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Tender

IRM24/7697 The Supply of HVAC Spares

Ministry of Defence

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-053540

Procurement identifier (OCID): ocds-h6vhtk-05932b ([view related notices](#))

Published 3 September 2025, 1:48pm

Scope

Description

Babcock Land Defence Limited - acting as agent to the UK Ministry of Defence ("the Authority") - has under consideration a 3-year Framework Agreement for The Supply of HVAC Spares.

CPV codes applicable to this contract are:

42512500 - Parts of air-conditioning machines

This Framework Agreement includes 69 items identified as being in scope.

The contract value : £700,000.00

All items within the scope of requirement are codified to NATO Stock Numbers (NSNs). Tenderers shall be provided with NATO Stock Numbers and shall be informed of any required applicable compliance standards.

All items must be supplied compliant to the MPN on CSIS where drawings do not exist.

Babcock Land Defence Limited reserve the right to add further items of a similar nature to the contract post award.

The resulting Framework Agreement shall contain a set of Key Performance Indicators to measure performance in areas such as delivery and quality and shall include remedies for poor performance.

The Authority shall award the Framework Agreement in accordance with the evaluation criteria which will be detailed in the Invitation to Tender.

No business whatsoever is guaranteed under any resulting Framework Agreement indeed there is no guarantee that any Framework Agreement will be put in place in relation to this notice. No compensation etc. will be paid if a tender or resulting Framework Agreement is withdrawn for any reason. Bidders should take part in this process only on the basis that they fully understand and accept this position.

Expressions of interest to participate in this requirement are to be submitted on the Defence Sourcing

Portal (DSP) by completing the Procurement Specific Questionnaire (PSQ).

The PSQ shall be assessed on DSP using the selection criteria given within the PSQ and within each question. It is the intention of the Authority to down select, economic operators who will be invited to tender, only those suppliers who provide all mandatory information and are not subject to a mandatory exclusion.

Contract name: IRM24/7697

Risk Assessment Ref: RAR-250729B11

Cyber Risk Profile: N/A

Commercial tool

Establishes a framework

Total value (estimated)

- £700,000 excluding VAT
- £840,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 12 January 2026 to 11 January 2029
- 3 years

Main procurement category

Goods

CPV classifications

- 42512500 - Parts of air-conditioning machines

Contract locations

- UK - United Kingdom

Framework

Maximum number of suppliers

1

Maximum percentage fee charged to suppliers

0%

Framework operation description

Prices must be Firm for the first 12 Months with a Variation of Price clause being applied for Years 2 to 3.

As this is a Single Operator Framework Agreement no further selection process for the award of contracts is applicable.

Award method when using the framework

Without competition

Contracting authorities that may use the framework

Establishing party only

Submission

Enquiry deadline

15 September 2025, 4:00pm

Submission type

Requests to participate

Deadline for requests to participate

3 October 2025, 4:00pm

Submission address and any special instructions

<https://contracts.mod.uk/>

Tender must be submitted electronically via the Defence Sourcing Portal (DSP) by date and time. The Authority reserves the right to reject any Tender received after the stated date and time.

Hard copy, paper or delivered digital Tenders (e.g. email, DVD) at OFFICIAL SENSITIVE classification are no longer required and will not be accepted by the Authority.

Tenderers are required to submit an electronic online Tender in response to ITT IRM24/7697

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

12 January 2026

Award criteria

Name	Type	Weighting
Comercial	Price	65%
Technical Capability	Quality	35%

Other information

Applicable trade agreements

- Government Procurement Agreement (GPA)

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Competitive flexible procedure

Special regime

Defence and security

Competitive flexible procedure description

The Competitive Flexible Procedures in the Public Procurement Act 23 outline a structured approach to procurement, while allowing for flexibility to adapt to changing requirements. The detailed steps involved in the process:

The Procurement Specific Questionnaire (PSQ)

Assessment of Suppliers: The PSQ is assessed based on the selection criteria within the PSQ itself. Each question in the questionnaire is evaluated to determine if the supplier

meets the required conditions of participation.

Down Selection Process: The intention is to down select suppliers on a pass/fail basis. Only those suppliers who meet the necessary criteria will move forward to the next stage.

Invitation to Tender (ITT)

Shortlisted Suppliers: Once the PSQ stage is completed, the shortlisted suppliers who meet the criteria are invited to submit their full tender.

Tender Documents: The full procurement documents, including requirements, specifications, and terms, are provided to the suppliers.

Clarifications: Suppliers can ask questions or seek clarifications to ensure they fully understand the requirements and any flexibility involved in the process.

Evaluation and Award Criteria

Framework Agreement will be awarded to the bidder who submits the most advantageous tender. Evaluation will consider:

Pricing and supply details for the items as specified in the tender.

Responses to the Technical Capability Questions:

-Supply Chain Management

- Contract Coverage

- Controlling Lead Times

- Managing Availability

- Delivery Excellence

- Counterfeit Management

- Obsolescence

Babcock Land Defence Limited reserve the right to add further items of a similar nature to the

Framework Agreement post award, following Request for Quotations (RFQ).

Contracting authority

Ministry of Defence

- Public Procurement Organisation Number: PHVX-4316-ZVGZ

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Region: UKG21 - Telford and Wrekin

Organisation type: Public authority - central government