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Tender

Provision of Insurance and Related Services to Soho Housing Association Ltd.

Soho Housing Association Ltd

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-053733

Procurement identifier (OCID): ocds-h6vhtk-0593ac

Published 4 September 2025, 8:05am

Scope

Description

Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by Soho Housing Association Ltd. The financial ability to deliver the programme, including Insurers with a minimum rating of 'BBB' from standard and poor, 'B++' from A M best, or an equivalent rating by an independent and reputable credit rating agency and approved by the bidder's market security committee. In the case of any rating less than A-, the contracting authority will evaluate and accept the nominated insurer(s) at its sole discretion, subject to disclosure and acceptance prior to the ITT bid deadline of the bidder's market security committee's latest report, including written recommendation from the bidder's market security committee.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-London:-Insurance-services./5MG367R5YA>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/5MG367R5YA>

Total value (estimated)

- £286,000 including VAT

Above the relevant threshold

Main procurement category

Services

Contract locations

- UK - United Kingdom

Lot constraints

Maximum number of lots a supplier can bid for: 5

Maximum number of lots a supplier can be awarded: 5

Description of how multiple lots may be awarded:

The contracting authority reserves the right to award contracts combining the following lots or groups of lots: Lots 1-6 will be individually evaluated and multiple awards may result. Where the respondee is an insurance Broker, it may choose to place the insurance(s) required within each Lot with different insurers at it's discretion, but full details of the risk carrier(s) will be required

Not the same for all lots

CPV classifications and contract dates are shown in Lot sections, because they are not the same for all lots.

Lot 1. Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by Soho Housing Association Ltd

Description

A programme of General (non-life) insurance and related services for Soho Housing. The programme will require Insurance and related services for risks that may include but not be limited to:

property damage and business interruption, employers, public, products and property owners liability, business combined/office, money, all risks, computer, contract works, group personal accident, professional indemnity, fidelity guarantee/crime, employment practices liability. This list is to be decided at the sole discretion of Soho Housing Association Ltd.

Lot value (estimated)

- £220,000 including VAT

Contract dates (estimated)

- 1 April 2026 to 31 March 2029
- Possible extension to 31 March 2031
- 5 years

Description of possible extension:

Soho Housing Housing Ltd will consider entering into Long Term Agreements with the bidder and/or the bidder's proposed Risk carriers for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66516500 - Professional liability insurance services
- 66517300 - Risk management insurance services

Same for all lots

Contract locations are shown in the Scope section, because they are the same for all lots.

Lot 2. Insurance and related services associated with Engineering Plant Inspection & Insurance for Soho Housing Association Ltd

Description

Insurance and related services associated with Engineering Plant Inspection & Insurance for Soho Housing Association Ltd. Bidders will be expected to source inspection services and insurance from appropriate providers.

Lot value (estimated)

- £13,000 including VAT

Contract dates (estimated)

- 1 April 2026 to 31 March 2029
- Possible extension to 31 March 2031
- 5 years

Description of possible extension:

Soho Housing Association Ltd will consider entering into Long Term Agreements with the bidder and/or the bidder's proposed Risk carriers for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

Same for all lots

Contract locations are shown in the Scope section, because they are the same for all lots.

Lot 3. Insurance and related services associated with Cyber for Soho Housing Association Ltd

Description

Insurance and related services associated with Cyber for Soho Housing Association Ltd.

Bidders will be expected to provide a robust policy that addresses Soho HA's needs.

Lot value (estimated)

- £5,000 including VAT

Contract dates (estimated)

- 1 April 2026 to 31 March 2029
- Possible extension to 31 March 2031
- 5 years

Description of possible extension:

Soho Housing Association Ltd will consider entering into Long Term Agreements with the bidder and/or the bidder's proposed Risk carriers for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

Same for all lots

Contract locations are shown in the Scope section, because they are the same for all lots.

Lot 4. Insurance and related services associated with Terrorism and /or Political Violence (Pool Re) for Soho Housing Association Ltd

Description

Insurance and related services associated with Terrorism and /or Political Violence (Pool Re) for Soho Housing Association Ltd. Bidders will be expected to provide options affiliated with the government-backed Pool Re programme.

