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Planning

SEL Southwark Wellbeing Hub - Market Engagement Events

NHS South East London Integrated Care Board

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

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Scope

Reference

PRJ4001

Description

South East London Integrated Care Board (SEL ICB) and Southwark Council are jointly recommissioning the Southwark Wellbeing Hub - a core part of the borough's mental health infrastructure.

This recommissioning marks a strategic transformation of the Hub, evolving it from a primarily signposting service into a person-centred, community-led model that embeds culturally competent provision, expands one-to-one and group support, and integrates with emerging Integrated Neighbourhood Teams (INTs) and SLAM's Community Care Development programme.

The Contract will be awarded for an initial term of three (3) years, with the Authority reserving the right to extend the contract for an additional period of one (1) year, and thereafter for a further one (1) year extension.

Market engagement sessions:

Session 1: Thursday 19th September 2025, 10:00am - 11:30am

The first market engagement event will focus on context setting and walking providers through the proposed service specification.

We'll outline the vision, delivery model, and key changes, including the introduction of a hub-and-spoke structure, increased emphasis on one-to-one support, and a bespoke intervention for global majority communities.

Session 2: Tuesday 30th September 2025, 3:00pm - 4:30pm

The second market engagement event will focus on the procurement process, including:

- The competitive tender timeline and milestones
- Evaluation criteria
- Pricing framework and contract value
- TUPE considerations and mobilisation planning
- Expectations around subcontracting, CRM use, and outcome monitoring
- Procurement tips

We anticipate covering key areas such as service delivery, workforce, community partnerships, equity and inclusion, safeguarding, and the bespoke counselling intervention for global majority communities.

Who should attend?

Any organisation interested in delivering or partnering on the recommissioned Southwark Wellbeing Hub, including VCS organisations, mental health providers, and community-led groups.

Please note that the market engagement sessions will not be recorded, and attendees are not permitted to record the sessions.

Registration

We advise prospective bidders to attend both Market Engagement sessions (note: there is two separate registration forms for the two sessions where you must submit registrations forms for all sessions you wish to attend).

Session 1 - Please complete the Market Engagement Event Registration Form by no later than 12:00pm (Noon) on Tuesday 16 September 2025 if you are interested to attend the event:

<https://forms.office.com/e/hgfPk12VAg>

Session 2 - Please complete the Market Engagement Event Registration Form by no later than 12:00pm (Noon) on Tuesday 23 September 2025 if you are interested to attend the event:

<https://forms.office.com/e/QM4ZWQpkNz>

Contract dates (estimated)

- 1 June 2026 to 31 May 2029
- Possible extension to 31 May 2031
- 5 years

Main procurement category

Services

CPV classifications

- 85323000 - Community health services

Contract locations

- UKI44 - Lewisham and Southwark

Engagement

Engagement deadline

30 September 2025

Engagement process description

For details of the engagement process, please refer to the procurement description.

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Procedure

Special regime

Light touch

Contracting authority

NHS South East London Integrated Care Board

- NHS Organisation Data Service: QKK
- Public Procurement Organisation Number: PCXT-8262-NYRV

160 Tooley Street

London

SE1 2TZ

United Kingdom

Email: contactus@selondonics.nhs.uk

Region: UKI44 - Lewisham and Southwark

Organisation type: Public authority - sub-central government

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

NHS LONDON COMMERCIAL HUB

Summary of their role in this procurement: Full procurement procedure run on behalf of NHS South East London ICB.

- Public Procurement Organisation Number: PBWD-3998-QHRQ

9th Floor - 20 Churchill Place

London

E14 5HJ

United Kingdom

Contact name: Khadijah Yasmin

Email: Khadijah.yasmin@nhs.net

Region: UKI42 - Tower Hamlets

Contact organisation

Contact NHS LONDON COMMERCIAL HUB for any enquiries.