

This is a published notice on the Find a Tender service: <https://www.find-tender.service.gov.uk/Notice/052294-2025>

Tender

NCC1705 Lead Generation for Inward Investment

Northumberland County Council

UK4: Tender notice - Procurement Act 2023 - [view information about notice types](#)

Notice identifier: 2025/S 000-052294

Procurement identifier (OCID): ocds-h6vhtk-059009

Published 29 August 2025, 10:11am

Scope

Reference

NCC1705

Description

Business Northumberland is seeking consultants to create a programme of targeted meetings to engage with key decision makers from businesses across the 5 key sectors identified that may be considering investing into the UK.

Total value (estimated)

- £40,000 excluding VAT
- £48,000 including VAT

Below the relevant threshold

Contract dates (estimated)

- 1 October 2025 to 31 July 2026
- 10 months

Main procurement category

Services

CPV classifications

- 79310000 - Market research services
- 79900000 - Miscellaneous business and business-related services

Contract locations

- UKC21 - Northumberland

Participation

Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

Submission

Enquiry deadline

8 September 2025, 11:59pm

Tender submission deadline

12 September 2025, 12:00pm

Submission address and any special instructions

To view the documents for this Request for quotation exercise you will need to register for the E-Procurement platform OPEN via the link- <https://www.open-uk.org/>

When registered please search for the project name below in the browse opportunities section and register an interest.

NCC1708 Lead Generation for Inward Investment

Tenders may be submitted electronically

Yes

Award criteria

Quality - 80%

Price - 20%

Procedure

Procedure type

Below threshold - open competition

Documents

Associated tender documents

<https://www.open-uk.org/>

To view the documents for this Request for quotation exercise you will need to register for the E-Procurement platform OPEN via the link- <https://www.open-uk.org/>

When registered please search for the project name below in the browse opportunities section and register an interest.

NCC1708 Lead Generation for Inward Investment

Contracting authority

Northumberland County Council

- Public Procurement Organisation Number: PJJX-1133-JRGV

County Hall

Morpeth

NE61 2EF

United Kingdom

Email: graeme.hayes@northumberland.gov.uk

Website: <http://www.northumberland.gov.uk>

Region: UKC21 - Northumberland

Organisation type: Public authority - sub-central government