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Planning

Clinical Waste Collection and Disposal Services for both General Practice and Community Pharmacy sites across the eleven (11) ICB geographical areas of the West & East Midlands.

NHS Birmingham and Solihull Integrated Care Board

NHS Black Country Integrated Care Board

NHS Shropshire, Telford and Wrekin Integrated Care Board

NHS Herefordshire and Worcestershire Integrated Care Board

NHS Coventry and Warwickshire Integrated Care Board

NHS Staffordshire and Stoke-on-Trent Integrated Care Board

NHS Derby & Derbyshire Integrated Care Board

NHS Leicester, Leicestershire and Rutland Integrated Care Board

NHS Lincolnshire Integrated Care Board

NHS Northamptonshire Integrated Care Board

NHS Nottingham and Nottinghamshire Integrated Care Board

UK3: Planned procurement notice - Procurement Act 2023 - [view information about notice types](#)

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Procurement identifier (OCID): ocds-h6vhtk-058fd0

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Scope

Description

The eleven (11) Contracting Authorities across both West & East Midlands are seeking to re-procure new contracts for their clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites across their individual ICB geographical footprints, via a competitive flexible procedure in accordance with the Procurement Act 2023.

The eleven (11) Contracting Authorities are seeking to tender eleven (11) new contracts/ lots. (Respective NUTS codes in brackets for your information):

- Lot 1 = NHS Birmingham & Solihull Integrated Care Board (UKG31 & UKG32)
- Lot 2 = NHS Black Country Integrated Care Board (UKG36, UKG37, UKG38, UKG39)
- Lot 3 = NHS Coventry & Warwickshire Integrated Care Board (UKG33 & UKG13)
- Lot 4 = NHS Herefordshire & Worcestershire Integrated Care Board (UKG11, UKG12)
- Lot 5 = NHS Staffordshire & Stoke on Trent Integrated Care Board (UKG23 & UKG24)
- Lot 6 = NHS Shropshire & Telford & Wrekin Integrated Care Board (UKG21 & UKG22)
- Lot 7 = NHS Derby & Derbyshire Integrated Care Board (UKF11, UKF12, UKF13)
- Lot 8 = NHS Nottingham & Nottinghamshire Integrated Care Board (UKF14, UKF15, UKF16)
- Lot 9 = NHS Lincolnshire Integrated Care Board (UKF30)
- Lot 10 = NHS Leicester Leicestershire & Rutland Integrated Care Board (UKF21 & UKF22)
- Lot 11 = NHS Northamptonshire Integrated Care Board (UKF24 & UKF25)

Each lot is for the combined collection and disposal service of clinical waste for both General Practices and Community Pharmacy sites.

The overall estimated annual anticipated value for these services is £38,063,459.00 (exc VAT) for the full 10-year term across the eleven (11) proposed contracts/ lots (optional extension(s) included).

There is an estimated launch date of October 2025, an estimated award date of February 2026 and an estimated go live date of 01 April 2026 (Note: the go-live date may change depending on the required mobilisation period for each lot but is not expected to exceed three (3) months).

The proposed contract length shall be an 'initial term' of five (5) years, with the option to extend for a period (or periods) of up to a further five (5) years (maximum 10 years).

Please note that estimated values, contract length (including changes to the initial term and/or extension term options), and timeline dates are all indicative at this stage and may be subject to change as the eleven (11) Contracting Authorities are planning on undertaking a second market assessment exercise with the provider market which may/or may not result in feedback that we would wish to incorporate and/or change our tendering approach slightly to accommodate

Total value (estimated)

- £33,460,000 excluding VAT
- £40,150,000 including VAT

Above the relevant threshold

Contract dates (estimated)

- 1 April 2026 to 31 March 2031
- Possible extension to 31 March 2036
- 10 years

Description of possible extension:

Potential for multiple extensions up to a further 5 years.

Main procurement category

Services

CPV classifications

- 90000000 - Sewage, refuse, cleaning and environmental services
- 90524100 - Clinical-waste collection services
- 90524200 - Clinical-waste disposal services

Lot constraints

Description of how multiple lots may be awarded:

- Highest total weighted score, including both quality and financial assessment
- There will be a restriction on the maximum number of lots a bidder can be awarded, the criteria for this will be clearly laid out in the published tender documentation. The Contracting Authorities (ICBs) reserve the right to amend this approach (see note below on clustering)
- NOTE: The six (6) ICBs in the West Midlands will 'cluster' during 2025/26 reducing down from six (6) separate ICBs to three (3) clusters these being (* formal names to be announced):
 - o NHS Birmingham and Solihull and NHS Black Country ICBs*
 - o NHS Coventry and Warwickshire and NHS Herefordshire and Worcestershire ICBs*
 - o NHS Shropshire, Telford and Wrekin and NHS Staffordshire and Stoke-on-Trent ICBs*
- Similarly, the five (5) ICBs in the East Midlands will also 'cluster' during 2025/26, reducing down from five (5) separate ICBs to two (2) clusters these being (* formal names to be announced):
 - o NHS Derby and Derbyshire, Nottingham and Nottinghamshire and Lincolnshire ICBs*
 - o NHS Leicester, Leicestershire, Rutland and Northamptonshire ICBs*

Lot 1. NHS Birmingham & Solihull Integrated Care Board.

