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Contract

CBC - Fibre Network for Manor Royal Business District

Crawley Borough Council

F03: Contract award notice

Notice identifier: 2025/S 000-052673

Procurement identifier (OCID): ocds-h6vhtk-042542

Published 1 September 2025, 9:57am

Section I: Contracting authority

I.1) Name and addresses

Crawley Borough Council

Town Hall, The Boulevard

Crawley

RH10 1UZ

Contact

Procurement Team

Email

procurement@horsham.gov.uk

Country

United Kingdom

NUTS code

UKJ28 - West Sussex (North East)

Internet address(es)

Main address

<https://in-tendhost.co.uk/sesharedservices/asp/Home>

Buyer's address

<https://in-tendhost.co.uk/sesharedservices/asp/Home>

I.4) Type of the contracting authority

Regional or local authority

I.5) Main activity

General public services

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

CBC - Fibre Network for Manor Royal Business District

Reference number

CRBC - 037867

II.1.2) Main CPV code

- 32412100 - Telecommunications network

II.1.3) Type of contract

Supplies

II.1.4) Short description

Crawley Borough Council is launching its digital connectivity project to improve broadband connectivity in the Manor Royal business park, an initiative with the potential to drive

substantial economic growth in Crawley. Up to GBP1.5 million in funding has been secured through the UK Government's Towns Fund initiative for this project, and will be allocated towards the deployment of fibre-to-the-premise (FTTP) digital infrastructure throughout the Manor Royal business park, enabling access to gigabit-capable connectivity for 100% of premises in the park. As such, the Council is seeking to engage a partner to build, operate, maintain and commercialise this network. The establishment of a commercial partnership, achieved through a combination of public and private investment, is central to maximising the project's economic benefit, by increasing the capital that can be deployed and thereby expanding the potential FTTP coverage across Crawley.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,500,000

II.2) Description

II.2.2) Additional CPV code(s)

- 32424000 - Network infrastructure
- 32562000 - Optical-fibre cables

II.2.3) Place of performance

NUTS codes

- UKJ28 - West Sussex (North East)

Main site or place of performance

Manor Royal Business Park, Crawley

II.2.4) Description of the procurement

Crawley Borough Council is launching its digital connectivity project to improve broadband connectivity in the Manor Royal business park, an initiative with the potential to drive substantial economic growth in Crawley. Up to GBP1.5 million in funding has been secured through the UK Government's Towns Fund initiative for this project, and will be allocated towards the deployment of fibre-to-the-premise (FTTP) digital infrastructure throughout the Manor Royal business park, enabling access to gigabit-capable connectivity for 100% of premises in the park. As such, Crawley Borough Council is seeking to engage a partner to build, operate, maintain and commercialise this network.

The establishment of a commercial partnership, achieved through a combination of public and private investment, is central to maximising the project's economic benefit, by increasing the capital that can be deployed and thereby expanding the potential FTTP coverage across Crawley. The built network, which will involve the deployment of new infrastructure, as well as reusing existing assets (e.g. ducts), will provide additional capacity and stimulate broadband competition across Manor Royal. This extra competition will enable choice and flexibility for businesses and will help support the ever-increasing need for high-speed broadband connectivity. Whilst the provision of gigabit-capable connectivity to Manor Royal business park is the minimum requirement for this project, elements of the funding may also be used for complimentary initiatives to further enhance the economic benefit. These initiatives are to be suggested by the supplier. Such initiatives may involve extending this network and deploying FTTP to other regions within Crawley; a resilient backhaul fibre route could connect the nearby business parks of Lowfield Heath and Three Bridges, as well as other potential sites across the town centre. The project will directly benefit businesses in Manor Royal and, through these additional opportunities, potentially other business districts in Crawley (i.e. the town centre, Lowfield Heath and Three Bridges), by providing an alternative route to gigabit-capable connectivity, which will support growth and innovation. There may also be indirect benefits to residents as the infrastructure could support additional FTTP deployment within the town, which would bring further choice for consumers and enable Crawley to be a truly 'digital' town.

II.2.5) Award criteria

Price

II.2.11) Information about options

Options: No

II.2.13) Information about European Union Funds

The procurement is related to a project and/or programme financed by European Union funds: No

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Competitive dialogue

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: Yes

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-021573](#)

Section V. Award of contract

Contract No

One

Title

CBC - Fibre Network for Manor Royal Business District

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

28 August 2025

V.2.2) Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 2

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

ITS Technology Group Limited

6600 Cinnabar Court Daresbury Park, Daresbury

Warrington

WA4 4GE

Country

United Kingdom

NUTS code

- UKD61 - Warrington

National registration number

08786229

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Initial estimated total value of the contract/lot: £1,500,000

Total value of the contract/lot: £1,000,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Royal Courts of Justice

London

WC2A 2LL

Country

United Kingdom