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Tender

## **NHS BNSSG - Interim Integrated Care at Home Services**

NHS Bristol, North Somerset and South Gloucestershire Integrated Care Board

F02: Contract notice

Notice identifier: 2025/S 000-054611

Procurement identifier (OCID): ocds-h6vhtk-055f87

Published 8 September 2025, 12:17pm

### **Section I: Contracting authority**

#### **I.1) Name and addresses**

NHS Bristol, North Somerset and South Gloucestershire Integrated Care Board

Floor 2, North Wing, 100 Temple Street

Bristol

BS16AG

#### **Email**

[scwcsu.scwprocurement.bnssg@nhs.net](mailto:scwcsu.scwprocurement.bnssg@nhs.net)

#### **Country**

United Kingdom

#### **Region code**

UKK11 - Bristol, City of

#### **Justification for not providing organisation identifier**

Not on any register

**Internet address(es)**

Main address

<https://bnssg.icb.nhs.uk/>

**I.3) Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at

<https://health-family.force.com/s/Welcome>

Additional information can be obtained from the above-mentioned address

Tenders or requests to participate must be submitted electronically via

<https://health-family.force.com/s/Welcome>

**I.4) Type of the contracting authority**

Body governed by public law

**I.5) Main activity**

Health

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## **Section II: Object**

### **II.1) Scope of the procurement**

#### **II.1.1) Title**

NHS BNSSG - Interim Integrated Care at Home Services

Reference number

WA17400 / C387622

#### **II.1.2) Main CPV code**

- 85323000 - Community health services

#### **II.1.3) Type of contract**

Services

#### **II.1.4) Short description**

NHS Bristol, North Somerset and South Gloucestershire (BNSSG) Integrated Care Board's (the Commissioner) is commissioning Interim Integrated Care at Home (IC@H) Services.

The service will develop, operate and evaluate Interim IC@H services in three localities of BNSSG over a period of 2 years.

Interim IC@H services are a multi-agency approach across health, social care and VCSE partners in BNSSG, focused on people at risk of a deterioration in their health and independence that may lead to hospital admission or use of long-term care in the next 12 months.

As part of our emerging local approach to neighbourhood health and care, the ICB intends to procure interim IC@H services through a single contract with a lead provider who can act as a strategic partner. The lead provider will lead and coordinate work to develop integrated systems, processes and workforce models across system partners in the three 'early implementer' localities.

The geographical scope of this contract covers three 'early implementer' localities: South Gloucestershire, South Bristol and Weston, Worle and Villages.

To deliver this contract, the provider must have access to the BNSSG registered general practice list and case records and be able to develop an integrated approach across

existing health, social care and VCSE services in BNSSG.

The maximum contract value is a total of £4.6m for the initial 2-year contract term. The annual budget for 2025/26, 2026/27 and 2027/28 will reflect the phased implementation schedule for the three early implementer localities.

Delivery of interim IC@H services is expected to allow the ICB to test whether the model can be scaled as part of our wider approach to developing neighbourhood health and care.

The deadline for ITT responses is 12:00 on 8th October 2025. The contract is expected to commence in December 2025 and end in November 2027.

This exercise is being managed by NHS South, Central and West Commissioning Support Unit (SCW) on behalf of the Commissioner.

#### **II.1.5) Estimated total value**

Value excluding VAT: £4,600,000

#### **II.1.6) Information about lots**

This contract is divided into lots: No

### **II.2) Description**

#### **II.2.2) Additional CPV code(s)**

- 85100000 - Health services

#### **II.2.3) Place of performance**

NUTS codes

- UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area

#### **II.2.4) Description of the procurement**

NHS Bristol, North Somerset and South Gloucestershire (BNSSG) Integrated Care Board's (the Commissioner) is commissioning Interim Integrated Care at Home (IC@H) Services.

The service will develop, operate and evaluate Interim IC@H services in three localities of BNSSG over a period of 2 years.

Interim IC@H services are a multi-agency approach across health, social care and VCSE

partners in BNSSG, focused on people at risk of a deterioration in their health and independence that may lead to hospital admission or use of long-term care in the next 12 months.

As part of our emerging local approach to neighbourhood health and care, the ICB intends to procure interim IC@H services through a single contract with a lead provider who can act as a strategic partner. The lead provider will lead and coordinate work to develop integrated systems, processes and workforce models across system partners in the three 'early implementer' localities.

