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Tender

## THE SUPPLY OF ROUTE MARKINGS

Ministry of Defence

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-052695

Procurement identifier (OCID): ocds-h6vhtk-059107 ([view related notices](#))

Published 1 September 2025, 10:17am

### Scope

### Reference

IRM24/7682

### Description

Babcock Land Defence Limited - acting as agent to the UK Ministry of Defence ("the Authority") - has under consideration a 4-year Framework Agreement for IRM24/7682 THE SUPPLY OF ROUTE MARKINGS

CPV code applicable to this contract is:

34928470-Signage

This Framework Agreement includes 28 items identified as being in scope.

The contract value : £624K

All items within the scope of requirement are codified to NATO Stock Numbers (NSNs). Tenderers shall be provided with NATO Stock Numbers and shall be informed of any

required applicable compliance standards.

All items must be supplied compliant to drawings which will be issued with the tender documentation, or compliant to the MPN on CSIS, if no drawings exist.

Babcock Land Defence Limited reserve the right to add further items of a similar nature to the contract post award.

The resulting Framework Agreement shall contain a set of Key Performance Indicators to measure performance in areas such as delivery and quality and shall include remedies for poor performance.

The Authority shall award the Framework Agreement in accordance with the evaluation criteria which will be detailed in the Invitation to Tender.

No business whatsoever is guaranteed under any resulting Framework Agreement indeed there is no guarantee that any Framework Agreement will be put in place in relation to this notice. No compensation etc. will be paid if a tender or resulting Framework Agreement is withdrawn for any reason. Bidders should take part in this process only on the basis that they fully understand and accept this position.

Expressions of interest to participate in this requirement are to be submitted on the Defence Sourcing

Portal (DSP) by completing the Procurement Specific Questionnaire (PSQ).

The PSQ shall be assessed on DSP using the selection criteria given within the PSQ and within each question. It is the intention of the Authority to down select, economic operators who will be invited to tender, only those suppliers who provide all mandatory information and are not subject to a mandatory exclusion.

Contract name: IRM24/7682

Risk Assessment Ref: RAR - 250729B12

Cyber Risk Profile: Very Low

## **Commercial tool**

Establishes a framework

### **Total value (estimated)**

- £624,000 excluding VAT
- £748,800 including VAT

Above the relevant threshold

### **Contract dates (estimated)**

- 17 February 2026 to 16 February 2030
- 4 years

### **Main procurement category**

Goods

### **CPV classifications**

- 34928470 - Signage

### **Contract locations**

- UK - United Kingdom

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## **Framework**

### **Maximum number of suppliers**

1

## **Maximum percentage fee charged to suppliers**

0%

## **Framework operation description**

Prices must be Firm for the first 12 Months with a Variation of Price clause being applied for Years 2 to 4.

As this is a Single Operator Framework Agreement no further selection process for the award of contracts is applicable.

## **Award method when using the framework**

Without competition

## **Contracting authorities that may use the framework**

Establishing party only

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## **Submission**

### **Enquiry deadline**

15 September 2025, 4:00pm

### **Submission type**

Requests to participate

## **Deadline for requests to participate**

30 September 2025, 4:00pm

## **Submission address and any special instructions**

<https://contracts.mod.uk/>

Tender must be submitted electronically via the Defence Sourcing Portal (DSP) by date and time. The Authority reserves the right to reject any Tender received after the stated date and time.

Hard copy, paper or delivered digital Tenders (e.g. email, DVD) at OFFICIAL SENSITIVE classification are no longer required and will not be accepted by the Authority.

Tenderers are required to submit an electronic online Tender in response to ITT IRM24/7682

## **Tenders may be submitted electronically**

Yes

## **Languages that may be used for submission**

English

## **Award decision date (estimated)**

17 February 2026

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## Award criteria

Name	Type	Weighting
Commercial	Price	60%
Technical	Quality	40%

## Other information

### Applicable trade agreements

- Government Procurement Agreement (GPA)

### Conflicts assessment prepared/revised

Yes

## Procedure

### Procedure type

Competitive flexible procedure

### Special regime

Defence and security

### Competitive flexible procedure description

The Competitive Flexible Procedures in the Public Procurement Act 23 outline a structured approach to procurement, while allowing for flexibility to adapt to changing requirements. The detailed steps involved in the process:

#### The Procurement Specific Questionnaire (PSQ)

**Assessment of Suppliers:** The PSQ is assessed based on the selection criteria within the PSQ itself. Each question in the questionnaire is evaluated to determine if the supplier meets the required conditions of participation.

**Down Selection Process:** The intention is to down select suppliers on a pass/fail basis. Only those suppliers who meet the necessary criteria will move forward to the next stage.

#### Invitation to Tender (ITT)

**Shortlisted Suppliers:** Once the PSQ stage is completed, the shortlisted suppliers who meet the criteria are invited to submit their full tender.

**Tender Documents:** The full procurement documents, including requirements, specifications, and terms, are provided to the suppliers.

**Clarifications:** Suppliers can ask questions or seek clarifications to ensure they fully understand the requirements and any flexibility involved in the process.

#### Evaluation and Award Criteria

Framework Agreement will be awarded to the bidder who submits the most advantageous tender. Evaluation will consider:

Pricing and supply details for the items as specified in the tender.

#### Responses to the Technical Questions:

- Supply Chain Management
- Contract Coverage
- Controlling Price
- Controlling Lead Times
- Managing Availability
- Delivery Excellence

- Counterfeit Management
- Obsolescence

Babcock Land Defence Limited reserve the right to add further items of a similar nature to the

Framework Agreement post award, following Request for Quotations (RFQ).

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## **Contracting authority**

### **Ministry of Defence**

- Public Procurement Organisation Number: PHVX-4316-ZVGZ

B15 Donnington

Telford

TF2 8JT

United Kingdom

Email: [Dorota.Bilinska-Powroznik@babcockinternational.com](mailto:Dorota.Bilinska-Powroznik@babcockinternational.com)

Website: <http://www.contracts.mod.uk>

Region: UKG21 - Telford and Wrekin

Organisation type: Public authority - central government