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**Planning** 

# **Medical and Surgical Gloves 2027**

SUPPLY CHAIN COORDINATION LIMITED

UK2: Preliminary market engagement notice - Procurement Act 2023 - <u>view information</u> <u>about notice types</u>

Notice identifier: 2025/S 000-052117

Procurement identifier (OCID): ocds-h6vhtk-058fa1

Published 28 August 2025, 3:55pm

### Scope

## **Description**

This framework is for Medical and Surgical Gloves including and not limited to those listed below.

Precise quantities are unknown. It is anticipated that initial expenditure will be in the region of £71,100,511.88 to £76,830,164.09 in the first year of this Framework Agreement, however this is approximate only and the values may vary depending on the requirements of those bodies purchasing under the National Framework Agreement.

Estimated value over the total Framework Agreement term (including any extension options), is approximately £321,463,891.65.

The Framework Agreement will be between NHS Supply Chain and the awarded Supplier(s).

The intended Lot Structure for this procurement is set out as follows:

Lot 1 NHS Medical 6N Nitrile Examination Glove Blue

Lot 2 Specialist Medical Examination Gloves

### Lot 3 Surgical Gloves

#### **Commercial tool**

Establishes a framework

# **Total value (estimated)**

- £321,463,891.65 excluding VAT
- £385,756,669.98 including VAT

Below the relevant threshold

### **Contract dates (estimated)**

- 26 April 2026 to 25 April 2031
- 5 years

## Main procurement category

Goods

#### **CPV** classifications

- 18424300 Disposable gloves
- 33141420 Surgical gloves

#### **Contract locations**

• UK - United Kingdom

## **Engagement**

### **Engagement deadline**

31 October 2025

### **Engagement process description**

In order to participate on our tenders please see our key requirements below:

- ISO Certification
- CE Certification and Declaration of Conformity certificates
- Modern Slavery
- Modern Slavery Assessment Tool (MSAT)
- Evergreen Sustainable Supplier Assessment
- Carbon Reduction Plan (CRP)
- Cyber Security

We are seeking to engage with interested suppliers who can supply the Goods detailed in the Procurement description. Interested suppliers can express interest in the opportunity using the following link

#### **PORTAL ACCESS**

- -Login with URL <a href="https://nhssupplychain.app.jaggaer.com//">https://nhssupplychain.app.jaggaer.com//</a>
- -Click on "SQs Open to All Suppliers" and search for the title of the procurement: Project 1645- Medical and Surgical Gloves 2027 Pre Market Engagement

#### **EXPRESSION OF INTEREST**

- -Click on the 'EXPRESS INTEREST' button in the top right corner.
- -Answer the question in the Qualification Envelope.

On receipt of an expression of interest, the Authority will issue the Supplier with a request for information (RFI) document. This document details the full product list of the products in-scope of this intended procurement activity and requests information from interested suppliers that will support the Authority in developing its approach to the procurement.

The RFI requests information about the interested supplier(s):

- 1. Product Range Information and Corresponding Conformity/Governance Documentation.
- 2. Capacity to perform and comply to any eventual contract award and any further Procurement strategies that may be made available under the National Framework, including (but not limited to) Mini-Competitions, E-Auctions and Call Off Agreements.
- 3. Current market information and any future market related insights, such as (but not limited to) commodity/raw material potential changes, freight and general insights to the full supply chain.
- 4. Sustainability, including (but not limited to) resource efficiency, use of raw materials, packaging, carbon reduction and labour standards.
- 5. Supplier Cost Data which will support the commercial approach. The supplier cost data requested will include the commodity and freight cost drivers per product and the percentage each contributes to the overall product cost.
- 6. Ex-Works potential within the Categories.
- 7. Innovation within the Category and the future improvements that could be implemented to support any innovation strategies.
- 8. Commercial simplification, such as range rationalisation, simplified discount mechanisms.

All responses to the RFI must be supplied to the following email address (Surgical.PPE@supplychain.nhs.uk) and must include a reference to the applicable Lot number in the email title to enable this to be reviewed, by no later than 16:00 BST on 19 September 2025. IMPORTANT NOTE: all further communications in respect of this PME will be communicated via the Surgical.PPE mailbox to Suppliers that have registered

interest.

For Lot 1 NHS Medical 6N Nitrile Examination Glove Blue it is intended that any initial expressions of interest will be reviewed alongside any supplier input via the RFI. Once reviewed you may be offered an opportunity to attend individual meetings expected to take place from early September 2025 onwards.. These individual meetings will discuss the above RFI objectives, and any other information that is deemed applicable to the Procurement/Sourcing Strategy of the 6N Nitrile Glove Lot within the National Framework.

It is our intention that there will be 2 webinars held for this Lot. The first Webinar will be outlining the current "as is" strategy of the 6N Exam Glove and the potential strategic improvement(s) we will be looking to execute within this new Framework. A firm date for this is TBC, however, is most likely to be conducted September 2025, to allow for the information provided in the Webinar to support in any RFI information you may deem relevant/important to this particular Lot.

