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Tender

2025 - National Grid - Establishing a Dynamic Market for Outsourced Functional Services

NATIONAL GRID UK LIMITED

UK13: Dynamic market intention notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-053666

Procurement identifier (OCID): ocds-h6vhtk-05937d

Published 3 September 2025, 4:30pm

Scope

Reference

WS5328291640

Description

This notice concerns a Qualifying Utilities Dynamic Market (QUDM) within the meaning of sections 34 to 40 of the Procurement Act 2023 which allows all entities within the NG group to select suppliers for invitation to tender or negotiation.

Only members of the market, or part of the market, will be notified of a future intention to award a contract by reference to suppliers' membership of the market, or part of the market, and provided with a tender notice in accordance with section 40(1) and (2) of the PA23.

This QUDM is established by National Grid UK Ltd and may be used by National Grid UK Ltd and any other company listed under its corporate registrations, as published at <https://www.nationalgrid.com/about-us/corporate-registrations>, including any future

additions to that list, provided they are engaged in utility activities as defined under the Procurement Act 2023.

This market is open-ended.

Procedure overview

Competitive flexible procedure may be used; negotiation may be conducted; award criteria may be refined between tender stages; there may be minimum/maximum suppliers per event; associated tender documents will be issued via NG's e-sourcing portal at event launch.

This QUDM is for a wide range of services (and, where applicable, supporting goods and works) to provide and support Functional Services (FS), including but not limited to:

1. Record to Report (R2R)
2. Source to Pay (S2P)
3. Join to Leave (J2L)
4. Order to Cash (O2C)
5. Audit & SOX Compliance
6. ERP Security
7. Other emerging scope including, but not limited to, Data and Analytics, Learning Services, Procurement and IT Services.
8. Technology-driven transformation capability leveraging automation, AI analytics and lean process re-engineering

The precise delivery model will be developed and confirmed by the relevant NG group entity for each procurement event, on an event-by-event basis, and may include outsourcing, global support and other modes of delivery depending on the requirement.

National Grid intends to launch a tender utilising this QUDM in October 2025.

To allow reasonable time to review applications, you must register no later than 2pm London on Wednesday, September 17th 2025 and submit a fully completed membership application via National Grid's eSourcing system no later than 2pm London on Friday, September 26th 2025.

To complete a membership application, you must first register at <https://forms.office.com/r/Ewb4b8VX7A>

Dynamic market dates (estimated)

Start: 3 September 2025 (open-ended)

Main procurement category

Services

CPV classifications

- 70000000 - Real estate services
- 72000000 - IT services: consulting, software development, Internet and support
- 75000000 - Administration, defence and social security services
- 79000000 - Business services: law, marketing, consulting, recruitment, printing and security
- 80000000 - Education and training services

Using the dynamic market

Contracting authorities that may use the dynamic market

Establishing party only

Utilities

Tender notice provision when using this dynamic market

Only to members of the market

Information about fees charged to suppliers

There are no fees charged to suppliers to participate in Qualified Utilities Dynamic Market, however each Participant shall be solely responsible for all the costs it incurs in the preparation and submission of its response up to and including the award of any contract by National Grid.

This shall also be deemed to cover the cost of attending any pre or post Tender meetings and dialogue and, should a Participant be successful, the preparation of contract documents.

National Grid shall in no event be responsible or liable for any such costs regardless of the conduct or outcome of the bidding process, and in this respect, the Participant shall have no recourse to National Grid.

Participation

Legal and financial capacity conditions for membership

Suppliers must demonstrate legal and financial capacity and technical ability proportionate to the Functional Services in scope.

Capabilities include: appropriate financial standing, relevant experience delivering comparable services, competent key staff and evidence of commitment/ability to obtain insurances prior to contract commencement.

Verification methods:

We will verify using document checks (including financial checks), references and, where

proportionate to risk and value, targeted audits.

Technical ability conditions for membership

Suppliers must demonstrate legal and financial capacity and technical ability proportionate to the Functional Services in scope.

Capabilities include: appropriate financial standing, relevant experience delivering comparable services, competent key staff and evidence of commitment/ability to obtain insurances prior to contract commencement.

Verification methods:

We will verify using document checks (including financial checks), references and, where proportionate to risk and value, targeted audits.

Submission

Submission address and any special instructions

To complete a membership application, you must first register at <https://forms.office.com/r/Ewb4b8VX7A> and once registered, complete the membership questionnaire using National Grid's eSourcing system at <https://supplier.ariba.com>

Other information

Applicable trade agreements

- Government Procurement Agreement (GPA)
- Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP)

Conflicts assessment prepared/revised

Yes

Procedure

Special regime

Utilities

Documents

<https://forms.office.com/r/Ewb4b8VX7A>

Registration is available at <https://forms.office.com/r/Ewb4b8VX7A>

Documents directly relating to this dynamic market are only available from National Grid's eSourcing system (<https://supplier.ariba.com>) after successful registration.

[20250818 Project Glossary for Participants in Functional Services QUDM vFINAL.pdf](#)

20250818 Project Glossary for Participants in Functional Services QUDM

[20250903 Copy of BPO QUDM Questionnaire_v5.pdf](#)

20250903 Copy of BPO QUDM Questionnaire_v5

Contracting authority

NATIONAL GRID UK LIMITED

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- Public Procurement Organisation Number: PGTR-4481-CJPQ

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London

WC2N 5EH

United Kingdom

Contact name: Andrew Gill

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