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Contract

UK_260 - English and School Education Learning Management System

BRITISH COUNCIL(THE)

F03: Contract award notice

Notice identifier: 2025/S 000-052484

Procurement identifier (OCID): ocds-h6vhtk-04bda9

Published 29 August 2025, 2:14pm

Section I: Contracting authority

I.1) Name and addresses

BRITISH COUNCIL(THE)

1 Redman Place, Stratford,

London

E201JQ

Contact

Aung Thein

Email

aung.thein@britishcouncil.org

Country

United Kingdom

Region code

UKI41 - Hackney and Newham

Charity Commission (England and Wales)

209131

Internet address(es)

Main address

<https://www.britishcouncil.org/>

I.4) Type of the contracting authority

Other type

Non departmental government body

I.5) Main activity

Other activity

Registered charity

Section II: Object

II.1) Scope of the procurement

II.1.1) Title

UK_260 - English and School Education Learning Management System

II.1.2) Main CPV code

- 48190000 - Educational software package

II.1.3) Type of contract

Supplies

II.1.4) Short description

Learning management system with maintenance and development.

II.1.6) Information about lots

This contract is divided into lots: No

II.1.7) Total value of the procurement (excluding VAT)

Value excluding VAT: £1,870,000

II.2) Description

II.2.2) Additional CPV code(s)

- 80000000 - Education and training services

II.2.3) Place of performance

NUTS codes

- UK - United Kingdom

II.2.4) Description of the procurement

Our work in English and School Education (ESE) is driven by the British Council purpose of building trust and understanding between the people of the UK and other countries. We work with governments, ministries of education, teaching professionals, students and non-government educational organisations across the globe to improve the quality of English teaching, learning and assessment in their countries. Our work empowers young people to gain the skills, confidence and connections they are looking for to realise their potential and to participate in strong and inclusive communities. Find more information about our work, impact areas and global programmes here.

In order to deliver our work globally, the British Council needs to ensure it has a fit-for-purpose learning management system (LMS). This LMS will support English and School Education activity in regions and countries to enable the delivery of high-quality English language teacher development programmes. The LMS will be used to deliver high-quality fully online or blended courses which will help the organisation achieve its aspiration of supporting education systems to improve the teaching and learning of English effectively, affordably and at scale. The LMS will support the delivery of different models of teacher development.

The English and School Education EdTech Hub manages a global Learning Management System (LMS), which is used to deliver to programmatic activity in regions and countries globally. ESE is seeking an LMS that is tailored for three specific types of user engagement:

1. Massive Open Online Course (MOOC): This is open Continuing Professional

Development (CPD) for individual teachers. The audience are teachers of English globally, currently over 120,000 accounts, up to 6,500 active users per month. This is part of our English Connects global programme.

2. Small Private Online Course (SPOC): This is Continuing Professional Development (CPD) for closed groups of teachers participating in local or regional projects across the network. The audience are teachers of English in countries or regions, currently up to 3,000 active users per month. This is part of our School Systems global programme (formerly English in Education).

3. Community of Practice (CoP): These are sustainable online communities of practice. The audience are teachers of English in the Wider Europe region, currently up to 5,000 accounts. This is part of our School Systems and Empowerment global programmes.

II.2.5) Award criteria

Quality criterion - Name: Social Value / Weighting: 10

Quality criterion - Name: Functional Requirements / Weighting: 40

Quality criterion - Name: Non-Functional Requirements / Weighting: 10

Price - Weighting: 40

II.2.11) Information about options

Options: Yes

Description of options

The Contract awarded will be for a duration of four (4) years, with an option an additional two (2) extensions, each for one (1) year. The overall maximum contract duration could therefore be six (6) years.

Section IV. Procedure

IV.1) Description

IV.1.1) Type of procedure

Open procedure

IV.1.8) Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: No

IV.2) Administrative information

IV.2.1) Previous publication concerning this procedure

Notice number: [2024/S 000-037678](#)

Section V. Award of contract

A contract/lot is awarded: Yes

V.2) Award of contract

V.2.1) Date of conclusion of the contract

12 June 2025

V.2.2) Information about tenders

Number of tenders received: 7

The contract has been awarded to a group of economic operators: No

V.2.3) Name and address of the contractor

eCom Scotland Limite

Fife

Country

United Kingdom

NUTS code

- UK - United Kingdom

Companies House

SC201497

The contractor is an SME

Yes

V.2.4) Information on value of contract/lot (excluding VAT)

Total value of the contract/lot: £1,300,000

Section VI. Complementary information

VI.4) Procedures for review

VI.4.1) Review body

Royal Courts of Justice

London

Country

United Kingdom