The second Webinar will be held closer to the "Invitation to Tender" (ITT) date (Date TBC). The focus of this Webinar will outline the potential Tender requirements, such as specifications, governance requirements, and will also provide details on how to submit a well drafted, detailed and compliant tender response to the requirements of the ITT document suite. The topics that will be included (however not limited to) are provided below.

- 1. Tender Overview: Overview of the products in scope and our commercial aims and objectives for this framework renewal process.
- 2. Specification Overview: Summarise the key specifications and invite feedback regarding what can be included or improved on, to maximise product quality & value for money.
- 3. Commercial Drivers: Understanding the core factors shaping the framework renewal and how we can leverage best value for NHS customers.
- 4. Overview of the Procurement Procedure, Conditions of Participation & Award Criteria: An overview of the proposed tender process, sustainability criteria and expectations in the tender process.
- 5. Audits: overview of audit requirements.
- 6. Timescales: An outline of critical dates and timelines for the renewal process.

For Lot 2 Specialist Medical Examination Gloves it is intended that any initial expressions of interest will be reviewed alongside any supplier input via the RFI. Once reviewed you may be offered an opportunity to attend individual meetings expected to take place from

late September 2025 onwards.. These individual meetings will discuss the above RFI objectives, and any other information that is deemed applicable to the Procurement/Sourcing Strategy of the Lot Specialist Medical Examination Gloves within the National Framework.

At this moment time there is no plan to hold any Webinars for this particular Lot, however once submitted information is reviewed from the RFI, we may deem it in the best interests of the supply chain and this Lot to hold further engagement via Webinars. If this is the case, information to attend will be provided.

For Lot 3 Surgical Gloves it is intended that all suppliers who have expressed interest in the PME will be offered individual initial meetings upon request expected to take place from September 2025 onwards, with further meetings that can be requested between the months of September 2025 and October 2025. These individual meetings will discuss the following but not limited to: (1) audits, (2) commercial simplification and (3) optimising supply channels and (4) product specifications.

Following industry engagement, we plan to host a webinar towards the end of the engagement process where we aim to share our strategic intent, with the intention to invite feedback from key suppliers during this session.

The details of the webinar are TBC.

During this session, we will cover the following topics:

- 1. Tender Overview: Overview of the products in scope and our commercial aims and objectives for this framework renewal process.
- 2. Specification Overview: Summarise the key specifications and invite feedback regarding what can be included or improved on, to maximise product quality & value for money.
- 3. Commercial Drivers: Understanding the core factors shaping the framework renewal and how we can leverage best value for NHS customers.
- 4. Overview of the Procurement Procedure, Conditions of Participation & Award Criteria: An overview of the proposed tender process, sustainability criteria and expectations in the tender process.
- 5. Audits: overview of audit requirements.
- 6. Timescales: An outline of critical dates and timelines for the renewal process.

This is a great opportunity for you to feedback and provide industry intelligence that will

inform the procurement approach. Equally, it is an opportunity to clarify any questions you may have and ensure that all suppliers are aligned with the upcoming changes.

We would value suppliers to share feedback and input during the webinar. We recognise that this is not always possible and if, following the webinar, you have further feedback this can be sent to the following email address: <a href="mailto:Surgical.PPE@supplychain.nhs.uk">Surgical.PPE@supplychain.nhs.uk</a>.

For all Lots following on from RFI submissions and reviews we may deem it relevant to share the drafted product listing and product specification for feedback.

Suppliers can, at any point during the engagement period, contact the Authority to discuss the proposed procurement by way of email to <a href="mailto-surgical.PPE@supplychain.nhs.uk">Surgical.PPE@supplychain.nhs.uk</a>. All meeting requests must be made and concluded before 16.00 GMT on 31 October 2025.

There is no guarantee that a formal procurement process will be launched as a result of this early market engagement exercise, nor that any contract(s) will be placed. No remuneration or compensation etc will be paid to organisations who take part in this early market engagement exercise. Suppliers should take part in this process only on the basis that they fully understand and accept this position.

## **Participation**

## Particular suitability

- Small and medium-sized enterprises (SME)
- Voluntary, community and social enterprises (VCSE)

## **Submission**

Publication date of tender notice (estimated)

# **Contracting authority**

#### **SUPPLY CHAIN COORDINATION LIMITED**

• Public Procurement Organisation Number: PLLH-1887-BMRL

Wellington House, 133-155 Waterloo Road

London

SE1 8UG

**United Kingdom** 

Email: Surgical.PPE@supplychain.nhs.uk

Website: <a href="https://www.supplychain.nhs.uk/">https://www.supplychain.nhs.uk/</a>

Region: UKI45 - Lambeth

Organisation type: Public authority - sub-central government