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Planning

WBS-FTS-60323 - Mobile Blood Donation Units, Support Vehicles and Generators for Welsh Blood Services

Velindre University NHS Trust

UK2: Preliminary market engagement notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-052595

Procurement identifier (OCID): ocds-h6vhtk-0590d2

Published 29 August 2025, 4:28pm

Scope

Reference

WBS-FTS-60323

Description

The Welsh Blood Service are seeking a supplier to build mobile blood donations units (including generators) and supply support vehicles.

Total value (estimated)

- £1,035,839 excluding VAT
- £1,243,007 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 February 2026 to 31 March 2028
- 2 years, 2 months

Main procurement category

Goods

CPV classifications

- 34200000 - Vehicle bodies, trailers or semi-trailers
- 34000000 - Transport equipment and auxiliary products to transportation

Contract locations

- UKL - Wales

Engagement

Engagement deadline

26 September 2025

Engagement process description

The Welsh Blood Service (WBS) will shortly be going out to tender for new mobile blood donation units with generators and support vehicles. The requirement will be phased over the financial years 26/27 and 27/28.

Ahead of publishing the formal tender opportunity, WBS would like to invite suppliers to participate in a supplier engagement exercise. The purpose of these sessions is to:

- Provide a brief overview of the upcoming requirement.
- Offer suppliers the opportunity to showcase relevant experience and capabilities.
- Allow WBS to better understand market capacity and any potential delivery challenges.

Format: A short virtual session (via MS Teams), including a presentation and discussion, lasting approximately 30-45 minutes per supplier.

Available Dates and Times:

- Wednesday 17th September 25 - 1:00-1:45pm | 2:00-2:45pm | 3:00-3:45pm
- Thursday 18th September 25 - 1:00-1:45pm | 2:00-2:45pm | 3:00-3:45pm
- Friday 19th September 25 - 1:00-1:45pm | 2:00-2:45pm | 3:00-3:45pm
- Wednesday 24th September 25 - 1:00-1:45pm | 2:00-2:45pm | 3:00-3:45pm
- Thursday 25th September 25 - 1:00-1:45pm | 2:00-2:45pm | 3:00-3:45pm
- Friday 26th September 25 - 1:00-1:45pm | 2:00-2:45pm | 3:00-3:45pm

Next Steps:

If you wish to participate, please confirm your interest by emailing philip.jones12@wales.nhs.uk no later than 5:00pm on Friday the 5th of September 2025.

Please include in your email at least two preferred date and time slots from those listed above and we will do our best to accommodate your availability.

Please note: This is a pre market engagement session. No commercial information, pricing or commitments will be requested or shared at this stage. The formal opportunity will be published via eTenderWales in due course.

Submission

Publication date of tender notice (estimated)

27 October 2025

Contracting authority

Velindre University NHS Trust

- NHS Organisation Data Service: RQF

Unit 2 Charnwood Court

Cardiff

CF15 7QZ

United Kingdom

Contact name: Welsh Blood Service

Email: Philip.Jones12@wales.nhs.uk

Region: UKL15 - Central Valleys

Organisation type: Public authority - sub-central government

Devolved regulations that apply: Wales

Other organisation

These organisations are carrying out the procurement, or part of it, on behalf of the contracting authorities.

NHS Wales Shared Services Partnership (hosted by Velindre University NHS Trust)

Summary of their role in this procurement: Procurement

- Public Procurement Organisation Number: PXWV-6492-CGMN

4-5 Charnwood Court

Cardiff

CF15 7QZ

United Kingdom

Contact name: Phil Jones

Email: Philip.Jones12@wales.nhs.uk

Region: UKL15 - Central Valleys

Contact organisation

Contact Velindre University NHS Trust for any enquiries.