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Tender

## **EEM0046 Retrofit, Insulation and Associated Works Framework**

EFFICIENCY EAST MIDLANDS LIMITED

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-054651

Procurement identifier (OCID): ocds-h6vhtk-050ae7 ([view related notices](#))

Published 8 September 2025, 1:46pm

### **Scope**

### **Reference**

EEM0046

### **Description**

Efficiency East Midlands (EEM) are conducting this tender exercise to procure a Retrofit, Insulation and Associated Works Framework to replace our existing Framework which will expire on 3rd April 2026. The Framework will provide EEM Members with a provision for the design, enabling and installation of various types of insulation as described within the tender documents along with all associated works to aid with improving the thermal performance of our membership's property stock.

Works delivered via this framework will be to domestic and commercial properties.

Domestic properties will typically be consisting of a mixture of domestic housing stock, bungalows, blocks of flats, and sheltered housing schemes as well as garages, and depots and any other building owned and/or managed by our membership.

Commercial properties will include but not be limited to business units, office buildings, hospitals and care facilities, academies, schools, colleges, universities, education centres, student accommodation, homes and care facilities for older people, children's homes and centres, community centres, leisure centres and gyms, libraries, pavilions, changing rooms and public toilets, outdoor leisure facilities, car parks, industrial units, depots, and garages.

The Framework is being split into the following geographical lots:

- Lot 1 - Midlands
- Lot 2 - National Coverage

Lot 1 is being created to support Members by providing retrofit, insulation and associated works for properties located within the Midlands region.

Lot 2 is being created to support Members by providing retrofit, insulation and associated works for properties located across England and Wales.

Contractors (and/or subcontractors) must be a Member of a relevant Competent Person Scheme or Trade Association to be awarded a place on the Framework, including this requirement gives our Members confidence that they are appointing competent and compliant contractors.

This will include but not limited to:

Trustmark Accreditation

PAS2030:2023, PAS 2035:2023 and PAS2038:2021

National Insulation Association (NIA), Cavity Insulation Guarantee Agency (CIGA), Solid Wall Insulation Guarantee Agency (SWIGA), Insulation Assurance Authority (IAA) or equivalent

MCS Accreditation

FENSA or equivalent

NICEIC/ECA or equivalent

Gas Safety Certification

The documents are available on Delta eSourcing from Monday 8th September 2025 with a submission deadline of Monday 8th December 2025.

The call-off contract's to be awarded pursuant to the Framework Agreements to be entered at conclusion of the procurement exercise begun by publication of the Contract Notice may extend for a duration of up to five years beyond expiry of the four-year term of the Framework Agreement.

Please note that the total potential framework value stated within this notice is in relation to the full 4-year framework and takes into consideration the lot structure, length of call off contracts and that the EEM membership may grow over the framework lifetime.

Where the contract notice states a maximum of suppliers to be appointed to the Framework, EEM reserves the right to appoint less than the numbers stated.

The Framework is being procured by EEM on behalf of the organisations that have been accepted as authorised users. Authorised users are classed as any current company law member, any future company law members and any user that has been authorised access to the frameworks and other public procurement tools provided by EEM.

EEM is incorporated as a company limited by guarantee and is owned and governed by a small number of organisations who make up our 'Company Law Members', all of which are Contracting Authorities in their own right. The Framework Agreements being procured by the procurement exercise begun by publication of the Contract Notice will be entered by EEM as the Contracting Authority which will have undertaken and completed that procurement exercise. Any reference in the Contract Notice or tender documents to Contracting Authority is deemed to be and include a reference to EEM.

The organisations entitled to access and use the Framework Agreements to be awarded at conclusion of the procurement exercise begun by publication of the Contract Notice are:

Any current EEM Member - being an organisation which is a Company Law Member of EEM at the date of this Contract Notice and being one of the organisations who owns and governs EEM;

Any Future Member of EEM, from time to time Company Law Members and the EEM Board may appoint additional organisations to become Company Law Members. All Future

Members will also be Contracting Authorities in their own right; and

A Framework User - being an organisation who has signed and agreed to the terms of accessing EEM Frameworks and who is authorised to access the frameworks and other public procurement tools provided by EEM.

