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Tender

BCU-FTS-60259 - Pan-BCU Winter Gritting & Snow Clearance

Betsi Cadwaladr University Health Board

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-053039

Procurement identifier (OCID): ocids-h6vhtk-0591df

Published 2 September 2025, 10:23am

Scope

Reference

BCU-FTS-60259

Description

Betsi Cadwaladr University Health Board is seeking to appoint a suitably qualified contractor to provide winter gritting and snow clearance. Please see the specification for further details in Bravo/eTenderWales.

The tender will be awarded to the most advantageous tender based on 60% quality and 40% cost as detailed in the ITT document. Please refer to the details of the competitive flexible process & the ITT for further details on individual deadlines. The procurement is being managed through eTenderWales/Bravo and can be accessed with the following link: <https://etenderwales.bravosolution.co.uk/>

The project title will be BCU-FTS-60259 - Pan-BCU Winter Gritting & Snow Clearance.

You may use either the project code project_60259 or ITT code itt_119736 to locate the

opportunity.

Please direct all queries relating to this tender via the messaging function of the Bravo portal.

Total value (estimated)

- £360,000 excluding VAT
- £432,000 including VAT

Above the relevant threshold

Main procurement category

Services

CPV classifications

- 90620000 - Snow-clearing services
- 90630000 - Ice-clearing services

Not the same for all lots

Contract locations and contract dates are shown in Lot sections, because they are not the same for all lots.

Lot 1. Lot 1 - Central

Description

Provision of winter gritting services for Central region of BCU (Conwy & Denbighshire)

Lot value (estimated)

- £120,000 excluding VAT
- £144,000 including VAT

Contract dates (estimated)

- 1 November 2025 to 31 March 2027
- Possible extension to 31 March 2028
- 2 years, 5 months

Description of possible extension:

1 x 12 months extension subject to performance and agreement.

Contract locations

- UKL13 - Conwy and Denbighshire

Same for all lots

CPV classifications are shown in the Scope section, because they are the same for all lots.

Lot 2. Lot 2 - West

Description

Provision of winter gritting & snow clearance for the west region of BCU (Gwynedd & Anglesey)

Lot value (estimated)

- £120,000 excluding VAT
- £144,000 including VAT

Contract dates (estimated)

- 1 November 2025 to 31 March 2027
- Possible extension to 31 March 2028
- 2 years, 5 months

Description of possible extension:

1 x 12 months extension subject to performance and agreement

Contract locations

- UKL12 - Gwynedd
- UKL11 - Isle of Anglesey

Same for all lots

CPV classifications are shown in the Scope section, because they are the same for all lots.

Lot 3. Lot 3 - East

Description

Provision of winter gritting & snow clearance for East BCU region (Flintshire & Wrexham)

Lot value (estimated)

- £120,000 excluding VAT
- £144,000 including VAT

Contract dates (estimated)

- 1 November 2025 to 31 March 2027
- Possible extension to 31 March 2028
- 2 years, 5 months

Description of possible extension:

1 x 12 months optional extension subject to performance and agreement

Contract locations

- UKL23 - Flintshire and Wrexham

Same for all lots

CPV classifications are shown in the Scope section, because they are the same for all lots.

Participation

Legal and financial capacity conditions of participation

Lot 1. Lot 1 - Central

Lot 2. Lot 2 - West

Lot 3. Lot 3 - East

See tender.

Technical ability conditions of participation

Lot 1. Lot 1 - Central

Lot 2. Lot 2 - West

Lot 3. Lot 3 - East

See tender.

Particular suitability

Lot 1. Lot 1 - Central

Lot 2. Lot 2 - West

Lot 3. Lot 3 - East

Small and medium-sized enterprises (SME)

Submission

Enquiry deadline

22 September 2025, 12:00pm

Tender submission deadline

29 September 2025, 12:00am

Submission address and any special instructions

<https://etenderwales.bravosolution.co.uk/>

Tenders may be submitted electronically

Yes

Languages that may be used for submission

- Welsh
- English

Award decision date (estimated)

24 October 2025

Award criteria

Lot 1. Lot 1 - Central

Name	Type	Weighting
Commercial	Cost	60.00%
Technical	Quality	40.00%

Lot 2. Lot 2 - West

Lot 3. Lot 3 - East

Name	Type	Weighting
Commercial	Cost	60.00%
Technical	Quality	40.00%

Other information

Payment terms

See tender.

Conflicts assessment prepared/revised

Yes

Procedure

Procedure type

Open procedure

Justification for not publishing a preliminary market engagement notice

No pre-market engagement undertaken.

Contracting authority

Betsi Cadwaladr University Health Board

- NHS Organisation Data Service: 7A1

Headquarters, Ysbyty Gwynedd, Penrhosgarnedd

Bangor

LL57 2PW

United Kingdom

Email: Casey.Chapman@wales.nhs.uk

Region: UKL12 - Gwynedd

Organisation type: Public authority - sub-central government

Devolved regulations that apply: Wales

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

NHS Wales Shared Services Partnership (hosted by Velindre University NHS Trust)

Summary of their role in this procurement: Managing the procurement

- NHS Organisation Data Service: RQF

4-5 Charnwood Court, Heol Billingsley, Parc Nantgarw

Cardiff

CF15 7QZ

United Kingdom

Email: Casey.Chapman@wales.nhs.uk

Region: UKL15 - Central Valleys

Contact organisation

Contact Betsi Cadwaladr University Health Board for any enquiries.