Description

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Birmingham & Solihull Integrated Care System (ICS).

Estimated lot value is per annum.

Lot value (estimated)

- £4,890,000 excluding VAT
- £5,870,000 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 10. NHS Leicester, Leicestershire and Rutland Integrated Care Board

Description

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Leicester, Leicestershire and Rutland Integrated Care Service (ICS).

Estimated lot value is per annum.

Lot value (estimated)

- £2,850,000 excluding VAT
- £3,420,000 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 11. NHS Northamptonshire Integrated Care Board

Description

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Northamptonshire Integrated Care Service (ICS).

Estimated lot value is per annum.

Lot value (estimated)

- £2,190,000 excluding VAT
- £2,630,000 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are

the same for all lots.

Lot 2. NHS Black Country Integrated Care Board

Description

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Black Country Integrated Care System (ICS).

Estimated lot value is per annum.

Lot value (estimated)

- £4,220,000 excluding VAT
- £5,060,000 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 3. NHS Coventry & Warwickshire Integrated Care Board

Description

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Coventry & Warwickshire Integrated Care System (ICS).

Estimated lot value is per annum.

Lot value (estimated)

- £3,370,000 excluding VAT
- £4,040,000 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 4. NHS Herefordshire & Worcestershire Integrated Care Board

Description

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Herefordshire & Worcestershire Integrated Care System (ICS).

Estimated lot value is per annum.

Lot value (estimated)

- £2,160,000 excluding VAT
- £2,590,000 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 5. NHS Staffordshire and Stoke on Trent Integrated Care Board

Description

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Staffordshire and Stoke on Trent Integrated Care System (ICS).

Estimated lot value is per annum.

Lot value (estimated)

- £4,280,000 excluding VAT
- £5,140,000 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 6. NHS Shropshire, Telford & Wrekin Integrated Care Board

Description

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Shropshire, Telford and Wrekin Integrated Care System (ICS).

Estimated lot value is per annum.

Lot value (estimated)

- £1,550,000 excluding VAT
- £1,860,000 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 7. NHS Derby & Derbyshire Integrated Care Board

Description

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Derby & Derbyshire Integrated Care System (ICS).

Estimated lot value is per annum.

Lot value (estimated)

- £3,540,000 excluding VAT
- £4,250,000 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 8. NHS Nottingham and Nottinghamshire Integrated Care Board

Description

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Nottingham and Nottinghamshire Integrated Care System (ICS).

Estimated lot value is per annum.

Lot value (estimated)

- £1,950,000 excluding VAT
- £2,340,000 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Lot 9. NHS Lincolnshire Integrated Care Board

Description

Clinical waste collection and disposal services for both General Practice (GP) and Community Pharmacy (CP) sites, across the geographical footprint of NHS Lincolnshire Integrated Care System (ICS).

Estimated lot value is per annum.

Lot value (estimated)

- £2,460,000 excluding VAT
- £2,950,000 including VAT

Same for all lots

CPV classifications and contract dates are shown in the Scope section, because they are the same for all lots.

Submission

Publication date of tender notice (estimated)

6 October 2025

Enquiry deadline

24 October 2025, 12:00pm

Submission type

Requests to participate

Deadline for requests to participate

31 October 2025, 12:00pm

Submission address and any special instructions

- The Authority will be using the Atamis e-Sourcing Portal to conduct the procurement process (“e-Sourcing Portal”). The e-Sourcing Portal can be accessed at: <https://atamis-1928.my.site.com/s/Welcome>
- All communications (including submission of the Procurement Specific Questionnaire and Tenders) should be carried out via the e-Sourcing Portal.

Tenders may be submitted electronically

Yes

Languages that may be used for submission

English

Award decision date (estimated)

3 February 2026

Award criteria

Name	Description	Type	Weighting
Technical Award Criteria	Technical Quality questions, potentially including Environmental Benefits and Emissions Monitoring 60%	Quality	60.00%
Commercial	Commercial Pricing 30%	Price	30.00%
Social Value	Social Value Social Value questions 10%	Quality	10.00%

Other information

Payment terms

Will be set out in the published tender documentation.

Procedure

Procedure type

Competitive flexible procedure

Competitive flexible procedure description

Contracts will be awarded under the competitive flexible procedure, which will consist of a two (2) stage process of written tender responses.

Stage 1 – Procurement Specific Questionnaire

The Procurement Specific Questionnaire (PSQ) is a set of questions that a Bidder must satisfy to be invited to participate in Stage two (2) of this procurement. These questions will relate to the Bidder(s) legal, insurance and economic financial standing as well as their technical ability to fulfil the contract requirements.

Bidder(s) must indicate how many of the eleven (11) lots they wish to bid for in stage one.