EEM frameworks may accessed by all publicly funded organisations. Frameworks can be

used by any organisation that falls in to one or more of the categories listed below and can be identified through the links provided as users in accordance with the Public Contracts Regulations 2015 or the Procurement Act 2023.

The list of potential framework users below is not exhaustive of all organisations who can utilise EEM services, access will be granted to any publicly funded organisation.

Registered Social Landlords in England and Wales, including but not limited to:

1. Registered Social Landlords in England and Wales, including but not limited to <https://www.gov.uk/government/publications/registered-providers-of-social-housing>.
2. Local Authorities, including but not limited to England and List of councils in Wales.
3. National Health Service (NHS) bodies including NHS Trusts, foundation trusts, Integrated Care Boards or Partnerships, GP federations and other health and social care providers within England and Wales.
4. All emergency services including Police Forces, fire and rescue departments and emergency medical services.
5. All education establishments including but not limited to, schools maintained by local authorities, academy trusts, colleges, universities and other further education establishments.
6. Registered Charities with a relevant link to the core purpose and services provided by EEM.
7. All other contracting authorities as defined in the Public Contracts Regulations 2015 or the Procurement Act 2023.

## **Commercial tool**

Establishes a framework

## **Total value (estimated)**

- £1,240,000,000 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 6 April 2026 to 5 April 2030
- 4 years

### **Main procurement category**

Works

### **CPV classifications**

- 09321000 - Hot water
- 09330000 - Solar energy
- 42511110 - Heat pumps
- 44220000 - Builders' joinery
- 44620000 - Central-heating radiators and boilers and parts
- 45100000 - Site preparation work
- 45210000 - Building construction work
- 45232141 - Heating works
- 45259300 - Heating-plant repair and maintenance work
- 45260000 - Roof works and other special trade construction works
- 45310000 - Electrical installation work
- 45320000 - Insulation work
- 45331110 - Boiler installation work

- 45333000 - Gas-fitting installation work
- 45350000 - Mechanical installations
- 45400000 - Building completion work
- 50721000 - Commissioning of heating installations
- 71314310 - Heating engineering services for buildings
- 71321200 - Heating-system design services

## **Not the same for all lots**

Contract locations are shown in Lot sections, because they are not the same for all lots.

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## **Lot 1. Midlands**

### **Description**

Lot 1 is being created to support Members by providing retrofit, insulation and associated works for properties located within the Midlands region.

### **Lot value (estimated)**

- £93,000,000 including VAT

Framework lot values may be shared with other lots

## **Contract locations**

- UKF - East Midlands (England)
- UKG - West Midlands (England)

## **Same for all lots**

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Lot 2. National Coverage**

### **Description**

Lot 2 is being created to support Members by providing retrofit, insulation and associated works for properties located across England and Wales.

### **Lot value (estimated)**

- £31,000,000 including VAT

Framework lot values may be shared with other lots

## **Contract locations**

- UKC - North East (England)
- UKD - North West (England)
- UKE - Yorkshire and the Humber
- UKH - East of England
- UKI - London

- UKJ - South East (England)
- UKK - South West (England)
- UKL - Wales

## **Same for all lots**

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

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## **Framework**

### **Maximum number of suppliers**

8

### **Maximum percentage fee charged to suppliers**

1.5%

### **Framework operation description**

The completed price schedules (Part C) will be used to evaluate and appoint Contractors on to the Framework and will form the basis of the EEM pricing for the commencement of the Framework (Framework Base Rates). All pricing submitted in Part C is deemed to be a ceiling rate, Contractors will be able to discount these rates based on volume and requirements of an individual Call Off Agreement but will not be able to increase rates. The only exception to this is where additional services or requirements are requested that are over above the original Framework specification.

