

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/054396-2025>

Tender

Electric Vehicle Charge Point installation across Wales and Cross Borders Stations (Phase 2)

Transport for Wales

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-054396

Procurement identifier (OCID): ocds-h6vhtk-05051a ([view related notices](#))

Published 5 September 2025, 3:57pm

Scope

Reference

C001048.01

Description

Concession (supplier funded) agreement to appoint an Electric Vehicle (EV) Charge Point Operator to supply, install and maintain EV infrastructure across railway station car parks in Wales and Cross Border Stations.

Supplier will be responsible for securing all goods, Services and Works including all planning, design, supply, installation, testing, commissioning, operation, maintenance, financial mechanisms and decommissioning of all above ground infrastructure, equipment, systems and other

components required to achieve the functionality and required service levels.

Total value (estimated)

- £3,000,000 excluding VAT
- £3,600,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 4 March 2026 to 3 March 2047
- Possible extension to 3 March 2049
- 23 years

Description of possible extension:

Up to 24 months to support the transition period upon exit e.g. service to cease, assets to transfer to TfW or another provider.

Options

The right to additional purchases while the contract is valid.

Additional options also include stations as they may arise during the term of the agreement e.g.:

new stations within Wales and Cross Border network;

stations along the Core Valleys Lines;

additional charging points accessible on wider TfW premises (e.g. Depots) for the purpose of charging TfW fleet vehicles and staff personal vehicles.

Option to transfer existing TfW assets procured under Phase 1.

Main procurement category

Services

CPV classifications

- 63712600 - Vehicle refuelling services
- 45310000 - Electrical installation work
- 31158000 - Chargers
- 31681500 - Rechargers
- 65300000 - Electricity distribution and related services

Contract locations

- UKL - Wales

Participation

Legal and financial capacity conditions of participation

As per ITT Volume 1

Technical ability conditions of participation

As per ITT Volume 1

Particular suitability

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

6 November 2025, 12:00pm

Submission type

Tenders

Tender submission deadline

20 November 2025, 12:00pm

Submission address and any special instructions

All tender costs and liabilities incurred by bidders shall be the sole responsibility of the bidders. The contracting authority reserves the right to award the Contract in whole or in part. The contracting authority

reserves the right to pause, halt and/or annul the tendering process and not to award the Contract.

To complete your formal proposal, please access the ITT via the e-Tenderwales tendering portal where you will find a full suite of tender documentation.

1. Register your company on the eSourcing portal (this is only required once)- Browse the eSourcing portal:

<https://etenderwales.bravosolution.co.uk/> and click the link to register- Accept the Ts and Cs and click

'continue'- Enter your correct business/user details

2. Express an interest in the tender- Log into the portal with the username/password- Click the 'ITT Open to all suppliers' link- Click on ITT_119825 - Click the 'express interest' button at the top of the page- This will move the ITT into your 'my ITT's page (this is a secure area reserved for your projects only)- You can now

access any attachments by clicking 'buyer attachments' in the 'ITT details' box

3. Responding to the tender- Click 'my response' under 'ITT details' and you can choose to 'create response' or to 'decline to respond' (please give a reason if declining)- You can now use the 'messages' function to

communicate with the buyer and seek any clarification- Note the deadline for completion and then follow the on screen instructions to complete the tender response

N/B: (All bidders must ensure they are registered on the Central Digital Platform and have received the

Unique ID) and also ensure they are registered on www.Sell2Wales.co.uk

Tenders may be submitted electronically

Yes

Languages that may be used for submission

- Welsh
- English

Award decision date (estimated)

9 February 2026

Recurring procurement

Publication date of next tender notice (estimated): 3 January 2045

Award criteria

Name	Description	Type	Weighting
Quality	All main and sub-criteria are described in ITT Volume 1	Quality	70.00%
Commercial	All main and sub-criteria are described in ITT Volume 1	Price	30.00%

Other information

Description of risks to contract performance

Potential risks may arise due to regulatory and legal compliance.

Operational risks e.g. grid connection and power supply, maintenance and reliability.

Technology obsolescence

Supplier funded model and revenue/income generating model

Cost overruns and funding gaps

Insurance and liability

Exclusivity and expansion rights

Customer experience and brand reputation

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Concession

Competitive flexible procedure description

Refer to ITT Volume 1 for full details.

Single Stage Procurement.

Step 1 - Participation Stage - not used for down selection. All Tenderers must pass this stage to be considered for contract award.

Step 2 - Technical and Commercial Responses - the top two scoring bidders with the highest combined qualitative and commercial ranked score will be taken forward to Step 3.

Step 3 - Dialogue - enable a strategic discussion aimed at ensuring the full scope of the Authority requirement is understood and the Tenderer offer is consistent with the

requirement. Equally that the Authority duly understands the Tenderer offer.

Step 4 - Site Visits - based upon the reference sites provided, to aid its understanding of the solution offered in a live environment.

Step 5 - Preferred Supplier - Post Tender Negotiation only with the preferred tenderer with the objective of improving the final tender but without changing requirements

As per ITT Volume 1 - the Authority reserves the right to undertake some or all of the above steps.

Tenderers may also submit 1 variant bid.

Documents

Documents to be provided after the tender notice

e-TenderWales Portal. <https://etenderwales.bravosolution.co.uk/web/login.shtml>

Contracting authority

Transport for Wales

- Public Procurement Organisation Number: PPHD-4211-XYXJ

3 Llys Cadwyn

Pontypridd

CF37 4TH

United Kingdom

Contact name: Christine Thorne

Telephone: +447890661824

Email: Procurement@tfw.wales

Website: <https://tfw.wales/>

Region: UKL15 - Central Valleys

Organisation type: Public authority - sub-central government

Devolved regulations that apply: Wales