Lot value (estimated)

- £20,000 including VAT

Contract dates (estimated)

- 1 April 2026 to 31 March 2029
- Possible extension to 31 March 2031
- 5 years

Description of possible extension:

Soho Housing Association Ltd will consider entering into Long Term Agreements with the bidder and/or the bidder's proposed Risk carriers for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

CPV classifications

- 66510000 - Insurance services

- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

Same for all lots

Contract locations are shown in the Scope section, because they are the same for all lots.

Lot 5. Insurance and related services associated with Terrorism and/or Political Violence (Non-Pool Re) for Soho Housing Association Ltd

Description

Insurance and related services associated with Terrorism and/or Political Violence (Non-Pool Re) for Soho Housing Association Ltd. Insurance and related services associated with Terrorism and /or Political Violence (Pool Re) for Soho Housing Association Ltd. Bidders will be expected to provide options not affiliated with the government-backed Pool Re programme.

Lot value (estimated)

- £20,000 including VAT

Contract dates (estimated)

- 31 March 2026 to 31 March 2026
- Possible extension to 31 March 2031
- 5 years, 1 day

Description of possible extension:

Soho Housing Association Ltd will consider entering into Long Term Agreements with the bidder and/or the bidder's proposed Risk carriers for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

Same for all lots

Contract locations are shown in the Scope section, because they are the same for all lots.

Lot 6. Insurance and related services associated with Directors and Officers' Liability for Soho Housing Association Ltd

Description

Insurance and related services associated with Directors and Officers' Liability for Soho Housing Association Ltd. Bidders will be expected provide a programme that robustly addresses the particular needs of Soho HA.

Lot value (estimated)

- £8,000 including VAT

Contract dates (estimated)

- 1 April 2026 to 31 March 2029
- Possible extension to 31 March 2031
- 5 years

Description of possible extension:

Soho Housing Association Ltd will consider entering into Long Term Agreements with the bidder and/or the bidder's proposed Risk carriers for 3 years (or 3 periods of insurance), with the option to extend the award period by up to 2 further years (or 2 periods of insurance), subject to satisfactory service, performance and cost.

CPV classifications

- 66510000 - Insurance services
- 66516000 - Liability insurance services
- 66517300 - Risk management insurance services
- 66518300 - Insurance claims adjustment services

Same for all lots

Contract locations are shown in the Scope section, because they are the same for all lots.

Participation

Particular suitability

Lot 1. Insurance and related services for Property, legal liability and other general (non-life) insurable risks, as required by Soho Housing Association Ltd

Lot 2. Insurance and related services associated with Engineering Plant Inspection & Insurance for Soho Housing Association Ltd

Lot 3. Insurance and related services associated with Cyber for Soho Housing Association Ltd

Lot 4. Insurance and related services associated with Terrorism and /or Political Violence (Pool Re) for Soho Housing Association Ltd

Lot 5. Insurance and related services associated with Terrorism and/or Political Violence (Non-Pool Re) for Soho Housing Association Ltd

Lot 6. Insurance and related services associated with Directors and Officers' Liability for Soho Housing Association Ltd

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

6 October 2025, 12:00am

Submission type

Tenders

Deadline for requests to participate

6 October 2025, 12:00am

Submission address and any special instructions

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=963115285>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

6 February 2026

Award criteria

Name	Type	Weighting
Criterion 1	Cost	50%
Criterion 2	Quality	50%

Other information

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

The procedure will consist a multi stage procurement, covering a conditions of participation stage and three stages contained within the tendering period, allowing for shortlisting of suppliers at each round. The high level weightings apportioned to this procurement consists of 40% Cost / 60% Quality.

Contracting authority

Soho Housing Association Ltd

- Public Procurement Organisation Number: PDDV-2723-LZXZ

18 Hanway Street

London

W1T 1UF

United Kingdom

Contact name: Jenny Aley

Telephone: 07734956109

Email: procurement@gibbslaidler.co.uk

Region: UKI31 - Camden and City of London

Organisation type: Public authority - sub-central government

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

Gibbs Laidler Consulting LLP

Summary of their role in this procurement: Working on behalf of the contracting authority

- Public Procurement Organisation Number: PGJB-3773-RCMH

1 The Courtyard, Salters Heath Business Centre

Sevenoaks

TN13 2BL

United Kingdom

Contact name: Jenny Aley

Telephone: 07841632935

Email: procurement@gibbslaidler.co.uk

Region: UKJ46 - West Kent

Contact organisation

Contact Soho Housing Association Ltd for any enquiries.