Outcome letters will be published to all Bidder(s) who either pass or fail at stage one and a voluntary ‘stand still’ period will then be observed.

Only those Bidder(s) that pass Stage One (PSQ) will be invited to participate in stage two (Invitation to Tender)

Stage 2 – Tendering stage

For this stage, Bidder(s) shall respond to the published tender documentation.

Contracting authorities

NHS Birmingham and Solihull Integrated Care Board

- Public Procurement Organisation Number: PWQY-9673-JBYN

NHS Birmingham and Solihull Integrated Care Board Alpha Tower, 8th Floor, Suffolk Street Queensway

Birmingham

B1 1TT

United Kingdom

Email: andy.harvey@nhs.net

Website: <https://www.birminghamsolihull.icb.nhs.uk/>

Region: UKG31 - Birmingham

Organisation type: Public authority - central government

NHS Black Country Integrated Care Board

- Public Procurement Organisation Number: PCXW-1342-CXYV

Civic Centre, St Peter's Square

Wolverhampton

WV1 1SH

United Kingdom

Email: andy.harvey@nhs.net

Website: <https://www.blackcountry.icb.nhs.uk/>

Region: UKG39 - Wolverhampton

Organisation type: Public authority - central government

NHS Shropshire, Telford and Wrekin Integrated Care Board

- Public Procurement Organisation Number: PGZQ-6523-JGTT

Wellington Civic Offices, Larkin Way, Tan Bank, Wellington

Telford

TF1 1LX

United Kingdom

Email: andy.harvey@nhs.net

Website: <https://www.shropshiretelfordandwrekin.nhs.uk/>

Region: UKG21 - Telford and Wrekin

Organisation type: Public authority - central government

NHS Herefordshire and Worcestershire Integrated Care Board

- Public Procurement Organisation Number: PNMN-7243-RQRR

Kirkham House, John Comyn Drive, Perdiswell

Worcester

WR3 7NS

United Kingdom

Email: andy.harvey@nhs.net

Website: <https://www.herefordshireandworcestershire.icb.nhs.uk/>

Region: UKG12 - Worcestershire

Organisation type: Public authority - central government

NHS Coventry and Warwickshire Integrated Care Board

- Public Procurement Organisation Number: PBZT-7637-QJTP

Westgate House Market Street

Warwick

CV34 4DE

United Kingdom

Email: andy.harvey@nhs.net

Website: <https://www.happyhealthylives.uk/>

Region: UKG13 - Warwickshire

Organisation type: Public authority - central government

NHS Staffordshire and Stoke-on-Trent Integrated Care Board

- Public Procurement Organisation Number: PMRD-4914-TDDX

1 Staffordshire Place

Stafford

ST16 2LP

United Kingdom

Email: andy.harvey@nhs.net

Website: <https://www.staffsstoke.icb.nhs.uk/>

Region: UKG24 - Staffordshire CC

Organisation type: Public authority - central government

NHS Derby & Derbyshire Integrated Care Board

- Public Procurement Organisation Number: PXJD-6284-VTGG

The Council House, First Floor, Corporation Street

Derby

DE1 2FS

United Kingdom

Email: andy.harvey@nhs.net

Website: <https://www.joinedupcarederbyshire.co.uk/derbyshire-integrated-care-board/>

Region: UKF11 - Derby

Organisation type: Public authority - central government

NHS Leicester, Leicestershire and Rutland Integrated Care Board

- Public Procurement Organisation Number: PCLY-6219-YPTV

Room G30, Pen Lloyd Building, County Hall Glenfield

Leicester

LE3 8TB

United Kingdom

Email: andy.harvey@nhs.net

Website: <https://www.leicesterleicestershireandrutland.icb.nhs.uk/>

Region: UKF22 - Leicestershire CC and Rutland

Organisation type: Public authority - central government

NHS Lincolnshire Integrated Care Board

- Public Procurement Organisation Number: PQRJ-5722-YJRJ

Bridge House The Point Lions Way

Sleaford

NG34 8GG

United Kingdom

Email: andy.harvey@nhs.net

Website: <https://www.lincolnshire.icb.nhs.uk/>

Region: UKF30 - Lincolnshire

Organisation type: Public authority - central government

NHS Northamptonshire Integrated Care Board

- Public Procurement Organisation Number: PWCM-9262-VJDY

Francis Crick House, Summerhouse Road, Moulton Park

Northampton

NN3 6BF

United Kingdom

Email: andy.harvey@nhs.net

Region: UKF24 - West Northamptonshire

Organisation type: Public authority - central government

NHS Nottingham and Nottinghamshire Integrated Care Board

- Public Procurement Organisation Number: PZXB-5878-GBVD

Sir John Robinson House Sir John Robinson Way Arnold Nottingham

Nottingham

NG5 6DA

United Kingdom

Email: andy.harvey@nhs.net

Website: <https://www.notts.icb.nhs.uk/>

Region: UKF16 - South Nottinghamshire

Organisation type: Public authority - central government

Contact organisation

Contact NHS Birmingham and Solihull Integrated Care Board for any enquiries.