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Contract

Provision of Gate Lines and Platform Validators and Associated Installation and Maintenance Services

Transport for Wales Rail Limited (Utility Buyer)

F06: Contract award notice – utilities

Notice identifier: 2025/S 000-053587

Procurement identifier (OCID): ocids-h6vhtk-04e67f

Published 3 September 2025, 2:40pm

Section I: Contracting entity

I.1) Name and addresses

Transport for Wales Rail Limited (Utility Buyer)

3 Llys Cadwyn, Pontypridd

Rhondda Cynon Taf

CF37 4TH

Email

Procurement.Help@tfwrail.wales

Telephone

+44 2920720500

Country

United Kingdom

NUTS code

UKL - Wales

Internet address(es)

Main address

<http://www.tfwrail.wales>

Buyer's address

https://www.sell2wales.gov.wales/search/Search_AuthProfile.aspx?ID=AA80566

I.6) Main activity

Railway services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

Provision of Gate Lines and Platform Validators and Associated Installation and Maintenance Services

Reference number

TFW0857.00

II.1.2) Main CPV code

- 30123100 - Ticket-validation machines

II.1.3) Type of contract

Supplies

II.1.4) Short description

Sole supplier for the provision of Gates, Platform Validators, associated implementation and maintenance service and back office software. This procurement will cover all current and future stations in Wales and cross borders managed by Transport for Wales Rail Ltd.

II.1.6) Information about lots

This contract is divided into lots: No

II.2) Description

II.2.2) Additional CPV code(s)

- 51100000 - Installation services of electrical and mechanical equipment
- 48000000 - Software package and information systems
- 30233300 - Smart card readers
- 48100000 - Industry specific software package
- 50317000 - Maintenance and repair of ticket-validation machinery

II.2.3) Place of performance

NUTS codes

- UKL - Wales

Main site or place of performance

Railway stations across Wales and Borders.

II.2.4) Description of the procurement

Transport for Wales Rail Limited (TfWRL) are proud to support Welsh Government's vision of a high quality, safe, integrated, affordable and accessible transport network of which the people of Wales are proud. To that end, we have successfully piloted and implemented Metro Train and Bus Services and PAYG ticketless travel in parts of South Wales.

TfWRL is seeking to expand these services via the appointment of a single technology provider who can deliver the required hardware and software infrastructure.

Our core objectives are to:

- Standardise the technology being used at all stations that require ticket gates and/or platform validators.
- Standardise the customers experience and staff operational requirements at all stations that require ticket gates and/or platform validators
- Achieve a single back office process for all station based validation of ticket based journeys which currently includes Magstripe and PRT QR/Barcode paper tickets, QR/Barcode digital tickets, and Season tickets on ITSO smart card.
- Ensure all ticketless journeys via PAYG are integrated into our existing 3rd party back office system.
- Implement remote gate monitoring and management capabilities for staff to see and help passengers who are unable to pass through the gate.
- Ensure that staff supporting customers at the gate line can open the gate safely and with speed and efficiency to avoid unnecessary queues and station overload. This includes remote web or app based services as well as physical gate based controls.
- Provide a suite of essential operational reports, data integrations, and self-service style data extraction capabilities.

- Ensure all interactions with the gate to set up, monitor, maintain, and use the gate are captured and are auditable and that gate ticket process rules are configurable as needed.
- Provide appropriate solutions for stations with event based and seasonal swells.
- Enable the development by TfWRL and our partners, a system of connected interfaces through modern APIs for station help and remote gate line functions.

Decommission existing gate and PVAL infrastructure currently in place.

Decommission gate and PVAL infrastructure upon exit of contract or at individual stations during the term of the agreement as befits the delivery of TfWRL station strategy.

II.2.5) Award criteria

Quality criterion - Name: Quality / Weighting: 65

Cost criterion - Name: Price / Weighting: 35

II.2.11) Information about options

Options: Yes

Description of options

As described in the ITT.

Variations for additional cope/volume.

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2025/S 000-006730](#)

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

28 August 2025

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 2

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

VIX TECHNOLOGY UK LIMITED

Ridgecourt The Ridge, Epsom

Surrey

KT187EP

Country

United Kingdom

NUTS code

- UKH12 - Cambridgeshire CC

The contractor is an SME

No

Section VI. Complementary information

VI.3) Additional information

The ITT documents can be found on eTender Wales
(<https://etenderwales.bravosolution.co.uk/web/login.shtml>) reference

ITT Code: itt_115867 - Provision of Gate Lines and Platform Validators and Associated Installation and Maintenance Services.

The final estimated contract value is difficult to calculate due to several variables as may arise over the contract term e.g. changes to Station Gateline Strategy, available funding for future phases and potential for new stations etc.

The Authority estimates the contract value to range between GBP 10m and GBP 25m including the provisions to extend. Figures quoted are excluding VAT.

A Prior Information Notice was dispatched on Sell2Wales (WA Ref:146390) on the 28/11/25.

(WA Ref:155336)

VI.4) Procedures for review

VI.4.1) Review body

High Court

Royal Courts of Justice, The Strand

London

WC2A 2LL

Telephone

+44 2079477501

Country

United Kingdom