Members do not require separate prelims and Contractors will be asked to provide a cost inclusive of prelims. If separate prelims are required, this will be agreed and priced at the

time of call off.

EEM will require a commission fee for the works. This shall be added to the Part C - Price Schedule of Rates post-tender and should NOT be included within the submitted Part C - Price Schedule. The Contractors cost for the management and payment of the fee shall be included.

The Framework Base Rates within the Price Framework (Part C) document will be fixed until for the first 12 months following the commencement date for the Framework. The rates shall be negotiated for each additional 12-month period. Negotiations will be based on evidence provided to support increased labour, material and overhead costs. A minimum of 30 days' notice must be provided to EEM before any increases can be applied to the Framework rates.

Contractors will be required to submit a Price Change Request Form, one calendar month before the end of the current fixed priced period.

Any proposed price change will apply to all schedules within your pricing schedule. Individual rates cannot but increased disproportionately, particularly where the intention is to correct deliberate low pricing within the original tender.

Any price change requests agreed by EEM will be applied to your pricing schedules and will form the basis of any award without further competition (direct award) call off and set the ceiling rate for mini competitions for the next 12 months.

Each Call Off Agreement will be awarded on the basis of fixed pricing for an initial agreed period. Thereafter, where the rates are in line with the EEM pricing schedule any changes accepted will be applied to the Call Off Agreement. Where the Call Off Agreement has been awarded following a mini competition, any requests for a price change must be in line with the terms agreed within the contract.

## **Award method when using the framework**

Either with or without competition

## **Contracting authorities that may use the framework**

Efficiency East Midlands (EEM Ltd) is a not-for-profit procurement consortium set up to drive cost and efficiency savings in the public sector.

Our membership includes organisations providing services to the whole public sector including organisations such as Housing Associations and ALMO's, Local Authorities, NHS Trusts, Education Providers, Emergency Services, Government Agencies and Charities.

EEM also work in collaboration with 3 like-minded procurement consortia - Westworks, South East Consortium and Advantage South West. This means that on behalf of our Members, the Consortiums can utilise each other's Frameworks.

This Framework will be available to all members from other consortia but managed by the EEM Team.

All current and future members of EEM are able to access this Framework. For a full list of current Members please refer to <https://eem.org.uk/membership/members>

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## **Participation**

### **Particular suitability**

**Lot 1. Midlands**

**Lot 2. National Coverage**

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

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## **Submission**

### **Tender submission deadline**

8 December 2025, 2:00pm

## **Submission address and any special instructions**

Submissions must be made via Delta e-sourcing portal: <https://www.delta-esourcing.com/>

Access code: UR6B9BC893

## **Tenders may be submitted electronically**

Yes

## **Languages that may be used for submission**

English

## **Award decision date (estimated)**

2 March 2026

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## **Award criteria**

<b>Name</b>	<b>Description</b>	<b>Type</b>	<b>Weighting</b>
Presentation	As part of the tender assessment for this Framework, EEM will be inviting Bidders to attend a presentation session. Presentations will be held between in January 2026 via Microsoft Teams or attendance at the EEM offices.	Quality	50%
EWI Rates Property Schemes		Price	16%

Name	Description	Type	Weighting
Scheme SOR's		Price	10%
Social Value	As part of the tender assessment for this Framework, EEM will be inviting Bidders to attend a presentation session. Presentations will be held between in January 2026 via Microsoft Teams or attendance at the EEM offices.	Quality	10%
Scenario's		Price	6%
Associated Works SOR's		Price	5%
Labour		Price	3%

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## Other information

### Conflicts assessment prepared/revised

Yes

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## Procedure

### Procedure type

Open procedure

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## Contracting authority

### **EFFICIENCY EAST MIDLANDS LIMITED**

- Companies House: 07762614
- Public Procurement Organisation Number: PRXX-3953-HVQM

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Alfreton

DE55 2DS

United Kingdom

Email: [tenders@eem.org.uk](mailto:tenders@eem.org.uk)

Region: UKF12 - East Derbyshire

Organisation type: Public authority - sub-central government