The target cohort is expected to include:

- Older people who are becoming frail or are at risk of a deterioration in their health, wellbeing or independence.
- Working age people living complex lives due to multiple disadvantage.
- Working age people living with multiple conditions (including pain, depression and anxiety) whose health conditions are worsening.

The provider will use a test and learn approach to identify and offer targeted, coordinated and integrated support for people in the target cohort who are:

- Identified as a risk of deteriorating in the next 12 months.
- Experiencing a crisis which could result in hospital admission or entry to long term care.

The provider will lead the development and operation of the IC@H model and support the ICB to evaluate the impact via an iterative test and learn approach in the three localities.

Specifically, this includes:

- A multi-agency approach to case finding to identify a target cohort of people in the three localities.
- Implementing general practice-based care coordinators in the three localities.
- Building and operating effective local multi-disciplinary neighbourhood teams in the three localities.
- Implementing an enhanced centralised care coordination function for people in the target cohort who are in crisis.
- Co-production and engagement with people, carers and families at all stages of the

programme.

- Providing effective clinical, professional and operational leadership to co-design and refine the IC@H model and identify opportunities and barriers to scaling across BNSSG.
- Practical change management support with a focus on culture as well as process.
- Gathering data to support qualitative and quantitative evaluation of the impact of the model on people's outcomes, the experience of people and staff, and the level of return on investment for the health and care system

The ICB intends to procure this service through a single contract with a lead or prime provider who will lead and co-ordinate multi-agency working across system partners for the target cohort in the 3 early implementer localities.

model across existing health, social care and VCSE services in BNSSG.

To deliver this contract, the provider must have access to the BNSSG registered general practice list and case records in the three localities and be able to develop an integrated approach across existing health, social care and VCSE services in BNSSG.

The geographical scope of this contract is expected to cover 3 'early implementer' localities in BNSSG: South Gloucestershire, South Bristol and Weston, Worle and Villages.

The estimated contract value is a total of £4.6m for the initial 2-year contract term. The annual budget will reflect the phased implementation schedule for the three localities.

The contract is expected to commence in November 2025 and end in October 2027. A 2-month design and mobilisation period has been assumed in each locality to enable sufficient time to recruit additional staff and secure appropriate clinical and professional input from all system partners.

The deadline for ITT responses is 12:00 on 8th October 2025.

This exercise is being managed by NHS South, Central and West Commissioning Support Unit (SCW) on behalf of the Commissioner.

### **II.2.5) Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

### **II.2.6) Estimated value**

Value excluding VAT: £4,600,000

**II.2.7) Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months

24

This contract is subject to renewal

No

**II.2.10) Information about variants**

Variants will be accepted: No

**II.2.11) Information about options**

Options: No

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**Section IV. Procedure**

**IV.1) Description**

**IV.1.1) Type of procedure**

Open procedure

**IV.1.8) Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: Yes

**IV.2) Administrative information**

**IV.2.1) Previous publication concerning this procedure**

Notice number: [2025/S 000-040050](#)

**IV.2.2) Time limit for receipt of tenders or requests to participate**

Date

8 October 2025

Local time

12:00pm

**IV.2.4) Languages in which tenders or requests to participate may be submitted**

English

**IV.2.6) Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

**IV.2.7) Conditions for opening of tenders**

Date

8 October 2025

Local time

1:00pm

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## **Section VI. Complementary information**

### **VI.1) Information about recurrence**

This is a recurrent procurement: No

### **VI.3) Additional information**

Interested providers will be able to view this opportunity via the live opportunities list on the 'Health Family' e-procurement system, Atamis. Click on 'View our Live Opportunities' from the home page, available on the following link: <https://health-family.force.com/s/Welcome>.

Once you have found the opportunity (via the search function, using the title or reference number - C387622), to gain full access to the bid documentation (including questionnaires), you will need to click on 'Register interest' - this will take you to the log-in page.

If you are not already registered on the system, you will need to do so before gaining full access to the documentation and be able to submit a bid.

This is a Provider Selection Regime (PSR) Contract Notice. The awarding of this contract is subject to the Health Care Services (Provider Selection Regime) Regulations 2023. For the avoidance of doubt, the provisions of the Public Contracts Regulations 2015 and The Procurement Act 2023 do not apply to this award.

### **VI.4) Procedures for review**

#### **VI.4.1) Review body**

NHS Bristol, North Somerset and South Gloucestershire Integrated Care Board

Bristol

Country

United Kingdom