited

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

13 October 2025, 12:00am

Submission type

Tenders

Deadline for requests to participate

13 October 2025, 12:00am

Submission address and any special instructions

<https://www.delta-esourcing.com/>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

25 March 2026

Award criteria

Lot 1. Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by Greatwell Homes Limited

Name	Type	Weighting
Criterion 2	Quality	60%
Criterion 1	Cost	40%

Lot 2. Insurance and related services associated with Terrorism and/or Political Violence (Pool Re) for Greatwell Homes Limited

Lot 3. Insurance and related services associated with Terrorism and/or Political Violence (Non Pool Re) for Greatwell Homes Limited

Lot 4. Insurance and related services associated with Cyber Risk for Greatwell Homes Limited

Lot 5. Insurance and related services associated with Motor Fleet risks for Greatwell Homes Limited

Lot 6. Insurance and related services associated with Engineering Inspection for Greatwell Homes Limited

Lot 7. Insurance and related services associated with Professional Indemnity risks for Greatwell Homes Limited

Lot 8. Insurance and related services associated with Directors and Officers Liability for Greatwell Homes Limited

Name	Type	Weighting
Criterion 2	Quality	60%
Criterion 1	Price	40%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

The procedure will consist of a multi stage procurement, covering a conditions of participation stage and three stages contained within the tendering period, allowing for shortlisting of suppliers at each round. The high level weightings apportioned to this procurement consists of 40% Cost / 60% Quality.

Contracting authority

Greatwell Homes Limited

- Public Procurement Organisation Number: PCVZ-4413-LTNJ

Unit 7, Midlands Business Units, Finedon Road

Wellingborough

NN8 4AD

United Kingdom

Contact name: Jenny Perkins

Telephone: 01933 231346

Email: jenny.perkins@greatwellhomes.org.uk

Region: UKF25 - North Northamptonshire

Organisation type: Public undertaking (commercial organisation subject to public authority oversight)

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

Gibbs Laidler Consulting LLP

Summary of their role in this procurement: Working on behalf of the contracting authority

- Public Procurement Organisation Number: PGJB-3773-RCMH

The Courtyard, Salters Heath Business Centre, Cold Arbour Road

Sevenoaks

TN13 2BL

United Kingdom

Contact name: Juliet Ede

Telephone: 07734 258 120

Email: juliet.ede@gibbslaidler.co.uk

Region: UKJ46 - West Kent

Contact organisation

Contact Greatwell Homes Limited for any enquiries.